

New Mexico Real Estate Commission Official Approved Continuing Education Course List

Thru July 2019

5/21/2019

New Mexico Real Estate Commission
New Mexico Regulation & Licensing Department



Photo by Tom Baca

2019 Course List

• Course Types as follows:

- C = Core Elective
- ED = Education
- ETH = Ethics
- ETH/NAR = Meets the Biennial NAR Requirement
- NMCC = Annual Core Course

• Blue Shade - Recent Permanent Courses

- Gold Shade - Recent One Time Courses
- PM (Under Field Type) = Property Management
- Course #'s beginning with 3 = One Time Courses

**ETH/NAR courses that issue less than 4 CE hours will not fulfill the Ethics requirement for license renewal. All licensees are required to have 4 CE in Ethics in each licensee cycle.

COURSE NAME	COURSE #	CE	COURSE TYPE	CLASS FORMAT	INSTRUCTOR/CITY LICENSE EXP	FIELD TYPE	SUBJECT	SCHOOL/ SCHOOL LINK	COURSE OUTLINE
1031 EXCHANGES - INCREASE YOUR EXPERTISE	21100182	3	ED	ON DEMAND	PAUL LORENZEN NAMPA, IDAHO 11/30/21		TAXATION	MC KISSOCK https:// www.mckissock.com /real-estate/ continuing- education/new- mexico/	http:// www.rld.state.nm. us/uploads/files/ NM-1031%20Exchan ges- Increase%20your%2 0Expertise- Course%20Descripti on2014.pdf
1031 TAX DEFERRED EXCHANGES	21100011	4	C	LIVE	LYN CARTER ABQ 8/31/19 WILLIAM MC COY ABQ 11/30/19		TAXATION		http:// www.rld.state.nm. us/uploads/files/ 1031TaxDeferredEx changes2014.pdf
1031 TAX DEFERRED EXCHANGES	30141081	4	C	LIVE					
2015 SIOR SPRING WORLD CONFERENCE	30110551	2	ED	LIVE					
2016 26TH ANNUAL REAL PROPERTY INSTITUTE	30011011	5	ED	LIVE					
2016 SIOR SPRING WORLD CONFERENCE	30141061	4	ED	LIVE					
25TH ANNUAL REAL PROPERTY INSTITUTE	30010921	6	ED	LIVE					
3.8% HEALTHCARE TAX: MYTHS AND FACTS	21010761	1	ED	LIVE			RE LAW		
A TO Z OF INVESTMENT BASICS	21050431	4	C	LIVE	TODD CLARKE ABQ 6/30/20		FINANCE		
AAMODT SETTLEMENT: WATER RIGHTS	30020781	1	E	LIVE					
AANM 101 FAIR HOUSING & BEYOND	21060381	4	ED	LIVE		PM	PRINCIPLES & PRACTICE		
AANM 102 MANAGEMENT OF RESIDENTIAL ISSUES	21060391	8	ED	LIVE		PM	PROPERTY MGMT		
AANM 103 LEGAL RESPONSIBILITIES	21060401	4	ED	LIVE		PM	PROPERTY MGMT		
AANM 104 RISK MANAGEMENT	21060411	4	ED	LIVE		PM	PROPERTY MGMT		
AANM 105 FINANCIAL MANAGEMENT	21060421	8	ED	LIVE		PM	PROPERTY MGMT		
AANM 10TH ANNUAL APARTMENT MARKET OUTLOOK	30141041	2	ED	LIVE					
AANM 11TH ANNUAL APARTMENT MARKET OUTLOOK (AANM)	30060241	2	ED	LIVE					
AANM 12TH ANNUAL APARTMENT MARKET OUTLOOK (AANM)	30060261	1	ED	LIVE					
AANM 13TH ANNUAL APARTMENT MARKET OUTLOOK (AANM)	30060291	2	ED	LIVE					

AANM Fair Housing: Yesterday, Today and Tomorrow (2019)	30020821	3	ED	LIVE					
ABQ THE PLAN, NEW PROJECTS ANNOUNCEMENT	30140721	1	ED	LIVE					
ACHIEVE 2013 - FOUR HOURS A DAY TO 100K	30130521	3	T	LIVE					
ACRES OF DIAMONDS: FINDING TREASURE IN YOUR SPHERE OF INFLUENCE	30130671	2	T	LIVE					
ADA AND RELATED HANDICAP DISCRIMINATION LAW	21010021	4	C	LIVE	MARCIA RUSSELL ABQ 11/30/19	PM	RE LAW		
ADVANCED CONCEPTS IN CONFLICT RESOLUTION AND COMMUNICATION SKILLS FOR RE PROFESSIONALS	30130511	2	T	LIVE					
ADVANCED EMINENT DOMAIN AND VALUATION	30010801	6	ED	LIVE					
ADVANCED EXCEL WIZARDY	21030311	4	T	LIVE	TODD CLARKE ABQ 6/30/20		TECH		
ADVANCED INCOME PROPERTY ANALYSIS	22140131	8	C	LIVE	FRANK "CHIP" MEYERS SANTA FE 8/8/19	PM	COMMERCIAL OR PROPERTY MANAGEMENT		http://www.rld.state.nm.us/uploads/files/15%20Chip%20Meyers%20(Advanced)%20AIPA%20COURSE%20APPLICATION.pdf
ADVANCED MAP READING AND SURVEYS FOR THE RE PROFESSIONAL	22020011	8	C	LIVE	WILLIAM MC COY ABQ 11/30/19		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/AdvancedMapReadingSurveysforREProfessional.pdf
ADVANCED NEGOTIATION TECHNIQUES FOR BUYER'S AGENTS	21130561	6	T	LIVE			SALES		
ADVANCED REAL ESTATE TAX PLANNING CONSIDERATIONS 2016	30110571	2	E	LIVE					
ADVANCED REAL ESTATE TAX PLANNING CONSIDERATIONS 2017	30110611	2	E	LIVE					
ADVANCED REAL ESTATE TAX PLANNING CONSIDERATIONS 2018 (CCIM)	30100211	2	E	LIVE					
ADVANCED REAL ESTATE TRANSACTIONS	30020771	6	C	LIVE					
AEROTROPLIS - THE WAY WE LIVE NEXT - HOW MACRO LEVEL GLOBAL TRENDS WILL IMPACT ALBUQUERQUE	30140601	2	E	LIVE					
AFFORDABLE HOUSING OPPORTUNITIES FOR LOW TO MODERATE INCOME BUYERS	21050512	4	T	ON DEMAND	RICHARD GALLEGOS ABQ 11/30/19	PM	RE PP	MC KISSOCK https://www.mckissock.com/real-estate/continuing-education/new-mexico/	http://www.rld.state.nm.us/uploads/files/00%20Affordable%20Housing%20Opportunities%20for%20Low-Moderate%20Income%20Buyers%20(McKissock%20Online)(1).pdf

AFFORDABLE HOUSING OPPORTUNITIES FOR LOW TO MODERATE INCOME BUYERS - SANTA FE	30050521	2	E	LIVE			RE PP		
Affordable Housings: Solutions for Homes and Financing (On Demand) (CE Shop)	21021072	3	E	ON DEMAND	JILL MALLOY CULPEPER, VA			THE CE SHOP https://www.theceishop.com/online-education/new-mexico/real-estate/associate-broker-and-qualifying-broker/continuing-education/courses.html	
AFTER TAX ANALYSIS OF INCOME PROPERTY	21405611	5	C	LIVE	FRANK "CHIP" MEYERS SANTA FE 8/8/19	PM	COMMERCIAL OR PROPERTY MANAGEMENT		http://www.rld.state.nm.us/uploads/files/16%20Chip%20Meyers%20Afer%20Tax%20Analysis%20of%20Income%20Property.pdf
AGENCY LAW	21010051	4	C	LIVE	ROBERT DUNN SANTA FE 8/31/19 RICHARD MARES SANTA FE 5/31/19 WILLIAM MC COY ABQ 11/30/19 LOU TULGA ABQ 2/28/22	PM	RE LAW		http://www.rld.state.nm.us/uploads/files/Agency.pdf
AGENCY LAW (ONLINE)	21010042	4	C	ON DEMAND	PAUL LORENZEN NAMPA, IDAHO 11/30/21	PM	RE LAW	MC KISSOCK https://www.mckissock.com/real-estate/continuing-education/new-mexico/	http://www.rld.state.nm.us/uploads/files/NM-Agency%20Law-Course%20Description2014.pdf
AGENT SAFETY - DEFENSIVE DRIVING PROGRAM	21150001	2	T	LIVE			TRAINING		http://www.rld.state.nm.us/uploads/files/Defensive%20Driving%20for%20RE%20Professionals.pdf
ALBUQUERQUE ZONING: WHAT EVERY REAL ESTATE BROKER SHOULD KNOW	21020591	4	ED	LIVE	MICHAEL GLASS ABQ 1/30/21		PRINCIPLES & PRACTICE		
ALTERNATIVE COMMERCIAL REAL ESTATE FINANCING	22050011	3	ED	LIVE	BRANDON CURTIS ABQ 1/31/22		FINANCE		
AMERICAN NATIONAL STANDARDS INSTITUTE (ANSI): SQUARE FOOTAGE METHOD OF MEASURING	21040111	4	C	LIVE			APPRAISAL		http://www.rld.state.nm.us/uploads/files/ANSI2014.pdf

