New Mexico Real Estate Commission Official Approved Continuing Education Instructor List

Thru September 2019

7/19/2019

New Mexico Real Estate Commission

New Mexico Regulation & Licensing Department

Edited by: Tom Baca

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New Mexico Real Estate Commission

APPROVED INSTRUCTORS & THE COURSES THEY TEACH (Alpha)

***green shade = core course instructor**

	Demographic Information	Teaching Credential	Credential Expiration		Course Title	Course Number		Additional Courses (Title)	Additional Courses Number
1	Adomatis, Sandra 1890 Deborah Dr, Unit 10 P.O. Box 511355 Punta Gorda, FL 33951 (941) 505-8783 or (941) 456-0804 adomatis@hotmail.com	REI00158	**PENDING**	1	Selling in the Sun	20030012			
2	Alaniz, Henry P.O. Box 13053 ABQ, NM 87192 henryaalaniz@msn.com	REI00002	10/31/2019	1 2 3 4	Broker Basics Brokerage Office Administration Real Estate Law Real Estate Principles and Practice	11020061 11020071 11010381 11020381			
3	Anderson, Bruce 6725 Academy Rd NE ABQ, 87109 (505) 823-2619 banderson@lendingatlegacy.com	REI00124	10/31/2021	1	Using a Reverse Mortgage for a Home Purchase	21050451			
4	Anderson, EksAyn P.O. Box 984 Lehi, UT 84043 eksayna@gmail.com	REI00132	08/04/2019	1	Principles and Techniques of Sales and Negotiation	21130681			
5	Arguelles, Bob 10323 Lawton NW ABQ, 87114 (505) 263-7063 bobarguelles@gmail.com	REI00150	07/02/2021	1 2	Cowboy Ethics - Code of the West NMREC Core Course	21120301 21011001			
6	Ashwood, Larry 6919 Conestoga NW ABQ, 87120 (505) 898-7002 ashwoodinc@msn.com	REI00110	03/31/2021	1 2 3 4 5	Broker Basics NAR Code of Ethics and Enforcement New Broker Business Practices Real Estate Law Real Estate Principles and Practice	11020061 21120051 21020641 1 1010281 11020381	6 7 8 9	Realtor Consul, Ethics & Arbitration Hearing (Ethics) New Member Orientation Code of Ethics Solar PV Value* Twenty Most Cost Effective Home Improvements	20120231 21120061 21030321 21020771
7	Baca, Teri 344 4th St. SW ABQ NM 87102 Work (505) 767-2229 Cell (505) 238-7375 Fax (505) 243-3289 tbaca@housingnm.org	REI00003	01/01/2021	1	Working with First Time Home Buyers and MFA Programs	21050241			
8	Barker, David 1011 Old Santa Fe Trail Santa Fe, NM 87501 dbarker@santaferealestate.com (505) 982-9836		NMCC	1	NMREC Core Course (Commercial)	21011001			
9	Besner, Gwyneth Real Estate Training Institute (Distance) 3135 Logan Valley Road Traverse City, MI 49684 (231) 943-2964 sarah@onlinecti.com	REI00147	02/01/2021	1	Environmental Issues for Real Estate Professionals	21080212			

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12	**10**	Brown Teresa 2812 Sicomoro Ln. SE Rio Rancho, NM 87124 Work 505-828-1700 Fax 505-821-6065 teresa.brown@stewart.com	REI00120	**5/31/2018 Expired**	1	New Loan Estimates and Closing Costs	21050471			
13	**11**	Bruno, Vic 9610 Del Arroyo Ct. NE ABQ, NM 87122 Cell: (505) 296-5900 vic@vicbrunoco.com	REI00118	10/31/2019	1 2 3 4 5	An Untapped Resource: A Tutorial on Real Estate Philanthropy Ethics, Beyond the Code Marketplace Dynamics in Commercial Real Estate NMREC Core Course (Commercial) What Makes a Professional	21020621 21120151 20141021 21011001 21050551			
14	**12**	Broussard, Michael 2540 Camino Edward Ortiz Santa Fe, NM 87507 (505) 827-1840 michaelgbroussard@gmail.com	REI00172	pending/ 1138847	1	SFS 5 (Santa Fe Specialist) NEW MEXICO LIQUID WASTE DISPOSAL	21150061			
15	**13**	Carter, Lyn 4001 Tracy NE ABQ, NM 87111 Work (505) 269-1017 lyn.carter@att.net	REI00008	08/31/2019	1 2 3 4	1031 Tax Deferred Exchanges Deed of Trust: The New Reality Real Estate: The IRA Alternative Short Sales: The Short Story	21100011 21050301 22100071 21050191	5 6	Understanding Foreclosure in New Mexico Understanding the Mortgage Foreclosure Consultant Fraud Prevention Act	21050201 21050461
16	**14**	Carter, Mike 8200 Carmel NE ABQ, NM 87122 (505) 857-2277 mike.carter@coldwellbankerlegacy.com	REI00105	02/28/2022	1 2	Lead Generation: (also Mining for Gold I) Secrets to Open House Success	21130491 21130641			
17	**15**	Caswell, Katrina 1455 Miracerros Loop South Santa Fe, NM 87505 (505) 490-9646 katrina.caswell@gmail.com	REI00149	02/28/2021	1 2	NMREC Core Course (Also approved to teach via "Zoom" distance technology) Property Red Flags	21101101 21020671			
18	**16**	Cederberg, Richard 9304 Drolet Drive NW ABQ, NM 87114 (505) 803-5012 Work rich.cederberg@exprealty.com	REI00143	08/24/2020	1 2 3 4 5	Anatomy of a Purchase Contract Anatomy of a Listing Contract Broker Beware: Getting from Contract to Closing Clear the Confusion: Offers (Counters, Multiples, etc.) Handling Multiple Offers Ethically and Effectively	21020031 21020651 21020681 21020081 21020661	6 7 8 9 10 11	NAR Code of Ethics and Enforcement NMREC Core Course RANM Forms Update RANMs Many Misc Forms Understanding and Using RANM Forms Yes Your Honor, I Did Disclose	21120051 21011001 20120221 21020351 21020551 21070101
19	**17**	Channing, Kelly 7410 Montgomery Blvd NE Suite 100 ABQ, NM 87109 channing@idakelly.com (505) 991-2739		NMCC	1	NMREC Core Course (Residential)	21011001			
20	**18**	Chapman, Mike 412 Plaza Lomas Santa Fe, NM 87507 (505) 983 8100 mike@chapmanhomes.com	REI 00175	pending #1139012	1	SFS 7 (Santa Fe Specialist) SANTA FE CONSTRUCTION	21150081			
21	**19**	Chavez, Lorena P.O. Box 65508 ABQ, NM 87193 Work: 505-890-0965 lorenachavez@capitalcdc.com	REI00115	10/31/2020	1	SBA 504 Loan Program	21050501			
22	**20**	Ciddio, Wayne 5500 San Antonio Drive NE, Suite-B ABQ, NM 87109 Work 505-222-9829 Cell 505-263-6348 Fax 505-222-9886 wayne.ciddio@state.nm.us			1 2	Rules & Regulations of the Real Estate Commission Rules & Regulations of the Real Estate Commission (Online)	21010301 21010572			

