

Course Title: EARNEST MONEY DISPUTES AND INTERPLEADERS

Course Description: A general overview of the provisions of the RANM residential and commercial sale and purchase agreement forms that deal with how earnest money disputes develop, the remedies contained within those agreements, and a walkthrough of the interpleader process from beginning to end.

Learning Objectives (See attachment on Bloom's Taxonomy and Learning Levels)

Learning Level	Learning Objective
Knowledge	Identify the parts of the purchase agreement that address earnest dispute remedies and understand the interpleader process
Understand	Understand the costs and benefits of litigation as embodied in the typical interpleader process
Apply	Counsel the customer on how the interpleader process will work after an earnest money dispute develops
Analyze	Counsel the customer on available options if an earnest money dispute develops
Evaluate	Be able to counsel customers on the ramifications of having the title company pursue an interpleader action
Create	Assist customers in trying to resolve disputes with the background of what an interpleader entails

The following will be the means used in assessing whether the Learning Objectives have been met (Pre and post test, Q&A etc.)

Through interaction with the participants during the class.

Timed Outline: Describe in detail the components of the course by breaking it down into subject matter areas of no greater than 15 minutes. What will be the method of instruction or teaching technique used for each area (lecture, slides, group activities, videotape etc.) UPDATED SET FORTH BELOW

Length in Time (15 min. increments)	Teaching Technique	Subject Matter Segment and Description
30	Lecture	Introduction to Interpleaders and what does the purchase agreement say about earnest money disputes
15	Lecture	Pre-filing procedures
15	Lecture	Jurisdiction and the form of interpleader complaint
15	Lecture	Service of Process
15	Lecture	Interpleader Order and Defendants' responses to complaint
15	Lecture	Pre-trial procedures/Trial
15	Lecture	Final Order/Appeal/Unclaimed Property