AN UNTAPPED RESOURCE: A TUTORIAL ON REAL ESTATE PHILANTHROPY	21020621	4	ED	LIVE	VIC BRUNO ABQ 10/31/19		PRINCIPLES & PRACTICE		
ANATOMY OF A COMMERCIAL LEASE	20140931	8	C	LIVE	RICHARD GALLEGOS ABQ 11/30/19		COMMERCIAL		http://www.rld.state.nm.us/uploads/files/AnatomyofaCommercialLeaseUpdate.pdf
ANATOMY OF A COMMERCIAL LEASE - ONLINE	20140932	4	C	ON DEMAND	RICHARD GALLEGOS ABQ 11/30/19		COMMERCIAL	AVR+CE http://www.avrce.com	http://www.rld.state.nm.us/uploads/files/Anatomy%20of%20a%20Commercial%20Lease%20%20Online%20(AVR%20CE%20Gallegos).pdf
ANATOMY OF A LISTING CONTRACT	21020651	4	C	LIVE	RICHARD CEDERBERG ABQ 8/24/20 JACK SHEEHAN PLACITAS 10/31/19		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/Anatomy%20of%20a%20Listing%20Contract%20outline.pdf
ANATOMY OF A PURCHASE CONTRACT	21020031	4	C	LIVE	RICHARD CEDERBERG ABQ 8/24/20 MARKETTA DAMONTE ABQ 11/30/19 MICHAEL GLASS ABQ 1/30/21 BEVERLY HILTON ABQ RICHARD MARES SANTA FE 5/31/19 JACK SHEEHAN PLACITAS 10/31/19 ROBERT TREECE ABQ 2/28/22		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/Anatomy%20of%20Purch%20Contract%20202014.pdf
ANTI-TRUST AND REAL ESTATE	21010061	4	ED	LIVE	MARCIA RUSSELL ABQ 11/30/19		RE LAW		http://www.rld.state.nm.us/uploads/files/Antitrust%20%20Real%20Estate2014.pdf
APPLIED PROFESSIONAL STANDARDS (CARNM)	30141061	3	ETH	LIVE					

APPLIED PROFESSIONAL TRAINING STANDARDS	21120291	3	ETH	LIVE	DEBORAH DAVIS ABQ 9/30/20		ETHICS		http://www.rld.state.nm.us/uploads/files/00%20Applied%20Pro%20Standards%20-%20Deborah%20Davis%20CARNM%20Outline.pdf
APPRAISAL PROCESS FOR REAL ESTATE PROFESSIONALS	21040011	4	ED	LIVE			APPRAISAL		http://www.rld.state.nm.us/uploads/files/NM-Appraisal%20Processes%20for%20Real%20Estate%20Professionals-Course%20Description2014.pdf
APPRAISAL PROCESS FOR REAL ESTATE PROFESSIONALS (ONLINE)	21040092	4	ED	ON DEMAND	PAUL LORENZEN NAMP, IDAHO 11/30/21		APPRAISAL	MC KISSOCK https://www.mckissock.com/real-estate/continuing-education/new-mexico/	http://www.rld.state.nm.us/uploads/files/NM-Appraisal%20Processes%20for%20Real%20Estate%20Professionals-Course%20Description2014.pdf
Assistance Animals and Fair Housing (on demand) (CE Shop)	21021082	4	ED	ON DEMAND	JILL MALLOY		Fair Housing	THE CE SHOP https://www.thechesop.com/online-education/new-mexico/real-estate/associate-broker-and-qualifying-broker/continuing-education/courses.html	
ATTRIBUTES OF A VA LOAN	21050511	2	ED	LIVE	WES MOORE ABQ 3/20/20		FINANCE		http://www.rld.state.nm.us/uploads/files/00%20Attributes%20of%20a%20VA%20Loan%20(Moore).pdf
Avoiding Deceptive Practices (home study Kaplan)	21021041	4	ED	Home Study	RICHARD GALLEGOS ABQ 11/30/19		Principles and Practice		
BACK TO BASICS: MEDIATION REFRESHER COURSE	30010841	E	ETH	LIVE					
BANKRUPTCY AND REAL ESTATE	21010071	4	ED	LIVE	RON HOLMES ABQ 10/31/19		RE LAW		http://www.rld.state.nm.us/uploads/files/BankruptcyAndRealEstate2014.pdf
BARSTOOL ECONOMICS	30110511	3	E	LIVE					
BASIC HYDROLOGY, WELL INSTALLATION, AND SEPTIC SYSTEM INSTALLATION FOR THE REAL ESTATE PROFESSIONAL	21080011	8	ED	LIVE			ENVIRONMENTAL		

BASICS OF GREEN BUILDING (ONLINE)	21090162	4	ED	ON DEMAND	PAUL LORENZEN NAMPA, IDAHO 11/30/21		CONSTRUCTION & DEVELOPMENT	MC KISSOCK https:// www.mckissock.com /real-estate/ continuing- education/new- mexico/	http:// www.rld.state.nm. us/uploads/files/ NM- Basics%20of%20Gre en%20Building%20f or%20Real%20Estat e- Course%20Descripti on2014.pdf
BASICS OF LAND MANAGEMENT	21080162	3	ED	ON DEMAND	PAUL LORENZEN NAMPA, IDAHO 11/30/21		PRINCIPLES & PRACTICE	MC KISSOCK https:// www.mckissock.com /real-estate/ continuing- education/new- mexico/	http:// www.rld.state.nm. us/uploads/files/ 07%20%20McKisso ckThe%20Basics%20 of%20Land%20Mana gement%20Course% 20Description.pdf
BASICS OF REAL ESTATE TAXATION	21100022	4	C	ON DEMAND	MICHAEL MC ALLISTER GREENWOOD VILLAGE, CO 3/31/21		TAXATION	THE CE SHOP https:// www.theceshop.com /online-education/ new-mexico/real- estate/associate- broker-and- qualifying-broker/ continuing- education/ courses.html	NO OUTLINE AVAILABLE
BECOMING A FIRED UP SALES ANIMAL	30130381	3	T	LIVE					
BEING THE BOSS	30060161	2	T	LIVE					
BENEFITS OF THE 203K PROGRAM	21050401	2	ED	LIVE			FINANCE		
BEST PRACTICES FOR COMMERCIAL REAL ESTATE	30140741	5	C	LIVE					
BID PROCESSING/ACCELERATED MARKETING BRUNCH AND LEARN	30140651	2	T	LIVE					
BODY LANGUAGE: SELLING YOURSELF	30130511	6	T	LIVE					
BOMA SOUTHWEST CONFERENCE EDUCATION PROGRAM	30140641	6	ED	LIVE					
BOOT CAMP - BACK TO THE BASICS	21020051	10	ED	LIVE	MARKETTA DAMONTE ABQ 11/30/19 JACK SHEEHAN PLACITAS 10/31/19		PRINCIPLES & PRACTICE		
BOOT CAMP - BACK TO THE BASICS	21020052	10	ED	WEBINAR	JACK SHEEHAN PLACITAS 10/31/19		PRINCIPLES & PRACTICE		
BPO'S: THE AGENT'S ROLE IN THE VALUATION PROCESS	31040101	8	ED	LIVE					
BREAK THROUGH CUSTOMER SERVICE AND TECHNOLOGY	30030361	6	T	LIVE					

BREAKING THE BARRIERS: FAIR HOUSING	21010082	2	ED	ON DEMAND	MICHAEL MC ALLISTER GREENWOOD VILLAGE, CO 3/31/21	PM	RE LAW	THE CE SHOP https:// www.theceshop.com /online-education/ new-mexico/real- estate/associate- broker-and- qualifying-broker/ continuing- education/ courses.html	http:// www.rld.state.nm. us/uploads/files/ BreakingBarriersin FairHousing2014.p df
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BROKER BASICS (PRE-LICENSING)	11020061	10	ED	LIVE	<p>HENRY ALANIZ ABQ 10/31//19</p> <p>LARRY ASHWOOD ABQ 3/31/21</p> <p>BRANDON CURTIS ABQ 1/31/22</p> <p>DONNA FELKER RIO RANCHO 3/31/20</p> <p>MICHAEL GLASS ABQ 1/30/21</p> <p>WILLIAM MC COY ABQ 11/30/19</p> <p>RICHARD NEWBILL BELEN 12/28/19</p> <p>STEVEN RIEMANN SANTA FE 1/31/20</p> <p>JACK SHEEHAN PLACITAS 10/31/19</p> <p>DAVID STEELE ABQ 11/30/19</p> <p>JAMES STRINGFIELD RIO RANCHO 11/30/21</p> <p>ROBERT TREECE ABQ 2/28/22</p> <p>LOU TULGA ABQ 2/28/22</p> <p>SUSAN WILLIAMS LAS CRUCES 4/30/19</p>		PRINCIPLES & PRACTICE		http:// www.rld.state.nm. us/uploads/files/ BrokerBasicsOutlin e2010.pdf
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BROKER BEWARE: GETTING FROM CONTRACT TO CLOSING	21020681	4	C	LIVE	RICHARD CEDERBERG ABQ 8/24/20 BRANDON CURTIS ABQ 1/31/122				http://www.rld.state.nm.us/uploads/files/Broker%20Beware%20Revised%20Outline%20(Cederberg).pdf
BROKER NEWS ALERT 2013-2014	21010821	4	ED	LIVE	STEVEN RIEMANN SANTA FE 1/31/20		RE LAW		http://www.rld.state.nm.us/uploads/files/BrokerNewsAlertOutline.pdf
BROKER SAFETY FOR THE REAL ESTATE PROFESSIONAL	21130332	3	T	WEBINAR	WILLIAM MC COY ABQ 11/30/19 JACK SHEEHAN PLACITAS 10/31/19		SALES		http://www.rld.state.nm.us/uploads/files/BrokerSafetyOutline.pdf
BROKER SAFETY FOR THE REAL ESTATE PROFESSIONAL	21130331	3	T	LIVE	JACK SHEEHAN PLACITAS 10/31/19		SALES		http://www.rld.state.nm.us/uploads/files/BrokerSafetyOutline.pdf
BROKER SHORT SALE 101	21050031	7	ED	LIVE	LOU TULGA ABQ 2/28/22		FINANCE		http://www.rld.state.nm.us/uploads/files/BrokerShortSale101_2014.pdf
BROKERAGE OFFICE ADMINISTRATION	11020071	10	ED	LIVE	HENRY ALANIZ ABQ 10/31/19 MICHAEL GLASS ABQ 1/30/21 WILLIAM MC COY ABQ 11/30/19 JACK SHEEHAN PLACITAS 10/31/19 JAMES STRINGFIELD RIO RANCHO 11/30/22 LOU TULGA ABQ 2/28/22		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/BOACurriculum2006.pdf