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23	**21**	Clarke, Todd QB - 13711 715 8th NW ABQ, NM 87102 Work (505) 440-8633 tclarke@nmapartment.com	REI00010	06/30/2020	1 2 3 4 5	Advanced Excel Wizardry A to Z of Investment Basics CCIM-102 Market Analysis Confessions of a Commercial Real Estate Consultant Ethical Use of Drones, Social Networking & Technology in the RE Industry	21030311 21050431 22140021 22140051 21030331	6 7 8 9	Ethical Use of Social Networking & Technology in RE New Mexico's Property Tax System - An Overview NMREC Core Course Understanding New Mexico Real Property Taxes	21030121 21020641 21011001 21020571
24	**22**	Curtis, Brandon 1321 La Mora SW ABQ, NM 87105 (505) 321-7599 brandondcurtis@gmail.com	REI00017	01/31/2022	1 2 3 4 5	Alternative Commercial Real Estate Financing Broker Basics: Getting From Contract to Closing Commercial Mortgage Fundamentals (Live/**Zoom**) Game Changers: The New Forces in Real Estate Real Estate Law	22050011 11020061 21051001 21021001 11010281	6 7 8	Real Estate Principles and Practice Yes, Your Honor, I did Disclose (Live/Zoom) Commercial Real Estate Essentials	11020381 21070101 21021011
25	**23**	Dague, Jimmy 1667 Yucatan Ct. Henderson, NV 89012 Work (702) 595-4440 Fax (702) 719-2121 jim@jimdague.com	REI00087	09/30/2020	1 2 3	NAR ABR Core Designation Course NAR: SRES Professional Standards Basic Training	22020601 20130291 21120081			
26	**24**	Damonte, Marketta 7221 Vivian Drive NE ABQ, NM 87109 (505) 239-3030 keta@aol.com	REI00018	11/30/2019	1 2 3 4 5 6 7 8 9 10	Anatomy of a Purchase Contract Boot Camp – Back to the Basics Business Planning for Associate Brokers Brokerage Relationships GRI – Legal Liability Issues GRI – Real Estate is Your Business GRI – Realtors' Ethical Road Map NAR Code of Ethics and Enforcement NAR Grievance Committee Training NAR Professional Standards Committee Training	21020031 21020051 21110021 21010091 21010391 21110061 21120131 21120051 22120141 22120161	11 12 13 14 15 16 17 18 19 20 21 22 23 24 25	NAR Professional Standards Review Director Training Net Outs New Broker Business Practices New Member Orientation Code of Ethics NMREC Core Course NMREC Mandatory Course Procuring Cause: The Basics and Beyond Professional Standards Basic Training QB Refresher Course RANM's Many Miscellaneous Forms RANM's Recent Form Changes Reducing Violations: A Case Study Rules & Regulations of the Real Estate Commission The Code Meets the Rules Understanding and Using RANM Forms	22120151 21020311 21020641 21120061 21011001 21010401 21010261 21120081 21010271 21020351 21020731 21010291 21010301 20120201 21020551
27	**25**	Davis, Deborah 6509 Katson NE ABQ, NM 87109 (505) 792-2653 dhdabq@gmail.com	REI00138	09/30/2020	1 2	Applied Professional Training Standards NAR Professional Standards Case Studies Examination	21120291			
28	**26**	Davis, Diane 9305 Chimneywood Dr. Rowlett, TX 75089 (214) 533-0941 dianedavis@firstam.com	REI00117	**2/28/2018 expired**	1	Opportunities and Advantages of Home Warranty Disclosure	21020611			
29	**27**	DesJardins, James 525 Carlisle Blvd. SE ABQ, NM 87106 (505) 503-1000 jim@hydeparkrealtyabq.com	REI00109	12/31/2020	1	Energy Efficiency is Green and Smart Intro to Solar	21080181 21090221			
30	**28**	DeVitre, Doug 1650 Beal Street #257 St. Charles, MO 63303 Phone: 314 496-5973	REI00145	10/24/2020	1	NAR E-Pro Live	22030091			
31	**29**	Dodson, Jeanine 70 Laker Dr. Corrales, NM 87048 Work (505) 897-1700 jeanine.dodson@stewart.com	REI0020	01/31/2020	1	Transferring Title to Real Property	21010331			
32	**30**	Dominguez, Christina 13060 Cozy Cove El Paso, Tx 79938 (915) 538-5413 chdominguez@firstam.com	REI00169	PENDING	1 2	How to Be a Home Buyer's Advocate Home Warranty Training	21021051 21021061			

