

Course Title: **Insert**

Course Description: **Insert a few sentences which briefly describe your course.**

Learning Objectives (See attachment on Bloom's Taxonomy and Learning Levels)

Learning Level	Learning Objective
<b>DREAMS/VISIONS</b>	<b>EVERYTHING STARTS WITH A DREAM.</b>
<b>GOALS</b>	<b>GOALS ARE DREAMS WITH A DEADLINE.</b>
<b>COMITMENTS</b>	<b>A PLEDGE OR PROMISE. AN OBLIGATION.</b>
<b>ACTIONS</b>	<b>DOING THE ACTIVITY WITH CLARITY.</b>
<b>RESULTS</b>	<b>A MEASURE AS A CONSEQUENCE OF ACTIONS</b>

The following will be the means used in assessing whether the Learning Objectives have been met (Pre and post test, Q&A etc.)

**Insert specific methods**

Timed Outline: Describe in detail the components of the course by breaking it down into subject matter areas of no greater than 15 minutes. What will be the method of instruction or teaching technique used for each area (lecture, slides, group activities, videotape etc.)

Length in Time (15 min. increments)	Teaching Technique	Subject Matter Segment and Description
<b>DREAMS/VISIONS</b>	<b>HANDOUTS</b>	<b>WRITE PERSONAL, CAREER, FINANCIAL DREAMS</b>
<b>DREAMS/VISIONS</b>	<b>AND/OR</b>	<b>REAL ESTATE FUNDS LIFE, DREAM BIG!</b>
<b>GOALS</b>	<b>POWER POINT</b>	<b>PERSONAL GOAL SHEETS</b>
<b>GOALS</b>		<b>BUSINESS GOAL SHEETS</b>
<b>GOALS</b>		<b>BUSINESS GOAL PROJECTIONS</b>
<b>GOALS</b>		<b>GOAL CONTRACT</b>
<b>COMMITMENTS</b>		<b>PERSONAL COMMITMENTS</b>
<b>COMMITMENTS</b>		<b>BUSINESS COMMITMENTS</b>
<b>ACTIONS</b>		<b>THE NINJA NINE</b>
<b>ACTIONS</b>		<b>HOT LIST FOR BUYERS &amp; SELLERS</b>
<b>ACTIONS</b>		<b>MAKING FORD CALLS/CONTACTS</b>
<b>ACTIONS</b>		<b>SCORECARD</b>
<b>RESULTS</b>		<b>TRACKING PRODUCTION</b>