BROKERAGE RELATIONSHIPS	21010091	4	C	LIVE	MARKETTA DAMONTE ABQ 11/30/19 JACK SHEEHAN PLACITAS 10/31/19 LOU TULGA ABQ 2/28/22		RE LAW		http://www.rld.state.nm.us/uploads/files/BrokerageRelationshipsMB.pdf
BROKERAGE RELATIONSHIPS	21010092	4	C	WEBINAR	JACK SHEEHAN PLACITAS 10/31/19		RE LAW		http://www.rld.state.nm.us/uploads/files/BrokerageRelationshipsMB.pdf
BUILDING A STRATEGIC BUSINESS PLAN	22110011	3	T	LIVE	STEVE FOSTER FARMINGTON 1/26/20 MARY ANN HOWARD ABQ 12/31/20		BUSINESS & DEVELOPMENT		http://www.rld.state.nm.us/uploads/files/Building%20a%20Strategic%20Business%20Plan%202014.pdf
BUILDING YOUR PROFESSIONAL REAL ESTATE TEAM: SUCCESS THROUGH SYNERGY	21130831	3	T	LIVE	KATIE SNAPP ABQ 8/24/20		SALES		http://www.rld.state.nm.us/uploads/files/Building%20your%20ORE%20Team%20(Snapp).pdf
BUSINESS ETHICS FOR BUSINESS PEOPLE	30120231	3	ETH	LIVE					
BUSINESS ETHICS IN REAL ESTATE	21120021	4	ETH/NAR	LIVE	MICHAEL GLASS ABQ 1/30/21 ROBERT TREECE ABQ 2/28/22 LOU TULGA ABQ 2/28/22		ETHICS		http://www.rld.state.nm.us/uploads/files/BusinessEthics2014.pdf
BUSINESS IS YOUR BUSINESS	30110341	8	T	LIVE					
BUSINESS PLANNING AND MARKETING (CRS-SZKLARZ)	30110581	10	ED	LIVE					
BUSINESS PLANNING FOR A SUCCESSFUL YEAR AND CAREER	21110401	3	T	LIVE	GREG LOBBBERGT ABQ 2/28/19		BUSINESS & DEVELOPMENT		http://www.rld.state.nm.us/uploads/files/Business%20Planning%20for%20a%20Successful%20Year%20and%20Career%20Outline.pdf

BUSINESS PLANNING FOR ASSOCIATE BROKERS	21110021	4	T	LIVE	MARKETTA DAMONTE ABQ 11/30/19 STEVE FOSTER FARMINGTON 1/26/20		BUSINESS & DEVELOPMENT		http:// www.rld.state.nm. us/uploads/files/ BusinessPlanningfo rAssociateBrokers2 014.pdf
BUYER REPRESENTATION IN REAL ESTATE	21010112	4	C	ON DEMAND			RE LAW	KAPLAN https:// www.kapre.com	NO OUTLINE AVAILABLE
BUYER'S AGENCY	21010101	4	ED	LIVE	ROBERT DUNN SANTA FE 8/31/19		RE LAW		
Buying and Selling Income Properties	30141331	8	ED	LIVE			Principles and Practice		
BUYING WITHIN YOUR BUDGET	21110382	4	T	ON DEMAND			BUSINESS & DEVELOPMENT	KAPLAN https:// www.kapre.com	NO OUTLINE AVAILABLE
BUYING WITHIN YOUR BUDGET	21110381	4	T	LIVE			BUSINESS & DEVELOPMENT		
Carbon Positive: Accelerating the Transition to carbon positive cities, infrastructure, buildings, and materials (Intersections 2019 CARNM)	30141371	1	E	LIVE			Environment		
CASE STUDIES IN ACQUISITION ANALYSIS	30140611	1	ED						
CCIM - ADVANCED NEGOTIATION GROUP	22140121	10	C	LIVE			COMMERCIAL		
CCIM - COST SEGREGATION	22140101	3	ED	LIVE			COMMERCIAL		
CCIM - IT'S A WHOLE NEW BUSINESS - CREATING AND SPONSORING REAL ESTATE INVESTMENT GROUP	22140091	7	T	LIVE			COMMERCIAL		
CCIM - TROUBLED ASSETS	22140111	7	C	LIVE			COMMERCIAL		
CCIM 101 - FINANCIAL ANALYSIS	22140011	10	C	LIVE			COMMERCIAL		
CCIM 102 MARKET ANALYSIS	22140021	10	C	LIVE	TODD CLARKE ABQ 6/30/20		COMMERCIAL		
CCIM 103 - USER DECISION ANALYSIS	22140031	10	C	LIVE			COMMERCIAL		
CCIM 104 - INVESTMENT ANALYSIS	22140041	10	C	LIVE			COMMERCIAL		
CCIM BRUNCH & LEARN	30140821	2	ED	LIVE			COMMERCIAL		
CCIM BRUNCH & LEARN (2014): TAX UPDATES AND OPPORTUNITIES	30140871	2	ED	LIVE			COMMERCIAL		
CCIM COMMERCIAL REAL ESTATE NEGOTIATIONS	20140711	8	C	LIVE			COMMERCIAL		
CCIM CRE ANALYTICAL METHODS AND MODELS	20141102	6	C	ON DEMAND			COMMERCIAL		
CCIM CRE INVESTMENT DECISION MODELS	20141122	5	C	ON DEMAND			COMMERCIAL		
CCIM CRE MARKET ANALYSIS MODELS	20141132	4	C	ON DEMAND			COMMERCIAL		
CCIM CRE USER DECISIONS MODELS	20141112	4	C	ON DEMAND			COMMERCIAL		
CCIM FOUNDATIONS FOR SUCCESS IN COMMERCIAL REAL ESTATE	20140991	10	C	LIVE			COMMERCIAL		

CCIM FOUNDATIONS FOR SUCCESS IN COMMERCIAL REAL ESTATE (ON DEMAND)	20140992	10	C	ON DEMAND			COMMERCIAL		
CCIM INTRODUCTION TO DEVELOPMENT	20141101	10	C	LIVE			COMMERCIAL		
CCIM PREPARING TO NEGOTIATE	20140712	6	C	ON DEMAND			COMMERCIAL		
CCIM SITE TO DO BUSINESS	30141081	6	C	LIVE			COMMERCIAL		
CCIM SITE TO DO BUSINESS 2017	30141191	7	C	LIVE			COMMERCIAL		
Celebrate: Lessons Learned from the World's Most Admired Organizations (Intersections 2019 CARNM)	30141361	1	T	LIVE			COMMERCIAL		
CERTIFIED NEGOTIATION EXPERT	21130451	10	T	LIVE	THOMAS HAYMAN PEORIA, AZ 6/30/20		SALES		http://www.rld.state.nm.us/uploads/files/CertifiedNegotiationExpertOutline.pdf
CERTIFIED REAL ESTATE TEAM SPECIALIST: UNDERSTANDING AND LEVERAGING TEAMS	21110391	10	T	LIVE	RICK HARRIS TALENT, OR 12/30/19		BUSINESS PLANNING		http://www.rld.state.nm.us/uploads/files/00%20Certified%20Real%20Estate%20Team%20Pro%20Standards%202017%20(Harris)(1).pdf
CERTIFIED APARTMENT MANAGER (CAM) (AANM) CFPB AND REAL ESTATE	30060251	10	ED	LIVE					
	21050481	4	ED	LIVE	STEVEN RIEMANN SANTA FE 1/31/20		FINANCE		
CIPS - EUROPE & INTERNATIONAL	21140361	8	ED	LIVE	BARO SHALIZI SANTA FE 1/31/20		INTERNATIONAL/ COMMERCIAL		
CIPS ASIA/PACIFIC & INTERNATIONAL RE	21140601	9	ED	LIVE	BARO SHALIZI SANTA FE 1/31/20		INTERNATIONAL/ COMMERCIAL		
CIPS GLOBAL RE LOCAL MARKETS	21140591	8	ED	LIVE	BARO SHALIZI SANTA FE 1/31/20		INTERNATIONAL/ COMMERCIAL		
CIPS GLOBAL RE TRANSACTION TOOLS	21140581	8	ED	LIVE	BARO SHALIZI SANTA FE 1/31/20		INTERNATIONAL/ COMMERCIAL		
CIPS THE AMERICAS & INTERNATIONAL RE	21140611	7	ED	LIVE	BARO SHALIZI SANTA FE 1/31/20		INTERNATIONAL/ COMMERCIAL		
CITY OF ALBUQUERQUE INTEGRATED DEVELOPMENT ORDINANCE - NEW	30090291	2	T	LIVE					
CLANDESTINE DRUG LABS	21080091	4	ED	LIVE			ENVIRONMENTAL		http://www.rld.state.nm.us/uploads/files/Clandestine_Drug_Labs2014.pdf
CLE INTERNATIONAL, 24TH ANNUAL WATER-LAW CONFERENCE (2016)	30080141	10	ED	LIVE					
CLE INTERNATIONAL, NM WATER CONFERENCE (2018)	30010941	10	ED	LIVE					