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33	**31**	Dunn, Robert 730 Descanso Rd. Santa Fe NM 87501 (505) 954-0727 Cell (505) 470-9883 bob@robertdunnrealestate.com	REI00021	08/31/2019	1 2 3	Agency Law Buyer's Agency NMREC Mandatory Course	21010051 21010101 21010401			
34	**32**	Evans, William (Willby) 775 Emerald Drive NE Rio Rancho, NM 87124 (505) 358-0995 willby@nmsafetyalliance.org	REI 00174	pending/ 1138969	1 2	Contractor Licensing and Permitting for Real Estate Professionals Lead Paint Disclosure: It's the Law (Updated)	21090241 21070031			
35	**33**	Farr, Joe P. O. Box 10090 ABQ, NM 87184 (505) 345-3017 jfarr@geminirosemont.com	Broker #19522	NMCC/ 6/30/2021	1	NMREC Core Course (Commercial)	21011001			
36	**34**	Felker, Donna 145 Itasca Rd. SE Rio Rancho NM 87124 (505) 239-4660 donnafelker1@gmail.com	REI00022	03/31/2020	1 2 3 4 5 6	Broker Basics New Broker Business Practices Real Estate Law Real Estate Law (Online)* Real Estate Principles and Practice Real Estate Principles and Practice (Online)*	11020061 21020641 11010281 10102821 11020381 11020382			
37	**35**	Feuer, Alan 3612 Tierra Abierta Rio Rancho, NM 87124 (505) 918-3121 alan@ppcabq.com	REI00101	10/31/2019	1 2	Understanding Wood Destroying Pests* Pests that Affect Real Estate Transfer and Leased and Managed Properties	21070151 21070181			
38	**36**	Florez, Scott 2112 Moon NE #214 ABQ, NM 87112 Work (505)217-8988 scottfloreznm@aol.com	REI00024	01/01/2021	1 2 3 4 5	Conveyance of Title in New Mexico First Things First: Information to Obtain at Listing Land Surveys and Their Role Insuring Title in New Mexico Manufactured Home Title Processing Navigating the TILA/RESPA Integrated Disclosure	21010121 21020711 21020721 21020281 21050491	6 7 8	Steps to a Smooth Closing Time Killers, Deal Killers and Other Mines in the Field What's on the HUD-1 Settlement and Why?	21020461 21020501 21050281
39	**37**	Foster, Steve 1515 E 20th Street, Suite B Farmington, New Mexico 87401 (505) 327-1916 fosteringyoureducation@gmail.com	REI00136	01/26/2020	1 2 3 4 5	Building a Strategic Business Plan Business Planning for Associate Brokers NAR Code of Ethics and Enforcement New Broker Business Practices Power of Prospecting	21130461 21110021 21120051 21020641 21130461	6 7 8	Professional and Ethical Practices in Real Estate Professionalism in Real Estate Time Killers, Deal Killers and Other Mines in the Field	21120071 21120091 21020501
40	**38**	Fowler, Alan 1151 Narciso St. NE ABQ, NM 87112 Work (505) 888-4663 Cell (505) 263-8180	REI00088	**Expired**	1 2 3	Essentials of Mortgage Lending New Loan Estimates and Closing Costs On Time Closings: Communication, Cooperation & Accountability	21050041 21050471 21130821			
41	**39**	Gallagher, Anita 11 Calle Pinon Placitas, NM 87043 Work: (505) 717-8422 anitagall4@gmail.com	REI00085	**03/31/2018**	1	Professionalism in Real Estate	21120091			
42	**40**	Gallegos, Richard P.O. Box 43 ABQ, NM 87102 Work (505) 969-6287 rjgallegosjr@mac.com	REI00077	11/30/2019	1 2 3 4 5 6 7 8 9 10 11 12 13	Affordable Housing Opportunities for Low to Moderate Income Buyers (McKissock) Anatomy of a Commercial Lease Anatomy of a Commercial Lease (Online) (AVR+CE) Commercial Real Estate Fundamentals Commercial Real Estate Leasing Commercial Real Estate & Municipal Planning I: The Basics Commercial Real Estate & Municipal Planning II: Government Domain Commercial Real Estate & Municipal Planning III: Zoning Commercial Real Estate & Municipal Planning IV: Architecture Commercial Real Estate & Municipal Planning V: Construction Commercial Real Estate Overview Commercial Real Estate Property Management	21050512 20140931 20140932 20140631 20140671 21140371 21140381 21140431 21140451 21140541 20140621 20140701 20140702	14 15 16 17 18 19 20 21 22 23 24 25 26 27 28	Commercial Real Estate Property Management (Online) (AVR+CE) Commercial Real Estate Sales Going Green: Elements of an Eco-Friendly Home (McKissock) Introduction to Commercial Real Estate (Online) (AVR+CE) Liars, Cheaters, and Thieves: Averting a Client Catastrophe Millennials are Changing Real Estate: Are You Ready? (McKissock) Modern Urbanism New Mexico Ethics in Real Estate (Online) Real Estate Safety: Protect Yourself and Your Clients (McKissock) Real Estate Trust Accounts (Online) (AVR+CE) Trump Tax Cut and Jobs Act and Its Effect on RE Wildfire Risk in Real Estate Reducing Radon Risk Wildfire Risk in Real Estate (Online) (AVR+CE) Avoiding Deceptive Practices (home study/ Kaplan)	20140661 21080202 21140562 20150012 21030342 22090011 21120272 21020102 21140572 20150022 21080171 21080172 21070081 21080172 21021041

