

Core Electives List as of January 31, 2017

<u>1031 Tax Deferred Exchanges UPDATED</u>		✓	4E	21100011
A to Z of Investment Basics		✓	4E	21050431
<u>ADA and Fair Housing Online</u> <u>CE Alternatives</u>		✓	4E	21010012
ADA and Related Handicap Discrimination Law		✓	4E	21010021
<u>Advanced Income Property Analysis</u> (Meyers)		✓	8E	22140131
<u>Advanced Map Reading and Surveys for the RE Professional</u>		✓	8E	22020011
<u>After Tax Analysis of Income Property</u> (Meyers)		✓	5E	21405611
<u>Agency Law Online UPDATED</u> <u>McKissock Web Link</u>		✓	4E	21010042
<u>Agency Law</u>		✓	4E	21010051
American National Standards Institute (ANSI): Square Footage Method of Measuring		✓	4E	21040111
<u>Anatomy of a Commercial Lease UPDATED</u>		✓	8E	20140931
<u>Anatomy of A Commercial Lease Online</u> (AVR+CE Gallegos) <u>AVR+CE Web Link</u>		✓	8E	20140932
<u>Anatomy of a Purchase Contract UPDATED</u>		✓	4E	21020031
Basics of Real Estate Taxation (online) <u>The CE Shop Webpage</u>		✓	4E	21100022
Best Practices for Commercial Real Estate		✓	5E	30140741
<u>Brokerage Relationships</u>		✓	4E	21010091
<u>Brokerage Relationships*Webinar*</u>		✓	4E	21010092*
Buyer Representation in Real Estate (online) Kaplan <u>Kaplan Web Site</u>		✓	4E	21010112
<u>Clear the Confusion: Offers (Counters, Multiples etc.) UPDATED</u>		✓	4E	21020081
<u>Commercial Letter of Intent (LOI)/APOD Investment Analysis</u>		✓	3E	22140091
<u>Commercial Real Estate & Municipal Planning I: The Basics UPDATED</u>		✓	4E	21140371
<u>Commercial Real Estate & Municipal Planning II: Government Domain UPDATED</u>		✓	4E	21140381
<u>Commercial Real Estate & Municipal Planning III: Zoning UPDATED</u>		✓	4E	21140431
<u>Commercial Real Estate & Municipal Planning IV: Architecture UPDATED</u>		✓	4E	21140451
<u>Commercial Real Estate & Municipal Planning V: Construction UPDATED</u>		✓	4E	21140541
<u>Commercial Real Estate Property Management UPDATED</u>		✓	2E	20140701
<u>Commercial Real Estate Property Management Online</u> (Gallegos) <u>AVR+CE Web Link</u>		✓	2E	20140702
<u>Commercial Real Estate: Understanding Investments*</u>		✓	8E	20140572*
<u>Contract Negotiations UPDATED</u>		✓	4E	21020121
<u>Deed of Trust: The New Reality UPDATED</u>		✓	4E	21050301
<u>Easements and Access for the Non-Lawyer UPDATED</u>		✓	4E	21010151
<u>Environmental Liability in Real Estate UPDATED</u>		✓	4E	22080041
<u>Ethics Beyond the Code</u> (Bruno)	✓	✓	4E	21120151
Fair Housing On-Line (Empire) <u>Empire Learning NM Web Link</u>		✓	3E	21010922
<u>Fair Housing Online UPDATED</u> (Kaplan) <u>Kaplan Web Site</u>		✓	4E	21010182
<u>Fair Housing UPDATED</u> (live)		✓	4E	21010181
<u>Fair Housing & Beyond UPDATED</u>		✓	4E	21010591
<u>Fair Housing: The Next Generation UPDATED</u>		✓	4E	21010201
<u>Fair Housing Made Easy UPDATED</u>		✓	4E	21010221
<u>Income Property Analysis</u> (Meyers)		✓	10E	21140551