CLEAR THE CONFUSION: OFFERS (COUNTERS, MULTIPLES ETC)	21020081	4	C	LIVE	RICHARD CEDERBERG ABQ 8/24/20		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/Clear%20the%20Confusion2014.pdf
Closing is Our Way of Helping Prospects to Make the Right Decision (GAAR)	30020841	3	T	LIVE	GAAR				
CODE OF ETHICS IN ACTION: REAL LIFE APPLICATIONS (ON DEMAND)(CESHOP)	21120082	3	ETH	ON DEMAND	JILL MALLOY CULPEPER, VA		ETHICS	THE CE SHOP https://www.theceshop.com/online-education/new-mexico/real-estate/associate-broker-and-qualifying-broker/continuing-education/courses.html	
COMMERCIAL LEASE REMEDIES	21140331	3	ED	LIVE		PM	COMMERCIAL		http://www.rld.state.nm.us/uploads/files/CommercialLeaseRemedies2014.pdf
COMMERCIAL LEASES	21140571	4	C	LIVE	DEBBIE HARMS ABQ 9/30/20	PM	COMMERCIAL		http://www.rld.state.nm.us/uploads/files/00%20Commercial%20Leases%20%207%2017%20%204%20hours%20CARNM%20(Harms).pdf
COMMERCIAL LETTER OF INTENT (LOI)/APOD INVESTMENT ANALYSIS	22140091	4	C	LIVE	JOHN HENDERSON ABQ 4/18/19 DAVID HILL ABQ 6/30/20 SCOTT WHITEFIELD ABQ 4/18/19		COMMERCIAL		http://www.rld.state.nm.us/uploads/files/Commercial%20Letter%20of%20Intent-APOD%20(commercial%20core%20elective)(1).pdf
COMMERCIAL MORTGAGE FUNDAMENTALS	21051001	3	C	LIVE/ZOOM	BRANDON CURTIS ABQ 1/31/22		COMMERCIAL		http://www.rld.state.nm.us/uploads/files/Commercial%20Mortgage%20Fundamentals%20.pdf
COMMERCIAL PURCHASE AGREEMENT & REAL ESTATE CONTRACT	30140801	2	ED	LIVE			COMMERCIAL		
COMMERCIAL REAL ESTATE & MUNICIPAL PLANNING I: THE BASICS	21140371	4	C	LIVE	RICHARD GALLEGOS ABQ 11/30/19		COMMERCIAL		http://www.rld.state.nm.us/uploads/files/CRE%20%20MP%20Vol%20I%202014.pdf

COMMERCIAL REAL ESTATE & MUNICIPAL PLANNING II: GOVERNMENT DOMAIN	21140381	4	C	LIVE	RICHARD GALLEGOS ABQ 11/30/19		COMMERCIAL		http://www.rld.state.nm.us/uploads/files/CRE%20%20MP%20Vot%20II%202014.pdf
COMMERCIAL REAL ESTATE & MUNICIPAL PLANNING III: ZONING	21140431	4	C	LIVE	RICHARD GALLEGOS ABQ 11/30/19		COMMERCIAL		http://www.rld.state.nm.us/uploads/files/CRE%20%20MP%20Vot%20III%202014.pdf
COMMERCIAL REAL ESTATE & MUNICIPAL PLANNING IV: ARCHITECTURE	21140451	4	C	LIVE	RICHARD GALLEGOS ABQ 11/30/19		COMMERCIAL		http://www.rld.state.nm.us/uploads/files/CRE%20%20MP%20Vot%20IV%202014.pdf
COMMERCIAL REAL ESTATE & MUNICIPAL PLANNING V: CONSTRUCTION	21140541	4	C	LIVE	RICHARD GALLEGOS ABQ 11/30/19		COMMERCIAL		http://www.rld.state.nm.us/uploads/files/CRE%20%20MP%20Vot%20V%202014.pdf
COMMERCIAL REAL ESTATE BROKERAGE: THE NEXT TEN YEARS (INTERSECTION CONFERENCE 2018)	30141251	1	ED	LIVE			COMMERCIAL		
COMMERCIAL REAL ESTATE ESSENTIALS	21021011	4	ED				COMMERCIAL		
COMMERCIAL REAL ESTATE FUNDAMENTALS	20140631	2	ED	LIVE	RICHARD GALLEGOS ABQ 11/30/19		COMMERCIAL		http://www.rld.state.nm.us/uploads/files/CRE%20Fundamentals%202014.pdf
COMMERCIAL REAL ESTATE LEASING	20140671	2	ED	LIVE	RICHARD GALLEGOS ABQ 11/30/19		COMMERCIAL		http://www.rld.state.nm.us/uploads/files/CRE%20Leasing%202014.pdf
COMMERCIAL REAL ESTATE LOANS	30141001	3	ED	LIVE					
COMMERCIAL REAL ESTATE OVERVIEW	20140621	4	ED	LIVE	RICHARD GALLEGOS ABQ 11/30/19		COMMERCIAL		http://www.rld.state.nm.us/uploads/files/CRE%20Overview%202014.pdf
COMMERCIAL REAL ESTATE PROPERTY MANAGEMENT	20140702	2	C	ON DEMAND	RICHARD GALLEGOS ABQ 11/30/19	PM	COMMERCIAL	AVR+CE http://www.avrce.com	http://www.rld.state.nm.us/uploads/files/Commercial%20RE%20Property%20Management%20Distance%20Education%20Course%20Outline%20(Gallegos).pdf
COMMERCIAL REAL ESTATE PROPERTY MANAGEMENT	20140701	2	C	LIVE	RICHARD GALLEGOS ABQ 11/30/19	PM	COMMERCIAL		http://www.rld.state.nm.us/uploads/files/CRE%20Prop%20Management%202014.pdf

COMMERCIAL REAL ESTATE SALES	20140661	2	ED	LIVE	RICHARD GALLEGOS ABQ 11/30/19		COMMERCIAL		http://www.rld.state.nm.us/uploads/files/CRE%20Sales%202014.pdf
COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS	20140572	8	ED	ON DEMAND			COMMERCIAL		
COMMERCIAL TENANT IMPROVEMENTS - UNDERSTANDING THE PROCESS	30140901	3	ED	LIVE					
COMMERCIAL REAL ESTATE FROM A TO Z	30140981	5	ED	LIVE					
COMMUNICATING LEAD BASED PAINT DISCLOSURE TO CONSUMERS	21070011	2	ED	LIVE	WILLIAM MC COY ABQ 11/30/19 MARCIA RUSSELL ABQ 11/30/19		DISCLOSURE		http://www.rld.state.nm.us/uploads/files/CommunicatingLeadBasedPaintDisclosurestoConsumers2015.pdf
COMMUNICATING THE VALUE OF HIGH PERFORMANCE GREEN HOMES	30090191	6	T	LIVE					
COMPARATIVE MARKET ANALYSIS (CMA) FOR PARAGON USERS	30030211	1	T	LIVE					
COMPELLING AND PERSUASIVE PRESENTATIONS	30130681	2	T	LIVE					
COMPELLING AND PERSUASIVE PRESENTATIONS 2017	30130731	2	T	LIVE					
CONFESSIONS OF A COMMERCIAL REAL ESTATE CONSULTANT	22140051	8	T	LIVE	TODD CLARKE ABQ 6/30/20		COMMERCIAL		
Conflict Management (Price) (HSQB)	30150001	1	T	LIVE	Ron Price				
CONSULTING SELLERS SUCCESSFULLY	30130391	6	T	LIVE					
CONTACT MANAGEMENT FOR PARAGON USERS	30030221	1	T	LIVE					
CONTRACT NEGOTIATIONS	21020121	4	C	LIVE	ROBERT TREECE ABQ 2/28/22 LOU TULGA ABQ 2/28/22		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/ContractNegotiations2014.pdf
CONTRACT STRATEGIES	21020131	4	C	LIVE	LOU TULGA ABQ 2/28/22		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/ContractStrategiesLT2014.pdf
CONVERTING LEADS INTO CLOSINGS (CRS)	30130721	8	ED	LIVE			SALES		
CONVEYANCE OF TITLE IN NEW MEXICO	21010121	3	ED	LIVE	SCOTT FLOREZ ABQ 1/1/21 MARY ANN HOWARD ABQ 12/31/20		RE LAW		http://www.rld.state.nm.us/uploads/files/Conveyance%20of%20Title%20In%20New%20Mexico2014.pdf
COST OF OCCUPANCY	30140881	7	ED	LIVE					