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43	**41**	Gelbart, Julia 327 Calle Loma Norte Santa Fe, NM 87501 juliagelbart@gmail.com	Broker #15574	NMCC 08/30/2021	1	NMREC Core Course (Residential)	21011001			
44	**42**	Glass, Michael 10028 Calabacillas Ct NW ABQ, NM 87114 (505) 510-0170 mglass@gmail.com	REI00102	01/30/2021	1 2 3 4 5 6	Albuquerque Zoning: What Every Real Estate Broker Should Know Anatomy of a Purchase Contract Brokerage Office Administration Broker Basics Business Ethics in Real Estate New Broker Business Practices	21020591 21020031 11020071 11020061 21120021 21020641	7 8 9 10 11 12 13 14 15	NMREC Core Course (Residential/Commercial) NMREC Mandatory Course Qualifying Broker Refresher Course Real Estate Law Real Estate Principles and Practice Social Networking and Email Marketing: A Path to More Referrals Surveys from A-Z Understanding and Using RANM Forms Reducing Violations: A Case Study Workshop	21011001 21010401 21010271 11010281 11020381 21030261 21020751 21020551 21010291
45	**43**	Gonzales, Virginia 7401 San Pedro Dr NE, Unit 45 ABQ, NM 87109 (505) 859-2677 (505) 798-2601	REI100159	**03/19/2022**	1 2	IREM 117 ETH800: Ethics for the Real Estate Manager CPM IREM 107 Fair Housing and Beyond (FHS201)	21060591 21060491			
46	**44**	Gray, Dirk 3787 Cerrillos Road Santa Fe, NM 87507 (505) 982-6046 dirk_gray@frostmortgage.com	REI00102	05/31/2021	1 2	Understanding the Loan Process Using a Reverse Mortgage for a Home Purchase	21050221 21050451			
47	**45**	Greenwood, Julie 3615 Yipee Calle Court ABQ, NM 87120 julie@juliegreenwood.com	Assoc Broker #34860	NMCC 12/31/2021	1	NMREC Core Course (Residential)	21011001			
48	**46**	Hallett, Carolyn P. O. Box 1458 Cedar Crest, NM 87008 (505) 730-8436 (505) 730-8436 abgdance@hotmail.com	REI00152	07/31/2021	1 2 3 4 5 6	Property Management and 3-Way Reconciliation Rice Insurance and the Non-Paranoid Broker Taxes and your RE Business Wells & Septics-A Broker's Guide to Regulations Uniform Owner Resident Relations Act Trust Accounts	20060101 21010501 21100171 21080071 21010361 21010341			
49	**47**	Harmon, Rosie 1775 Main St. SE Los Lunas, New Mexico 87031 (505) 865-5500 rosie.harmon@coldwellbankerlegacy.com	REI00029	10/31/2019	1 2	New Broker Business Practices Septics and Wells 101	21020641 21080141			
50	**48**	Harms, Debbie P. O. Box 91868 Albuquerque, NM 87199 (505) 998-1560 Debbie@gotspaceusa.com	REI00139	09/30/2020	1 2 3	Commercial Leases NMREC Core Course Commercial Property Management	21140571 21011001 21140621			
51	**49**	Harris, Rick 2675 Quail Run Talent, OR 97540 (541) 535-3359 (541) 951-2323 rharris@mind.net	REI00135	12/30/2019	1 2 3 4 5 6 - 7	Certified Real Estate Team Specialist: Understanding and Leveraging Teams Navigating the Fork in the Road I: NAR Training for Grievance Committees Navigating the Fork in the Road II: NAR Training for the Professional Standards Committees Navigating the Fork in the Road III: NAR Training for Professional Standards Reviews When You Come to the Fork in the Road, Take It! Ethics for RE Professionals	21110391 21120251 21120261 21120271 21120281			
52	**50**	Hart, Rich P.O. Box 1199 Kennesaw, GA 30154 (404)-400-HART (4278) 404-597-3139 rich@richhart.com	REI00119	03/31/2021	1 2 3	NAR: SRS (Seller Representative Specialist) NAR: ABR Core Designation Course RENE - Real Estate Negotiation Expert	21130661 22020601 21130691			

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53	**51**	Harwood, Kyle 123 W. San Francisco Street, Second Floor Santa Fe, New Mexico 87505 (505) 629-8999 kyle@EgolfLaw.com	REI00093	**9/30/2018 EXPIRED**	1	Water Rights	21020701			
54	**52**	Hayman, Thomas 8202 Carlotta Lane Peoria, Arizona 85383 Phone: (602) 769-1335 Email: tom@thereni.com	REI00142	06/30/2020	1	Certified Negotiation Expert	21130451			
55	**53**	Henderson, John 10416 Royal Troon NE ABQ, NM 87111 Work Ph.: (505) 235-8473 john@gotspaceusa.com	REI00130	**4/18/2019 retired**	1	Commercial Letter of Intent (LOI) / APOD Investment Analysis	22140091			
56	**54**	Hill, David 10909 Ranchitos Road NE ABQ, NM 87122 Phone: (505) 238-6413 Email: dave@gotspaceusa.com	REI00141	06/30/2020	1 2	Commercial Letter of Intent (LOI) / APOD Investment Analysis NMREC Core Course	22140091 21011001			
57	**55**	Hilton, Beverly 2309 Artesanos Ct. NW ABQ, NM 87107 (505) 250-8272 bevhilton@aol.com	REI00162	5/15/2022	1 2 3	Anatomy of a Purchase Agreement NMREC Core Course (Residential) RANM's Many Miscellaneous Forms	21020031 21011001 21020351			
58	**56**	Holmes, Ron 112 Edith NE ABQ, New Mexico 87102 Work (505) 268-3999 Cell (505) 268-3939 ronholmes@ronholmes.com	REI00032	10/31/2019	1	Bankruptcy and Real Estate	21010071			
59	**57**	Holt, David 1714 E. Henepin Ave. Minneapolis, MN 55414 Work (612) 379-7890 dave@rpmgmt.com	REI00100	07/31/2019	1 2	NARPM Ethics NARPM, Marketing Your Management Business	21060181 21060191			
60	**58**	Hooks, Katie 1112 Meadow Ridge Rd Norman, Ok 73072 (214) 533-0941 khooks@firstam.com	REI00168	PENDING	1 2	How to be a Home Buyer's Advocate Home Warranty Training	21021051 21021061			
61	**59**	Howard, Mary Ann 1320 Stagecoach Lane SE ABQ, New Mexico 87123 (505) 271-8734 Cell (505) 249-6580 mahoward@alliantnational.com	REI00034	12/31/2020	1 2 3 4 5	Building a Strategic Business Plan Conveyance of Title in New Mexico First Things First: Information to Obtain at Listing Land Surveys and Their Role Insuring Title in New Mexico Manufactured Home Title Processing	22110011 21010121 21020711 21020721 21020281	6 7 8 9 10 11	NAR Code of Ethics and Enforcement Navigating the TILA/RESPA Integrated Disclosure Steps to a Smooth Closing Time Killers, Deal Killers, and Other Mines in the Field Title Concepts for the Real Estate Professional What's on the HUD-1 Settlement and Why?	21120051 21050491 21020461 21020501 21020511 21050281

