



NEW MEXICO REAL ESTATE COMMISSION

New Mexico Regulation and Licensing Department

BOARDS AND COMMISSIONS DIVISION

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New Mexico Real Estate Commission Course Numbering System

Each course has 8 numbers.

The first number is 1 (pre-licensing), 2 (continuing education) or 3 (one-time approval).

The second number is 1 (basic) or 2 (advanced). One-time approval courses are not categorized as basic or advanced so the second number for one-time courses is 0.

The third number is two digits based on the category of the course.

- 01 – Real Estate Laws
- 02 – Real Estate Principles and Practices
- 03 – Technology
- 04 – Appraisal
- 05 – Finance
- 06 – Property Management
- 07 – Disclosures
- 08 – Environmental Issues
- 09 – Construction and Development
- 10 – Taxation
- 11 – Business Planning and Documentation
- 12 – Ethics
- 13 – Sales Skills
- 14 – Commercial

The fourth number is three digits based on the number of courses in the category.

The fifth number is based on 1 (live in classroom course) or 2 (distance).

For example: Building a Strategic Business Plan – 2 (CE) 1 (basic) 11 (Business Planning and Documentation) 001 (first course in category 11) 1 (live in classroom)

Building a Strategic Business Plan – Course Number 21110011