COVERALLS TO CLOSING	21020151	4	ED	LIVE	ROBERT TREECE ABQ 2/28/22 LOU TULGA ABQ 2/28/22		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/2014Coveralls%20to%20Closing%20(Understanding%20Inspections)%2021020151.pdf
COWBOY ETHICS - CODE OF THE WEST	21120301	4	ETH	LIVE	BOB ARGUELLAS ABQ 7/2/21		ETHICS		http://www.rld.state.nm.us/uploads/files/Cowboy%20Ethics%20Permanent%20Course%20Outline%20(Arguelles).pdf
CRACKING THE CODE OF ETHICS	21120032	3	ETH/NAR	ON DEMAND	MICHAEL MC ALLISTER GREENWOOD VILLAGE, CO 3/31/21		ETHICS	THE CE SHOP https://www.theceshop.com/online-education/new-mexico/real-estate/associate-broker-and-qualifying-broker/continuing-education/courses.html	http://www.rld.state.nm.us/uploads/files/Cracking%20the%20Code%20of%20Ethics2014.pdf
CRB: BROKERAGE LIABILITY: DEVELOP A COMPREHENSIVE RISK MANAGEMENT PLAN	22110121	10	ED	LIVE			BUSINESS & DEVELOPMENT		
CRB: BUSINESS MANAGEMENT: DEVELOP & EXECUTE A COMPREHENSIVE PLAN	21110091	10	T	LIVE			BUSINESS & DEVELOPMENT		
CRB: FINANCIAL PLANNING & MANAGEMENT	21110101	10	T	LIVE			BUSINESS & DEVELOPMENT		
CRB: MARKETING MANAGEMENT: ATTRACT AND KEEP CUSTOMERS FOR LIFE	21110131	10	T	LIVE			BUSINESS & DEVELOPMENT		
CRB: PERFORMANCE LEADERSHIP: ATTRACT, DEVELOP & KEEP SUCCESSFUL SALES ASSOCIATES	21110111	10	T	LIVE			BUSINESS & DEVELOPMENT		
CRS - NEW NEGOTIATING EDGE	21130071	8	T	LIVE			SALES		
CRS 107 - MASTERING THE ART OF SELLING HOMES	22130061	7	T	LIVE			SALES		
CRS 122 BUILDING A TEAM TO GROW YOUR BUSINESS	21020801	8	T	LIVE			TRAINING		http://www.rld.state.nm.us/uploads/files/CRS%20122%20Building%20a%20Team%20to%20Grow%20Your%20Business.pdf
CRS 125 ZERO TO 60 HOME SALES A YEAR (AND BEYOND)	21020811	8	T	LIVE			TRAINING		http://www.rld.state.nm.us/uploads/files/CRS%20125%20Zero%20to%2060%20Home%20Sales%20a%20Year%20(and%20beyond).pdf
CRS 126 - 7 THINGS SUCCESSFUL AGENTS DO DIFFERENTLY	30110621	8	T	LIVE			TRAINING		

CRS 134 - POWER UP ON SMART HOME TECHNOLOGIES	30110641	8	T	LIVE			TRAINING		
CRS 200 - BUSINESS PLANNING & MARKETING	21110071	10	T	LIVE			BUSINESS & DEVELOPMENT		
CRS 201 - LISTING COURSE	21130021	10	T	LIVE			SALES		
CRS 202 - SALES COURSE	21130041	10	T	LIVE			SALES		
CRS 204 - INCOME PROPERTIES COURSE	22130051	10	ED	LIVE		PM	PROPERTY MGMT		
CRS 206 - TECHNOLOGY COURSE	21030071	5	T	LIVE			TECH		
CRS 210 - REFERRAL COURSE	21130031	10	T	LIVE			SALES		
CRS Tax Strategies for the RE Professional (CRS)	30100231	8	E	LIVE	CRS				
CRS: POSITIONING PROPERTIES TO COMPETE IN THE MARKET	21130481	8	T	LIVE			SALES		
CRS: PRESENTATION 2.0: THE ULTIMATE LISTING COURSE	30130581	8	T	LIVE					
CURVE BENDERS: HOW WILL THE RAPIDLY CHANGING POLITICAL, CYCLICAL & SECULAR ENVIRONMENT SHAPRE CRE?	30141181	1	E	LIVE					
CYCLE FORECAST - RE MARKET CYCLES (INTERSECTIONS CONFERENCE 2018)	30141241	2	ED	LIVE					
DECODING THE HUD-1	21020161	4	ED	LIVE	ROBERT TREECE ABQ 2/28/22 LOU TULGA ABQ 2/28/22		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/2014Decoding%20the%20(HUD)%20Closing%20Disclosure%20Statement.pdf
DEED OF TRUST: THE NEW REALITY	21050301	4	C	LIVE	LYN CARTER ABQ 8/31/19		FINANCE		http://www.rld.state.nm.us/uploads/files/Deeds%20of%20Trust%202014%20Updated%20Outline.pdf
DEVELOPEMENT '14 - THE MEETING FOR COMMERCIAL REAL ESTATE	30140961	6	ED	LIVE					
DEVELOPING ABQ - WORK IN PROGRESS	30140581	1	ED	LIVE					
DEVELOPING REWARDING OWNER RELATIONSHIPS	30130711	6	ED	LIVE					
DEVELOPING TECHNICAL SKILLS TO DELIVER OUTSTANDING REAL ESTATE SERVICES FOR PARAGON USERS	30030231	3	T	LIVE					
DEVELOPMENT '13 - THE ANNUAL MEETING FOR COMMERCIAL REAL ESTATE	30140781	7	ED	LIVE					
DISCLOSURE IN REAL ESTATE	21070021	6	ED	LIVE	LOU TULGA ABQ 2/28/2022		DISCLOSURE		http://www.rld.state.nm.us/uploads/files/DisclosureinRE2014.pdf
DISPOSITION STRATEGIES IN COMMERCIAL AND INVESTMENT REAL ESTATE	21020171	8	ED	LIVE	WILLIAM MC COY ABQ 11/30/19		PRINCIPLES & PRACTICE		
Disruptors (2019 Intersections CARNM)	30141341	1	ED	LIVE	CARNM				

DISTRESSED PROPERTIES	21070172	4	ED	ON DEMAND	JOHN WHEELER SAN DIEGO, CA 9/27/19			EMPIRE LEARNING https://www.empirelearning.com/NM-ce-courses	http://www.rld.state.nm.us/uploads/files/Distressed%20Properties%20(Empire%20Learning)%20Outline.pdf
DIVERSITY ISSUES AND THE RE PROFESSIONAL	21010131	6	T	LIVE	MARCIA RUSSELL ABQ 11/30/19 LOU TULGA ABQ 2/28/22		RE LAW		http://www.rld.state.nm.us/uploads/files/Diversity%20IssuesAndREProfessional2014.pdf
DO'S AND DON'TS OF TRANSFERRING TITLE TO REAL PROPERTY	21020181	4	ED	LIVE	STEVEN RIEMANN SANTA FE 1/31/20		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/DosAndDontsTransferringTitle2014.pdf
DOCUMENTATION: A WINNING FAIR HOUSING DEFENSE STRATEGY	30010681	3	ED	LIVE					
DODD-FRANK - SELLER FINANCING - MA & PA - STRANGE BEDFELLOWS	30010891	1	ED	LIVE					
DODD-FRANK, HARP, YOUR CLIENTS AND YOU	21050391	2	ED	LIVE			FINANCE		
DRIVERLESS CARS - THE INTERSECTION BETWEEN RE AND TECH (INTERSECTIONS CONFERENCE 2018) - NEW	30141221	1	ED	LIVE					
EARNEST MONEY DISPUTES AND INTERPLEADER ACTIONS	21020691	2	ED	LIVE			PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/EarnestMoneyDisputesAndInterpleaderActions2014.pdf
EASEMENTS AND ACCESS FOR THE NON-LAWYER	21010151	4	C	LIVE	STEVEN RIEMANN SANTA FE 1/31/20		RE LAW		http://www.rld.state.nm.us/uploads/files/EasementsAndAccessforNonLawyer2014.pdf
ECONOMIC AND REAL ESTATE MARKET OUTLOOK (SFAR)	30141321	1	ED	LIVE					
ECONOMIC DEVELOPMENT AND PLANNING: IT'S A MATCH	30110321	1	ED	LIVE					
ECONOMIC DEVELOPMENT SUMMIT	30110521	1	ED	LIVE					
Economic Outlook for the Commercial RE Market (CARNM Intersections 2019)	30141351	1	ED	LIVE	CARNM				
EDUCATION & JOB CREATION	30110491	1	T	LIVE					
EDUCATION=JOBS=PROSPERITY	30110301	1	ED	LIVE					
EFFECTIVE BUYER CONSULTATIONS	30130801	3	ED	LIVE					
EFFECTIVE NEGOTIATION FOR REAL ESTATE PROFESSIONALS	30130401	8	T	LIVE					
EIGHTH ANNUAL APARTMENT MARKET FORUM	30140761	2	ED	LIVE					