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62	**60**	Hughes, Bill 4819 Rowena NE ABQ, NM 87111 Work: (505) 938-5941 bhughes@lendingatlegacy.com	REI00090	04/30/2021	1	Understanding the Loan Process	21050221			
63	**61**	James, Liju 9610 Cliffwood Dr. Houston, TX 77096 Work – 832-489-5458 liju_james@hotmail.com	REI00099	02/28/2022	1	Understanding Your Overall Credit Score*	21050411			
64	**62**	Johnson, Shawn 54 Road 3791 Farmington, NM 87401 shawn@icpmrentsmart.com	REI00156	**3/19/2022**	1	Uniform Owner Resident Relations Act	21010361			
65	**63**	Jones, Heather 8008 6th Street Tularosa, New Mexico 88352 (575) 430-3171 hjones@homeownersfg.com	REI00154	9/30/2021	1	Residential Mortgage Lending in Depth: Prequalifying to Closing and Funding	21050521			
66	**64**	Koontz, Rebecca 6712 Christy Ave. NE ABQ, NM 87109 Work (505) 610-9250 rebecca_koontz@frostmortgage.com	REI00125	**10/31/2018 EXPIRED**	1	Using a Reverse Mortgage for a Home Purchase	21050451			
67	**65**	Kynor, John 9936 Buckeye St. NW ABQ, NM 87114 (505) 280-1445 john@thegrealty.com	Broker #20329	NMCC/ 3/31/22	1	NMREC Core Course (Residential)	21011001			
68	**66**	Lanier, Clinton 2015 Cotton Ave. Las Cruces, NM 88001 Work (575) 496-6807 crlanier@gmail.com	REI00107	03/19/2020	1	Social Media for Sales Success	21030291			
69	**67**	Lawrence, Jessie 140 Camino de las Crucitas Santa Fe, NM 87501 (505) 603-4351 jessie@lawrencemeetingresources.com	REI 00173	pending/ 1138848	1	SFS 6 (Santa Fe Specialist) SANTA FE CITY AND COUNTY LAND USE	21150071			
70	**68**	Leach, Andrew (Gavin) 9411 Mogollon Drive ABQ, NM 87114 (505) 720-8887 gleach@unm.edu	REI00151	09/05/2021	1 2 3	IREM 101 Managing Single Family Homes and Small Investment Properties (SFH201) IREM 232 Introduction to Property Management Uniform Owner Resident Relations Act	21060431 21060731 21010361			
71	**69**	LeMaster, Crystal 1601 Park Ave. SW ABQ, NM 87104 Ph. (505) 263-6570 clemaster@wfgnationaltitle.com	REI00121	06/30/2021	1 2 3 4 5	In the Minds of Snake People Key to a Smooth Closing - Manage It New Loan Estimates and Closing Costs Why Title Insurance? The Realtor's Nightmare, Didn't Look at the Title Committment	20130311 21020781 21050471 21010381 21021031			

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72	**69**	Lenard, Irene 8912 Warm Springs Rd NW Albuquerque, NM 87120 (505) 994-6644 llenard@oldrepublictitle.com	REI 00170	06/30/2022	1	Title Closings	21020521			
73	**70**	Levorah, Cindy 1121 Calle Largo Santa Fe, NM 87501 Work Ph: (505) 395-4536 clevorah@gmail.com	REI00127	**4/6/2019 EXPIRED**	1	Using a Reverse Mortgage for a Home Purchase	21050451			
74	**71**	Lobberegt, Greg 4 Sandia Heights Drive NE Albuquerque, NM 87122 Home (505) 269-4734 Work (505) 292-8900 greg@greglobb.com	REI00146	**02/28/2022**	1	Business Planning for a Successful Year and Career	21110401			
75	**72**	Lorenzen, Paul 3405 Cedar Park Ct. McKissock Online Instr. Of Record Nampa, Idaho 83686 (208) 899-6650 Paul@LorenzenRealtyAdvisors.com jackie.vincent@mckissock.com	REI00126	11/30/2021	1 2 3 4 5 6	1031 Exchanges-Increase your Expertise (Online) Agency Law (Online) Appraisal Process for Real Estate Professionals (Online) Basics of Green Building (Online) Fair Housing (Online) Foundations in Sustainability: Greening the Real Estate and Appraisal Industries (Online)	21100182 21010042 21040092 21090162 21010182 21090172 ------	7 - 8 9 10 11 12 13	It's High Tide You Got the Facts about Homeowner's Flood Insurance (Online) Mortgages, Loans, and Laws - How They Help Your Client (Online) New Mexico Americans with Disabilities Act (ADA) (Online) Basics of Land Management (Online) New FHA Handbook for Real Estate Professionals (Online) Nuts and Bolts of Commercial Real Estate (Online) TILA/RESPA Integrated Disclosure Rule (Online)	21010942 ------ 21050422 21010882 21080162 21050502 20141082 20141092
76	**73**	Maldonado, Martha 2271 Nancy McDonald El Paso, Texas 79936 (915) 801-8771 MarthaM@orhp.com	REI00123	08/24/2020	1	Opportunities and Advantages of Home Warranty Disclosure	21020611			
77	**74**	Malloy, Jill 13344 Arlington Farm View Lane Culpeper, Virginia 22701 (571) 340-1155 jill.malloy@theceshop.com	REI00157	**03/19/2022**	1 2 3 4 5	Preparing a Market Analysis - Best Practices (On Demand - CE Shop) Technology Tools, Trends, and Risk Management (On Demand - CE Shop) Affordable Housings: Solutions for Homes and Financing (On Demand) Assistance Animals and Fair Housing (on demand) Sex and Real Estate: Sexual Harrassment, Sexual Discrimination & Fair Housing	20020022 20030012 21021072 21021082 21120292	6	Taxes and Real Estate: What You Need to Know	21100192
78	**75**	Mares, Richard 1225 South Francis Drive, Suite D Santa Fe NM 87505 (505) 988-5585 richard_mares@yahoo.com	REI00041	05/31/2019	1 2 3 4 5	Agency Law Anatomy of a Purchase Contract NMREC Mandatory Course Property Management Essentials - Residential QB Refresher Course	21010051 21020031 21010401 21060021 21010271	6 7	Rules & Regulations of the Real Estate Commission Trust Accounts	21010301 21010341
79	**76**	Martinez, Valerie P.O. Box 25642 ABQ, NM 87125 info@abbarealestate.net	Broker #17929	NMCC 01/31/2020	1	NMREC Core Course (Property Management)	21011001			
80	**77**	McAllister, Michael 5670 Greenwood Plaza Blvd. Suite 420 Greenwood Village, CO 80111 Work: (888) 827-0777 Fax: (888) 708-8212 support@theceshop.com	REI00079	03/31/2021	1 2 3 4 5	Basics of Real Estate Taxation (Online) Breaking Barriers: Fair Housing (Online) Cracking the Code of Ethics (Online) Real Estate Investors and Your Business (Online) Uncle Sam Has Homes for Sale (Online)	21100022 21010082 21120032 21020612 21050412			