Introduction to Commercial Real Estate On Line (AVR+CE) AVR+CE Web Link		✓	4E	21140562
Introduction to Commercial Real Estate Sales (Kaplan) Kaplan Web Site		✓	4E	21020232
Legal Descriptions and Survey Maps		✓	4E	21020271
Legal Issues on Commercial Leases, LOIs and TIs		✓	4E	30141051
Mechanics Liens: Law & Strategy UPDATED		✓	4E	21010241
New Mexico's Property Tax System - An Overview UPDATED		✓	4E	21020641
Options, Lease Options and Lease Purchases UPDATED		✓	4E	22020651
Property Management		✓	10E	21060011
Property Management Fundamentals On-Line (Empire) Empire Learning NM Web Link		✓	8E	21060012
Property Management and Managing Risk (Kaplan On-Line) Kaplan Web Site		✓	4E	21060032
Property Management Essentials - Residential UPDATED		✓	4E	21060021
Property Management Trust Accounts		✓	4E	21060041
Property Red Flags		✓	4E	21020671
Property Red Flags A Users Guide to Real Estate Licenses online (Kaplan) Kaplan Web Site		✓	4E	21020342
Real Estate Finance Today online (Kaplan) Kaplan Web Site		✓	4E	21050142
Real Estate Trust Accounts on line (AVR+CE, Inc.) AVR+CE Web Link		✓	2E	21140572
Reducing Violations: A Case Study UPDATED		✓	4E	21010291
Residential On-Site Wastewater Treatment		✓	4E	21080061
Risk Management (online) (Kaplan) Kaplan Web Site		✓	4E	21020432
Rules & Regulations of the Real Estate Commission		✓	4E	21010301
Rules & Regulations of the Real Estate Commission (online)*		✓	4E	21010572*
Septic Systems and Property Transfers UPDATED		✓	4E	22080161
Surveys from A to Z UPDATED		✓	4E	21020751
Tax Free Exchanges (online) CE Alternatives		✓	4E	21100112
The Appraisal Process for Agents & Brokers*		✓	4E	21040062*
Titles and Closings UPDATED		✓	4E	21020521
Uniform Owner-Resident Relation Act		✓	6E	21010361
Water Rights UPDATED		✓	4E	21020701
Wells and Septics - a Broker's Guide to Regulation UPDATED		✓	4E	21080071

Ethics Electives

Applied Professional Standards (CARNM)	✓			30141061
Business Ethics for Business People	✓		3E	30120231
Business Ethics in Real Estate UPDATED	✓		4E	21120021
Cracking the Code of Ethics (Online) UPDATED (CE Shop) The CE Shop Webpage	✓		3E	21120032
Ethical Use of Social Networking & Technology in the Real Estate Industry	✓		8T	21030121
Ethics Beyond the Code (Bruno)	✓	✓	4E	21120151
Ethics	✓		3E	30120241
Ethics in Real Estate Continuing Education Alternatives	✓		4E	21122042
GRI - REALTORS Ethical Road Map UPDATED	✓		8E	21120131
Knowing the Code: Real Estate Ethics*	✓		4E	21120042*
NAR Code of Ethics and Enforcement UPDATED	✓		4E	21120051
NAR Code of Ethics and Enforcement UPDATED Webinar*	✓		4E	21120052*

<u>NAR Grievance Committee Training UPDATED</u>	✓		4E	22120141
<u>NAR Professional Standards Committee Training UPDATED</u>	✓		4E	22120161
<u>NAR Professional Standards Review Director Training UPDATED</u>	✓		2E	22120151
NARPM - Ethics	✓		3E	21060181
<u>Navigating the Fork in the Road I - NAR Training for Grievance Committees (GAAR)</u>	✓		4E	21120251
<u>Navigating the Fork in the Road II - NAR Training for Professional Standards Committees (GAAR)</u>	✓		4E	21120261
<u>Navigating the Fork in the Road III – NAR Training for Professional Standards Reviews</u>	✓		2E	21120271
<u>New Member Orientation Code of Ethics UPDATED</u>	✓		4E	21120061
<u>New Mexico Ethics in Real Estate Online (McKissock)</u> McKissock Web Link	✓		4E	21120272
<u>Procuring Cause: The Basics and Beyond UPDATED (ethics)</u>	✓		4E	21010261
<u>Professional and Ethical Practices in Real Estate UPDATED</u>	✓		8E	21120071
Professional Standards Basic Training	✓		8E	21120081
<u>Professionalism in Real Estate UPDATED</u>	✓		4E	21120091
Realtor Code of Ethics	✓		3E	21120241
REALTOR's Code of Ethics Training Online (CE Shop) The CE Shop Webpage	✓		2E	20120212
<u>The Code Meets the Rules UPDATED</u>	✓		2E	20120201
<u>Understanding the Code of Ethics Online (Empire)</u> Empire Learning NM Web Link	✓		4E	21120282
<u>When You Come to the Fork in the Road, Take It! Ethics for RE Professionals (GAAR)</u>	✓		4E	30120251
<u>When You Come to the Fork in the Road, Take It! Ethics for RE Professionals (Harris)</u>	✓		4E	21120281