ENHANCED MAPPING FUNCTIONS FOR PARAGON USERS	30030241	1	T	LIVE					
ENERGY EFFICIENCY IS GREEN AND SMART	21080181	2	ED	LIVE	JAMES DES JARDINS ABQ 12/31/20				http://www.rld.state.nm.us/uploads/files/00%20Energy%20Efficiency%20is%20Green%20%20Smart%20NMREC%20DesJardins.pdf
ENVIRONMENTAL HAZARDS AND SELLING REAL ESTATE	21080031	3	ED	LIVE			ENVIRONMENTAL		
ENVIRONMENTAL ISSUES FOR REAL ESTATE PROFESSIONALS	21080212	3	ED	ON DEMAND	GWYNETH BESNER TRAVERSE CITY, MI 2/1/21		ENVIRONMENTAL		http://www.rld.state.nm.us/uploads/files/Environmental%20Issues%20for%20Real%20Estate%20Professionals%20(distance%20Real%20Estate%20Training%20Institute.pdf
ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	21080022	4	ED	ON DEMAND			ENVIRONMENTAL	KAPLAN https://www.kapre.com	NO OUTLINE AVAILABLE
ENVIRONMENTAL LIABILITY IN REAL ESTATE	22080041	4	C	LIVE	LOU TULGA ABQ 2/28/22		ENVIRONMENTAL		http://www.rld.state.nm.us/uploads/files/Environmental%20Liability%20in%20Real%20Estate%20Lous%20Outline%20July%202014.pdf
EQUAL OPPORTUNITY IN HOUSING	21010171	6	C	LIVE	MARCIA RUSSELL ABQ 11/30/19 LOU TULGA ABQ 2/28/22	PM	RE LAW		http://www.rld.state.nm.us/uploads/files/EOIH2014.pdf
ESSENTIALS OF MORTGAGE LENDING	21050041	4	ED	LIVE	ALAN FOWLER ABQ 2/28/18 EXPIRED		FINANCE		http://www.rld.state.nm.us/uploads/files/EssentialsofMortgageLending2014.pdf
ETHICAL USE OF DRONES, SOCIAL NETWORKING & TECHNOLOGY IN THE RE INDUSTRY (short version)	21030331	4	ETH	LIVE	TODD CLARKE ABQ 6/30/20				http://www.rld.state.nm.us/uploads/files/EthicalUseofDronesTechSocialNetworkMarketing%20Course%20Outline%20(T%20Clarke).pdf
ETHICAL USE OF SOCIAL NETWORKING & TECHNOLOGY IN THE REAL ESTATE INDUSTRY	21030121	8	ETH	LIVE	TODD CLARKE ABQ 6/30/20		TECH		
ETHICS	30120241	3	ETH	LIVE					

ETHICS (NARPM)	30120261	3	ETH	LIVE					
ETHICS BEYOND THE CODE	21020151	4	ETH	LIVE	VIC BRUNO ABQ 10/31/19				http://www.rld.state.nm.us/uploads/files/24%20Vic%20Bruno%20Continuing%20Education%20(CE)%20Course%20Application%202016%20-%20Ethics%20by%20Victor%20S%20%20Bruno%20091216.pdf
EVERNOTE FOR REALTORS AND SOCIAL MEDIA STRATEGY FOR REALTORS	30030301	3	T	LIVE					
EVERYBODY'S GOT TO LIVE SOMEWHERE - WHY NOT HERE? RESIDENTIAL/RETIREEES/MULTIFAMILY	30090281	1	E	LIVE					
EVERYTHING YOU WANTED TO KNOW ABOUT 1031 EXCHANGES BUT WERE AFRAID TO ASK	21100031	4	ED	LIVE			TAXATION		
FAIR HOUSING	21010181	4	C	LIVE	WILLIAM MC COY ABQ 11/30/19	PM	RE LAW		http://www.rld.state.nm.us/uploads/files/NM-Fair%20Housing-Course%20Description2014.pdf
FAIR HOUSING (ONLINE) - EMPIRE	21010922	3	C	ON DEMAND	JOHN WHEELER SAN DIEGO, CA 9/27/19	PM	RE LAW	EMPIRE LEARNING https://www.empirelearning.com/NM-ce-courses	http://www.rld.state.nm.us/uploads/files/06%20Empire%20Learning%20Fair%20Housing%20Package.pdf
FAIR HOUSING (ONLINE) - KAPLAN	21010182	4	C	ON DEMAND	PAUL LORENZEN NAMPA, IDAHO 11/30/21	PM	RE LAW	KAPLAN https://www.kapre.com	http://www.rld.state.nm.us/uploads/files/NM-Fair%20Housing-Course%20Description2014.pdf
FAIR HOUSING & BEYOND	21010591	4	C	LIVE	KELLE SENYE ABQ 2/28/20	PM	RE LAW		http://www.rld.state.nm.us/uploads/files/FairHousingBeyond_Outline2014.pdf
FAIR HOUSING MADE EASY	21010221	4	C	LIVE	MARCIA RUSSELL ABQ 11/30/19 LOU TULGA ABQ 2/28/22	PM	RE LAW		http://www.rld.state.nm.us/uploads/files/Fair%20Housing%20Made%20Easy%20Lou's%20Outline%20July%202014.pdf
FAIR HOUSING: THE NEXT GENERATION	21010201	4	C	LIVE	MARCIA RUSSELL ABQ 11/30/19	PM	RE LAW		http://www.rld.state.nm.us/uploads/files/Fair%20Housing%20LawMR140109.pdf

FIELD GUIDE TO HOMESNAP PRO AND COLLABORATION CENTER (NM MLS) - NEW	30030401	2	T	LIVE					
FINANCE ANALYSIS USING IRR	30140681	3	ED	LIVE					
FINANCE AND REAL ESTATE	30141031	1	ED	LIVE					
FINANCIAL MANAGEMENT	30060231	7	ED	LIVE					
FINANCIAL PLANNING THROUGH REAL ESTATE	21110031	8	ED	LIVE	LOU TULGA ABQ 2/28/22		BUSINESS & DEVELOPMENT		http://www.rld.state.nm.us/uploads/files/FinancialPlanning2014.pdf
FINANCIAL SOLUTIONS TO CLOSE THE DEAL	30130701	10	ED	LIVE					
FINE ART OF BUSINESS RELATIONSHIPS: ONE CONVERSATION AT A TIME (INTERSECTIONS 2018)	30141261	1	T	LIVE					
FIRST THINGS FIRST: INFORMATION TO OBTAIN AT LISTING	21020711	2	ED	LIVE	SCOTT FLOREZ ABQ 1/1/21 MARY ANN HOWARD ABQ 12/31/20		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/First%20Things%20First%20Information%20to%20Obtain%20at%20the%20Time%20of%20Listing2014.pdf
FOUNDATIONS IN SUSTAINABILITY: GREENING THE REAL ESTATE AND APPRAISAL INDUSTRIES	21090172	4	ED	ON DEMAND	PAUL LORENZEN NAMPA, IDAHO 11/30/21		CONSTRUCTION & DEVELOPMENT	MC KISSOCK https://www.mckissock.com/real-estate/continuing-education/new-mexico/	http://www.rld.state.nm.us/uploads/files/NM-Foundations%20%20Sustainability-Greening%20the%20RE%20and%20App%20Industries-Course%20Description2014.pdf
FRAUD IN REAL PROPERTY TRANSACTIONS IN REAL PROPERTY TRANSACTIONS	21020191	4	ED	LIVE	STEVEN RIEMANN SANTA FE 1/31/20		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/FraudinRealPropertyTransactions2014.pdf
FUNDAMENTALS OF COMMERCIAL AND INVESTMENT REAL ESTATE	21020201	10	ED	LIVE	WILLIAM MC COY ABQ 11/30/19		PRINCIPLES & PRACTICE		
GAME CHANGERS: THE NEW FORCES IN REAL ESTATE	21021001	3	ED	ED	BRANDON CURTIS ABQ 1/31/22				
GENERATION GAP	30130761	3	T	LIVE					
GIVE A PRESENTATION LIKE NO OTHER	30130501	1	T	LIVE					
Global Programs for Associations (GAAR)	30020861	4	T	LIVE	GAAR				
GOING GREEN BEGINS WITH ENERGY STAR BLUE	21090151	1	ED	LIVE	ROBIN RIBBLE HARDER ABQ 3/31/20		CONSTRUCTION & DEVELOPMENT		