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81	**78**	McCoy, William 14217 La Cueva NE ABQ, New Mexico 87123 (505) 250-7076 Fax (505) 2120175 mccoy1031@aol.com	REI00042	11/30/2019	1 2 3 4 5 6 7 8 9 10	1031 Tax Deferred Exchanges Agency Law Advanced Map Reading and Surveys for the RE Professional Broker Basics Broker Safety for the Real Estate Professional Brokerage Office Administration Communicating Lead Based Paint Disclosures to Customers Disposition Strategies in Commercial and Investment Real Estate Fair Housing Fundamentals of Commercial and Investment Real Estate	21100011 21010051 22020011 11020061 21130332 11020071 21070011 21020171 21010181 21020201	11 12 13 14 15 16 17 18 19 20 *	Google Tools for the Real Estate Professional Houses: From the Ground Up Online Houses: Why Bad Things Happen to Good Houses How to Measure Real Property How to Measure Real Property (Online) Identity Theft: Protecting your Clients and Your Business Identity Theft: Protecting your Clients and Your Business (Online) Introduction to Real Estate Technology Lead Paint Disclosure: It's the Law Legal Descriptions and Survey Maps Mr. McCoy teaches 42 total classes; for further details contact the education administrator of the NMREC.	21030181 21090212 21070161 21040121 21040122 21010851 21010852 21030021 21070031 21020271
82	**79**	McElroy, Jim 516 Wrangler Way Clovis, NM 88101 jmcelroy47@gmail.com	Broker #19345	NMCC/ 7/31/2022	1	NMREC Core Course (Residential)	21011001			
83	**80**	McFarlane, Megan 74 Encantado Loop Santa Fe, NM 87508 (505) 231-0224 (505) 395-4567 megsmcfarlane@nmmls.net	REI00155	09/30/2021	1 2	NMMLS What is a Multiple Listing Service? Sandbox Rules: Learning How to Play Nice in the MLS	21020821 21150011			
84	**81**	Meyers, Frank "Chip" 9 Cosmos Ct Santa Fe, New Mexico 87508 Home Phone (505) 466-6040 Work Phone (281) 350-6708 chipmeyers@icloud.com	REI00131	08/08/2019	1 2 3	Advanced Income Property Analysis (Core Elective) After Tax Analysis of Income Property (Core Elective) Income Property Analysis (Core Elective)	22140131 21405611 21140551			
85	**82**	Mitchell, Gordon 3640 Arboleda Senda NE ABQ, NM 87111 Work (505) 897-4600 Fax (505) 897-0600	REI00131	07/31/2020	1	Using a Reverse Mortgage for a Home Purchase	21050451			
86	**83**	Montoya, Randall 612 St. Andrews Ct. NE ABQ, NM 87111 Cell Phone: 505-238-1800 Work Phone: 505-503-2764 rmontoya@newpennfinancial.com	REI00044	**2/28/2019 EXPIRED**	1	Understanding the Loan Process	21050221			
87	**84**	Moore, Wes 7416 Gladden NE ABQ, NM 87110 Phone: (505) 249-4506 wmoore@firstmortgageco.com	REI00140	03/20/2020	1	Attributes of a VA Loan	21050511			
88	**85**	Newbill, Richard 1824 N. Mesa Rd Belen, NM 87002 Phone: (505) 903-8693 rsnewbill9@outlook.com	REI00134	12/31/2022	1 2 3	Broker Basics Real Estate Law (pre-licensing) Real Estate Principles and Practices (pre-licensing)	11020061 11010281 11020382			
89	**86**	O'Brien, Sara 9 Crestview Rd. Edgewood, NM 87015 (505) 452-6088 sarasellsnmhomes@gmail.com	Broker 17945	NMCC 6/30/2022	1	NMREC Core Course (Residential)	21011001			

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90	**87**	Pacheco, Ana, 2150 Candelero St. Santa Fe, New Mexico 87501 (505) 474-2800, anapachecosf@gmail.com	REI 00164	pending/1131411	1	SFS 1 (Santa Fe Specialist) Santa Fe History, Culture and Arts	21150021			
91	**88**	Parnegg, Peter 1042 Westfield Dr. Fort Collins, CO 80526 Work (505) 280-4333 peter.parnegg@gmail.com	REI00092	02/28/2022	1 2	Ninja Installation Using the 10BII to Help Consumers Save Money	21130631 21030171			
92	**89**	Rasch, David 21 Altura Road Santa Fe, NM87508 505 933 4103 D.Rasch@q.com	REI00167 #1131892	pending	1	SFS-4 Santa Fe Governance & How It Grows to Protect Its Archaeology and Architecture	21150051			
93	**90**	Reece, Linn 12428 Chelwood Trl. NE ABQ, NM 87112 (505) 298-2006 linnreece@gmail.com	Broker 19633	NMCC/ 6/30/2020	1	NMREC Core Course (Residential)	21011001			
94	**91**	Ribble Harder, Robin 4905 Cumbre del Sur Ct. NE ABQ, NM 87111 Cell (505) 440-7548 robin@nmsaves.com	REI00076	03/31/2020	1 2	Going Green Begins with Energy Star Blue Show Me the Savings: Energy Efficient Construction	21090151 21090231			
95	**92**	Rich, Sarah 4901 Sunningdale NE ABQ, NM87110 (505) 228-6620 srich@gdrnm.com	Broker 18036	NMCC/ 4/30/2020	1	NMREC Core Course (Property Management)	21011001			
96	**93**	Riemann, Steven 48 Calle San Martin Santa Fe NM 87506 (505) 920-5941 Fax (505) 946-2947 Steve@partnersedgroup.com	REI00051	01/31/2020	1 2 3 4 5 6 7 8 9	Broker Basics Broker News Alert 2013-2014 CFPB and Real Estate Do's and Don'ts of Transferring Title to Real Estate Easements and Access for the Non-Lawyer Fraud in Real Property Transactions Mechanics Liens: Law & Strategy New Broker Business Practices NMREC Mandatory Course	11020061 21010821 21050481 21020181 21010151 21020191 21010241 21020641 21010401	10 11 12 13 14 15 16 17 18 19	Pre-Closing Process and Checklist of Issues Real Estate Contracts/Seller Financing "The Basics" Real Estate: Green 101 Real Estate Law Real Estate Principles and Practice The New RESPA Understanding Title Commitments and Policies Update - Regulatory Changes in Title Insurance Why Title Insurance Santa Fe Property Title (Santa Fe Specialist Designation)	21020331 21050121 21090071 11010281 11020381 21010411 22020581 21010371 21010381 21150031
97	**94**	Risch, Phillip 19706 N Rim Drive Surprise, Arizona 85374 (559) 307-3805 (550) 213-9743 phil@corp.openmtg.com	REI00148	02/28/2021	1	H4P A Realtor's Guid to Utilizing HECM (Reverse Mortgage) for New Home Purchases	21050531			
98	**95**	Roth, Kurt Randal 9013 Shoshone Road Albuquerque, NM 87111 (505) 465-9005 desertskyland@gmail.com	REI 00171	5/31/2020	1	Agent Safety – Defensive Driving Program	21150001			

