

The Code Meets the Rules

Course Objectives: To demonstrate how the NAR Code of Ethics and the New Mexico License Law and Rules complement and work together to protect the public. The student will be able to integrate practices to eliminate violations of either requirement. There is also the necessity to understand the differences and where each comes from.

- I. Introductions and Ice Breaker (15 Minutes)**
- II. History (10 Minutes)**
 1. Code of Ethics
 2. New Mexico License Law
- III. Enforcement (10 Minutes)**
 1. National Association of Realtors
 2. New Mexico Real Estate commission
 3. Sanctions
- IV. Similarities Between Articles of the Code and License Law (1 hr 15 Minutes)**
 1. Comparison of Articles 1, 4, and 16 to Broker Duties and Brokerage Relationships
 2. Comparison of Article 2 to Statute 61-29-12
 3. Comparison of Article 8 to Part 23
 4. Comparison of Article 9 to Part 33
 5. Comparison of Article 10 to Broker Duties and State Law
 6. Comparison of Article 11 to Part 13
 7. Comparison of Article 12 to Part 32

Summary

Course Title: The Code Meets the Rules

Course Description: This course demonstrates how the Realtor Code of Ethics is similar and different. The student will be able to help eliminate violations and practices that is not in the interest of the public.

Learning Objectives (See attachment on Bloom's Taxonomy and Learning Levels)

Learning Level	Learning Objective
Insert Level (Words or Numbers)	Insert corresponding learning objective
Knowledge	Will know the difference between Code and Rules
Apply	Student will be able to apply the two in the best interest of the public.

The following will be the means used in assessing whether the Learning Objectives have been met (Pre and post test, Q&A etc.)

Insert specific methods

Timed Outline: Describe in detail the components of the course by breaking it down into subject matter areas of no greater than 15 minutes. What will be the method of instruction or teaching technique used for each area (lecture, slides, group activities, videotape etc.)

Length in Time (15 min. increments)	Teaching Technique	Subject Matter Segment and Description
10 minutes	Powerpoint and handouts	Introduction and purpose of class
10 minutes	Powerpoint with rule book and copy of Code of Ethics	History
10 minutes	Powerpoint, lecture and handouts	Enforcement
1 Hour 15 minutes	Powerpoint, Rule Book, Code of Ethics,	Similarities Between Articles of the Code and License Law
		1. Articles 1,4, and 16 to Broker Duties and Brokerage relationships
		2. Article 2 to Statute 61-29-12
		3. Article 8 to Part 23
		4. Article 9 to Part 33
		5. Article 10 to Broker Duties and State Law
		6. Article 11 to Part 13
		7. Article 12 to Part 32
5 minutes	Questions	Summary