GOING GREEN: ELEMENTS OF AN ECO-FRIENDLY HOME (ONLINE)	21080202	3	ED	ON DEMAND	RICHARD GALLEGOS ABQ 11/30/19			MC KISSOCK https:// www.mckissock.com /real-estate/ continuing- education/new- mexico/	http:// www.rld.state.nm. us/uploads/files/ Going%20Green%20 Course%20Descripti on%20- %20Outline%20(Mc Kissock).pdf
GOOGLE TOOLS FOR THE REAL ESTATE PROFESSIONAL	21030181	2	T	LIVE	WILLIAM MC COY ABQ 11/30/19		TECH		
GOOGLE UNIVERSE BOOT CAMP	30030271	6	T	LIVE					
GRI - CRUNCHING THE NUMBERS	21050271	8	ED	LIVE	LOU TULGA ABQ 2/28/22		FINANCE		http:// www.rld.state.nm. us/uploads/files/ Crunching%20the% 20Numbers%20GRI %20Lou's%20Outlin e%20July%202014. pdf
GRI - LEGAL LIABILITY ISSUES: MINIMIZE YOUR RISK	21010391	8	ED	LIVE	MARKETTA DAMONTE ABQ 11/30/19		RE LAW		http:// www.rld.state.nm. us/uploads/files/ GRILegalLiabilityIss ues2014.pdf
GRI - PRICING PROPERTY PROPERLY	21040071	8	ED	LIVE	ROBERT TREECE ABQ 2/28/22 LOU TULGA ABQ 2/28/22		APPRAISAL		http:// www.rld.state.nm. us/uploads/files/ GRI_PricingPropert yProperly.pdf
GRI - REAL ESTATE IS YOUR BUSINESS	21110061	8	T	LIVE	MARKETTA DAMONTE ABQ 11/30/19 ROBERT TREECE ABQ 2/28/22		BUSINESS & DEVELOPMENT		http:// www.rld.state.nm. us/uploads/files/ GRI_RealEstateIsYo urBusiness.pdf
GRI - REALTORS' ETHICAL ROAD MAP	21120131	8	ETH/NAR	LIVE	MARKETTA DAMONTE ABQ 11/30/19		ETHICS		http:// www.rld.state.nm. us/uploads/files/ GRIRealtorsEthical RoadMap2014.pdf
GRI - RESIDENTIAL CONSTRUCTION & INSPECTIONS	21090091	8	ED	LIVE			CONSTRUCTION & DEVELOPMENT		http:// www.rld.state.nm. us/uploads/files/ GRIResidentialCons tructionAndInspect ions.pdf

H4P A REALTOR'S GUIDE TO UTILIZING HECM (REVERSE MORTGAGE) FOR NEW HOME PURCHASES	21050531	3	ED	LIVE	PHILLIP RISCH SURPRISE, AZ Good Standing				http://www.rld.state.nm.us/uploads/files/H4P%20A%20Realtors%20guide%20to%20Utilizing%20the%20HECM%20for%20Purchase%20(Risch-Dexterity).pdf
HANDLING MULTIPLE OFFERS ETHICALLY & EFFECTIVELY	21020661	4	ETH	LIVE	RICHARD CEDERBERG ABQ 8/24/20				http://www.rld.state.nm.us/uploads/files/Handling%20Multiple%20Offers%20Ethically%20and%20Effectively.pdf
HANDLING OBJECTIONS	21130472	2	T	WEBINAR	JACK SHEEHAN PLACITAS 10/31/19		SALES		http://www.rld.state.nm.us/uploads/files/HandlingObjections.pdf
HANDLING OBJECTIONS	21130471	2	T	LIVE	JACK SHEEHAN PLACITAS 10/31/19		SALES		http://www.rld.state.nm.us/uploads/files/HandlingObjections.pdf
HEALTHCARE...IS IT THE CATALYST FOR REAL ESTATE DEVELOPMENT IN NEW MEXICO?	30140771	1	ED	LIVE					
HEALTHY HOMES	21080192	4	ED	ON DEMAND	JOHN WHEELER SAN DIEGO, CA 9/27/19			EMPIRE LEARNING https://www.empirelearning.com/NM-ce-courses	http://www.rld.state.nm.us/uploads/files/Healthy%20Homes%20(4%20CE)%20Empire%20Learning%20Outline.pdf
HIGH TECH UPDATE - WHAT'S HAPPENING IN ALBUQUERQUE	30140591	1	ED	LIVE					
HOLD VERSUS DISPOSE ANALYSIS FOR COMMERCIAL REAL ESTATE	30141071	7	ED	LIVE					
HOME AND PEST INSPECTIONS: THE "RULES" OF INSPECTIONS	30070001	2	ED	LIVE					
HOME INSPECTION PRACTICE & STANDARDS	21020221	4	ED	LIVE			PRINCIPLES & PRACTICE		
Home Inspection Process	21080211	4	T	LIVE	ISTVAN ZSAKO ABQ		DISCLOSURE	PREFERRED SYSTEMS, INC.	
HOME OWNERS ASSOCIATION ACT 2013	21010831	1	ED	LIVE			RE LAW		http://www.rld.state.nm.us/uploads/files/HOA%20Act-2014Outline.pdf
Home Warranty Training	21021061	3	T	LIVE	KATIE HOOKS CHRISTINA DOMINGUEZ			PREFERRED SYSTEMS, INC.	

HOT MARKET STRATEGIES	21130482	3	T	ON DEMAND			SALES	THE CE SHOP https:// www.theceshop.com /online-education/ new-mexico/real- estate/associate- broker-and- qualifying-broker/ continuing- education/ courses.html	http:// www.rld.state.nm. us/uploads/files/ HotMarketStrategi esOutline2014.pdf
HOUSES: FROM THE GROUND UP	21090212	8	ED	ON DEMAND	WILLIAM MC COY ABQ 11/30/19		CONSTRUCTION & DEVELOPMENT	KAPLAN https:// www.kapre.com	NO OUTLINE AVAILABLE
HOUSES: FROM THE GROUND UP	21090211	8	ED	LIVE			CONSTRUCTION & DEVELOPMENT		
HOUSES: WHY BAD THINGS HAPPEN TO GOOD HOUSES	21070161	6	ED	LIVE	WILLIAM MC COY ABQ 11/30/19		DISCLOSURE		
HOUSES: WHY BAD THINGS HAPPEN TO GOOD HOUSES	21070162	6	ED	ON DEMAND			DISCLOSURE	KAPLAN https:// www.kapre.com	NO OUTLINE AVAILABLE
HOW CAN NEW MEXICO ATTRACT JOBS: HOW CAN WE SELL OUR STATE?	30140551	1	ED	LIVE					
HOW THE QUALIFIED MORTGAGE WILL IMPACT HOME BUYERS	30050441	2	ED	LIVE					
HOW TO ATTRACT GENERATION Y TO THE NORTHERN NEW MEXICO REGION	30110531	2	T	LIVE					
How to Be Your Buyers Advocate	21021051	1	T	LIVE	KATIE HOOKS CHRISTINA DOMINGUEZ				FIRST AMERICAN HOME WARRANTY
HOW TO BECOME A POWER AGENT IN REAL ESTATE	30130771	2	T	LIVE					
HOW TO LEAD YOUR TEAM AND MANAGE CONFLICT	30130491	6	T	LIVE					
HOW TO MAKE DOLLARS IN REAL ESTATE - INFILL NEW DEVELOPMENT & REPURPOSING EXISTING PROPERTIES	30090261	5	C	LIVE					
HOW TO MAKE YOURSELF INDISPENSABLE: TAKING INITIATIVE AND POSITIVELY INFLUENCING	21130841	3	T	LIVE	KATIE SNAPP ABQ 8/24/20				http:// www.rld.state.nm. us/uploads/files/ How%20to%20Make %20Yourself%20Indi spensable%20(Snap p).pdf
HOW TO MEASURE REAL PROPERTY	21040121	3	ED	LIVE	WILLIAM MC COY ABQ 11/30/19		APPRAISAL		http:// www.rld.state.nm. us/uploads/files/ How%20to%20Make %20Yourself%20Indi spensable%20(Snap p).pdf
HOW TO MEASURE REAL PROPERTY	21040122	3	ED	ON DEMAND	WILLIAM MC COY ABQ 11/30/19		APPRAISAL	KAPLAN https:// www.kapre.com	http:// www.rld.state.nm. us/uploads/files/ How%20to%20Meas ure%20Real%20Pro perty.pdf