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99	**96**	Russell, Marcia 7709 Lamplighter NE ABQ, NM 87109 (505) 881-5384 Fax (505) 881-7129 marciarussell2@me.com	REI00053	11/30/2019	1 2 3 4 5 6 7 8 9 10	ADA and Related Handicap Discrimination Law Antitrust & Real Estate Communicating Lead-Based Paint Disclosure to Consumers Diversity Issues and the RE Professional Equal Opportunity in Housing Fair Housing Made Easy Fair Housing: The Next Generation Leasing and Managing Residential Real Estate NMREC Mandatory Course Property Disclosures: The Real Estate Professionals Guide to Reducing	21010021 21010061 21070011 21010131 21010171 21010221 21010201 21060111 21010401 21070131	11 12 13 14 15 16 17	Risk Property Red Flags Property Management Essentials - Residential QB Refresher Course Risk Reduction Issues Trust Accounts Uniform Owner - Resident Relations Act	21020671 21060021 21010271 21020441 21010341 21010361 21010361
100	**97**	Schug, Kara 354 La Madera Edgewood, NM 87047 (505) 264-3005 kara@karaschug.com	Broker 19589	NMCC/ 02/28/21	1	NMREC Core Course (Residential)	21011001			
101	**98**	Senye, Kelle 6802 Morgan Lane NW ABQ, NM 87120 Work (505) 822-1114 kelle@aanm.org	REI00081	02/28/2020	1	Fair Housing and Beyond	21010591			
102	**99**	Shaheen, Sharon 325 Paseo de Peralta, Santa Fe, NM 87501 505-986-2678 sshaheen@montand.com	REI00166	pending	1	SFS-3 Mineral Interests in Santa Fe County (Santa Fe Specialist series)	21150041			
104	**100**	Sheehan, Jack 28 Camino Tres Ritos Placitas NM 87043 505-881-0303 jack@theonestopteam.com	REI00057	10/31/2019	1 2 3 4 5 6 7 8 9 10 11	Anatomy of a Listing Contract Anatomy of a Purchase Contract Boot Camp - Back to Basics Boot Camp - Back to Basics (Webinar) Broker Basics Broker Safety for the Real Estate Professional Broker Safety for the Real Estate Professional (Webinar) Brokerage Office Administration Brokerage Relationships Brokerage Relationships (Webinar) Handling Objections	21020651 21020031 21020051 21020052 11020061 21130331 21130332 11020071 21010091 21010092 21130471	12 13 14 15 16 17 18 19 20 21 *	Handling Objections (Webinar) InstaNet Solutions for Basic Users InstaNet Solutions for Basic Users (Webinar) Introduction to Residential Property Management Introduction to Residential Property Management (Webinar) NAR Code of Ethics and Enforcement NAR Code of Ethics and Enforcement (Webinar) New Broker Business Practices New Member Orientation Code of Ethics NMREC Core Course Mr. Sheehan instructs many more courses. For additional specific course provenance please contact the Education Administrator of the Commission.	21130472 21030201 21030252 21060101 21060102 21120051 21120052 21020641 21120061 21011001
105	**101**	Snapp, Katie 855 Fairway Rd NW ABQ, NM 505-280-1427 katiesnapp@mac.com	REI00144	08/24/2020	1 2	Building Your Professional Real Estate Team: Success Through Synergy How to Make Yourself Indispensable: Taking Initiative and Positively Influencing	21130831 21130841			
106	**102**	Steele, David 1025 Stuart Rd. NW ABQ NM 87114 (505) 220-6567 cibolarealtyservices@gmail.com	REI00060	11/30/2019	1 2 3 4 5	Broker Basics Property Management Property Management Essentials - Residential Real Estate Law Real Estate Principles and Practice	11020061 21060011 21060021 11010281 11020381			
107	**103**	Stringfield Jr., James T. 2085 Clearwater Loop Rio Rancho NM 87144 (505) 867-0490 Cell (505) 681-5289 jimstringfield@cableone.net	REI00061	11/30/2021	1 2 3 4 5 6 7 8 9	Broker Basics Brokerage Office Administration NAR ABR Core Designation Course NAR Innovative Marketing Techniques for Buyer's Rep. NMREC Core Course QB Refresher Course Real Estate Law Real Estate Principles and Practice Successful Buyer Rep. in New Mexico Home Sales	11020061 11020071 22020601 21130241 21011001 21010271 11010281 11020381 21020471			

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108	**104**	Sury, Lois 2172 Candelero St Santa Fe, NM 87505 (505) 470-4672 lsury@aol.com	Broker 16995	NMCC/ 3/31/2022	1	NMREC Core Course (Residential)	21011001			
109	**105**	Taylor, Karie 1515 Marble NW ABQ, NM 87104 (505) 227-5363 Karie@ElevatedRentalsNM.com	Broker #18830	NMCC/ 3/31/2020	1	NMREC Core Course (Property Management)	21011001			
110	**106**	Taylor, Pete 2615 Camino Cordoba SE Rio Rancho, NM 87124 (505) 350-1414 PeteTaylorNM@gmail.com	Broker 19215	NMCC/6/30/2021	1	NMREC Core Course (Residential)	21011001			
111	**107**	Thom, Ric H. 5545 Eakes Rd. NW ABQ, New Mexico 87107 (505) 266-3487 richthom51@yahoo.com	REI00063	**3/31/2019** **EXPIRED**	1 2	New Seller Financing Rules and RANM Form 2405 Practical Application of Real Estate Contracts	21020581 21020321			
112	**108**	Tinnin, Kellie 1635 University Blvd NE ABQ, NM 87102 Phone: (505) 842-1433 kellietinnin@sellersbuyersnm.com	REI00137	01/31/2020	1 2 - 3	On Time Closings: Communication, Cooperation & Accountability Your Successful Real Estate Career: Using Value of Your GAAR and SWMLS Membership New Member Orientation Code of Ethics	21130821 20130321 ---------- 21120061			
113	**109**	Tozier, Alice 2824 Alcazar NE ABQ, NM 87110 (505) 720-1683 alice@swcp.com	Broker #20195	NMCC	1	NMREC Core Course (Residential)	21011001			
114	**110**	Treece, Robert 6912 Quarterhorse NW ABQ, NM 87120 (505) 379-2945 Fax (505) 899-4627 bobtreece@comcast.net	REI00066	02/28/2022	1 2 3 4 5 6 7 8 9	Anatomy of a Purchase Contract Broker Basics Business Ethics in Real Estate Contract Negotiations Coveralls to Closing Decoding the HUD-1 GRI - Pricing Property Properly GRI - Real Estate is Your Business InstaNet Solutions for Basic Users	21020031 11020061 21120021 21020121 21020151 21020161 21040071 21110061 21030201	10 11 12 13 14 15 16 17 18 19 20 21 22	Introduction to Green Building NAR Grievance Committee Training NAR Professional Standards Committee Training New Broker Business Practices NMREC Core Course NMREC Mandatory Course Professionalism in Real Estate Qualifying Broker Refresher Course Real Estate Law Real Estate Principles and Practice REALTORS Benefiting New Mexico Consumers Short Sales: The Short Story Understanding the Loan Process	21090021 22120141 22120161 21020641 21011001 21010401 21120091 21010271 11010281 11020381 21110291 21050191 21050221

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115	**111**	Tulga, Lou 10600 Cielito Lindo NE Albuquerque NM 87111 (505) 889-4569 Cell (505) 710-6620 loutulga@gmail.com	REI00068	02/28/2022	1 2 3 4 5 6 7 8 9 10 11 12	Agency Law Broker Basics Broker Short Sale 101 Brokerage Relationships Brokerage Office Administration Business Ethics in Real Estate Contract Negotiations Contract Strategies Disclosure in Real Estate Diversity Issues and the RE Professionals Environmental Liability in Real Estate Equal Opportunity in Housing	21010051 11020061 21050031 21010091 11020071 21120021 21020121 21020131 21070021 21010131 22080041 21010171	13 14 15 16 17 18 19 20 21 22 23 24 *	Fair Housing Made Easy Financial Planning Through Real Estate GRI - Crunching the Numbers Mold - A Growing Concern New Broker Business Practices NMREC Core Course NMREC Mandatory Course Professional and Ethical Practices in Real Estate QB Refresher Course Real Estate Decision Making with HP10B Real Estate Investment Real Estate Law Mr. Tulga is approved to teach 33 courses. For more information concerning his courses, please contact the Education Administrator.	21010221 21110031 21050271 21070051 21020641 21011001 21010401 21120091 21010271 21030031 21020361 11010281
116	**112**	Turetsky, Susan 664 Alta Vista Suite A Santa Fe, NM 87505 Work (505) 983-8447 nmhotline@aol.com	REI00069	01/01/2021	1	Landlord Tenant Rights, Obligations and Remedies	21060121			
117	**113**	Turk, Bradley P.O. Box 1366 Las Vegas, NM 87701 Work (505) 426-0723 Fax (505) 426-0725	REI00106	02/28/2020	1	Reducing Radon Risk in Real Estate	21070081			
118	**114**	Wheeler, John 406 9th Street, Suite 2206 San Diego, CA 92101 Phone: (855)460-1634 john@empirelearning.com	REI00133	09/27/2019	1 2 3 4 5 6 7 8	Distressed Properties (Online) Fair Housing (Online) Healthy Homes (Online) Preventing Identity Theft (Online) Property Management Fundamentals (Online) Real Estate Investment (Online) Tax Benefits of Residential Rental Property (Online) Understanding the Code of Ethics (Online)	21070172 21010922 21080192 21030332 21060012 21110402 21060202 21120282			
119	**115**	White, Terry L. 3240 Juan Tabo NE - D SEP ABQ, NM 87111 SEP Work (505) 237-2224 SEP Cell (505) 259-8507 SEP Fax (505) 275-1554 SEP tlw@sunwesttrust.com	REI00072	03/31/2020	1 2 3 4 5	Real Estate Contract Amendments and Reinstatements Real Estate Contracts/Seller Financing “The Basics” Real Estate Contract Terminations Real Estate: The IRA Alternative Wrap Around Real Estate Contracts	21050291 21050121 21050261 22100071 22050231			
120	**116**	Whitefield, Scott A. 8504 Sonoma Valley Rd NE ABQ, NM 87122 Work Ph.: (505) 880-7055 scott.whitefield@colliers.com	REI00129	**4/18/2019 Expired**	1	Commercial Letter of Intent (LOI)/APOD Investment Analysis	22140091			
121	**117**	Williams, Susan L. 2439 Columbia Ave. Las Cruces NM 88012 (575) 650-3725 suewilli@comcast.net	REI00073	04/30/2022	1 2 3 4	Broker Basics New Broker Business Practices Real Estate Law Real Estate Principles and Practice	11020061 21020641 11010281 11020381			
122	**118**	Wilson, Paul ABQ, NM paul@WilsonABQ.com	Broker #19621	NMCC/12/31/2021	1	NMREC Core Course (Residential)	21011001			
123	**119**	Zsako, Istvan 3600 Cerrillos Road #107 Santa Fe, NM 87507 (505) 920-1039 istvan@zsako.com	REI00161	**7/18/2022**	1 2 3 4	Lead Safety: What Real Estate Agents Need to Know (1 hour version) Lead Safety: What Real Estate Agents Need to Know (2 hour version) Mold: What You Need to Know About Mold and Air Sampling Reports The Home Inspection Process	21070191 21080201 21080191 21080211			