HOW TO WORK WITH REAL ESTATE INVESTORS	30020661	3	ED	LIVE					
HYDRAULIC FRATURING SEMINAR	30080131	7	ED	LIVE					
ICSC RECON 2018 BEYOND THE BASICS: ADVANCED TENANT COORDINATION - NEW	30140671	1	ED	LIVE					
ICSC RECON 2018 HOW YOU DRAFT YOUR LEASE CAN SAVE YOU MONEY - NEW	30140661	1	ED	LIVE					
ICSC RECON 2018 INVESTING IN RETAIL PROPERTIES AND STRUCTURING - NEW	30140681	1	ED	LIVE					
ICSC RECON 2018 LEASING STRATEGIES FOR DIFFICULT SPACES - NEW	30240691	1	ED	LIVE					
ICSC RECON 2018 RETAIL TRIPLE NET LEASE AND LEASING STRATEGIES FOR DIFFICULT SPACES - NEW	30240701	2	ED	LIVE					
IDENTITY THEFT; PROTECTING YOUR CLIENTS AND YOUR BUSINESS - ONLINE	21010852	3	ED	ON DEMAND	WILLIAM MC COY ABQ 11/30/19			KAPLAN https:// www.kapre.com	NO OUTLINE AVAILABLE
IDENTITY THEFT: PROTECTING YOUR CLIENTS AND YOUR BUSINESS	21010851	3	ED	LIVE	WILLIAM MC COY ABQ 11/30/19		RE LAW	KAPLAN https:// www.kapre.com	NO OUTLINE AVAILABLE
IGNITE BRILLIANCE IN YOUR LEADERSHIP COMMUNICATIONS	30110601	1	T	LIVE					
IMPACT OF STRATEGIC LOGISTICS ON NM REAL ESTATE PROPERTIES & ECONOMIC DEVELOPMENT	30140791	1	ED	LIVE					
IMPROVING CUSTOMER CARE AND RETENTION	30130441	3	T	LIVE					
IN THE MINDS OF THE SNAKE PEOPLE	20130311	2	T	LIVE	CRYSTAL LE MASTER ABQ 6/30/21				
INCOME PROPERTY ANALYSIS (CORE ELECTIVE)	21140551	10	C	LIVE	FRANK "CHIP" MEYERS SANTA FE 8/8/19		PM		http:// www.rld.state.nm. us/uploads/files/ 14%20Chip%20Mey ers%20Income%20Pr operty%20Analysis. pdf
INCREASING REAL ESTATE VALUES & ECONOMIC GROWTH BY FIGHTING CRIME	30090271	1	ED	LIVE					
INFILL 101 - REMODEL, REPURPOSE OR REPLACE: CASE STUDIES ON INFILL/REDEVELOPMENT PROJECTS	30140891	5	ED	LIVE					
INFLUENCE AND LEADERSHIP	30130371	2	T	LIVE					
INNOVATION CORRIDOR NOB HILL TO OLD TOWN	30140831	1	ED	LIVE					
INSTANET SOLUTIONS FOR BASIC USERS	21030252	4	T	WEBINAR	JACK SHEEHAN PLACITAS 10/31/19		TECH		
INSTANET SOLUTIONS FOR BASIC USERS	21030201	4	T	LIVE	JACK SHEEHAN PLACITAS 10/31/19 ROBERT TREECE ABQ 2/28/22		TECH		
INTEGRATING SOLAR ELECTRIC (PV) SYSTEMS IN OUR BUILDINGS AND HOMES	31090181	1	ED	LIVE					

INTERNET SAFETY: PROTECTING YOURSELF AND YOUR CLIENTS WHEN ONLINE (RANM) - NEW	30030391	3	ED	LIVE					
INTRO TO SOLAR	21090221	4	C	LIVE	JAMES DES JARDINS ABQ 12/31/20		CONSTRUCTION & DEVELOPMENT		
INTRODUCTION TO COMMERCIAL REAL ESTATE	21140562	4	C	ON DEMAND	RICHARD GALLEGOS ABQ 11/30/19			AVR+CE http:// www.avrce.com	http:// www.rld.state.nm.us/uploads/files/ 10%20Richard%20Gallegos%20Distance%20Learning%20Application%20Intro%20to%20CRE(MAIN).pdf
INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	21020232	4	C	ON DEMAND			PRINCIPLES & PRACTICE	KAPLAN https:// www.kapre.com	NO OUTLINE AVAILABLE
INTRODUCTION TO GREEN BUILDING	21090021	4	ED	LIVE	ROBERT TREECE ABQ 2/28/22 LOU TULGA ABQ 2/28/22		CONSTRUCTION & DEVELOPMENT		http:// www.rld.state.nm.us/uploads/files/ 2014Intro%20to%20Green%20Building%2021090021.pdf
INTRODUCTION TO GREEN BUILDING FOR REALTORS	21090012	2	ED	ON DEMAND			CONSTRUCTION & DEVELOPMENT		
INTRODUCTION TO REAL ESTATE INVESTMENTS	21020572	6	ED	ON DEMAND			PRINCIPLES & PRACTICE	KAPLAN https:// www.kapre.com	NO OUTLINE AVAILABLE
INTRODUCTION TO REAL ESTATE TECHNOLOGY	21030021	6	ED	LIVE	WILLIAM MC COY ABQ 11/30/19		TECH		
INTRODUCTION TO RESIDENTIAL PROPERTY MANAGEMENT	21060101	8	ED	LIVE	JACK SHEEHAN PLACITAS 10/31/19	PM	PROPERTY MGMT		http:// www.rld.state.nm.us/uploads/files/ Residential%20Property%20Management%20Outline.pdf
INTRODUCTION TO RESIDENTIAL PROPERTY MANAGEMENT	21060102	8	ED	WEBINAR	JACK SHEEHAN PLACITAS 10/31/19	PM	PROPERTY MGMT		http:// www.rld.state.nm.us/uploads/files/ Residential%20Property%20Management%20Outline.pdf
INTRODUCTION TO THE APPRAISAL PROFESSION	21040021	10	ED	LIVE			APPRAISAL		
INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	21020251	10	ED	LIVE		PM	PRINCIPLES & PRACTICE	KAPLAN https:// www.kapre.com	NO OUTLINE AVAILABLE
IREM 101 MANAGING SINGLE FAMILY HOMES AND SMALL INVESTMENT PROPERTIES	21060431	6	C	LIVE	ANDREW GAVIN LEACH ABQ 9/5/21	PM			https:// www.irem.org/ resources/store/ product/ sfh201#SFH201

IREM 101a MANAGING SINGLE FAMILY HOMES AND SMALL INVESTMENT PROPERTIES	21060432	2	ED	ON DEMAND		PM		IREM https:// iremnewmex.org	https:// www.irem.org/ resources/store/ product/ sfh201#SFH201
IREM 102 MANAGING RESIDENTIAL PROPERTIES	21060441	10	C	LIVE		PM			https:// www.irem.org/ resources/store/ product/ RES201#RES201
IREM 102a MANAGING RESIDENTIAL PROPERTIES	21060442	10	C	ON DEMAND		PM		IREM https:// iremnewmex.org	https:// www.irem.org/ resources/store/ product/ RES201#RES201
IREM 103a RESIDENTIAL MAINTENANCE OPERATIONS	21060452	4	C	ON DEMAND		PM		IREM https:// iremnewmex.org	https:// www.irem.org/ resources/store/ product/ mnt001#MNT001
IREM 104a RESIDENTIAL BUDGETING AND ACCOUNTING	21060462	3	ED	ON DEMAND		PM		IREM https:// iremnewmex.org	https:// www.irem.org/ resources/store/ course-2/ COURSE_FIN001#FI N001
IREM 105a STAFFING A RESIDENTIAL MANAGEMENT TEAM	21060472	3	ED	ON DEMAND		PM		IREM https:// iremnewmex.org	https:// www.irem.org/ resources/store/ course-2/ COURSE_HRS001#H RS001
IREM 106 MANAGING CONDOMINIUMS AND HOMEOWNERS ASSOCIATION	21060481	10	C	LIVE		PM			https:// www.irem.org/ resources/store/ product/ CID201#CID201
IREM 106a MANAGING CONDOMINIUMS AND HOMEOWNERS ASSOCIATIONS	21060482	10	C	ON DEMAND		PM		IREM https:// iremnewmex.org	https:// www.irem.org/ resources/store/ product/ CID201#CID201
IREM 107 FAIR HOUSING AND BEYOND	21060491	4	C	LIVE		PM			https:// www.irem.org/ resources/store/ product/ fhs201#FHS201
IREM 107a FAIR HOUSING AND BEYOND	21060492	4	C	ON DEMAND	VIRGINIA GONZALES ABQ PENDING	PM		IREM https:// iremnewmex.org	https:// www.irem.org/ resources/store/ product/ fhs201#FHS201
IREM 108 BUDGETING, CASH FLOW, AND REPORTING FOR INVESTMENT REAL ESTATE	21060501	10	C	LIVE		PM			https:// www.irem.org/ resources/store/ product/ fin402#FIN402

IREM 108a BUDGETING, CASH FLOW, AND REPORTING FOR INVESTMENT REAL ESTATE	21060502	4	C	ON DEMAND		PM		IREM https:// iremnewmex.org	https:// www.irem.org/ resources/store/ product/ product/ fin402#FIN402
IREM 109 MARKETING AND LEASING STRATEGIES FOR RETAIL PROPERTIES	21060511	10	C	LIVE		PM			https:// www.irem.org/ resources/store/ product/ product/ mkl404#MKL404
IREM 109a MARKETING AND LEASING STRATEGIES FOR RETIAL PROPERTIES	21060512	4	C	ON DEMAND		PM		IREM https:// iremnewmex.org	https:// www.irem.org/ resources/store/ product/ product/ mkl404#MKL404
IREM 110 MARKETING AND LEASING STRATEGIES FOR MULTIFAMILY PROPERTIES	21060521	10	C	LIVE		PM			https:// www.irem.org/ resources/store/ product/ product/ mkl405#MKL405
IREM 110a MARKETING AND LEASING STRATEGIES FOR MULTIFAMILY PROPERTIES	21060522	4	C	ON DEMAND		PM		IREM https:// iremnewmex.org	https:// www.irem.org/ resources/store/ product/ product/ mkl405#MKL405
IREM 111 MARKETING AND LEASING STRATEGIES FOR OFFICE BUILDINGS	21060531	10	C	LIVE		PM			https:// www.irem.org/ resources/store/ product/ product/ mkl406#MKL406
IREM 111a MARKETING AND LEASING STRATEGIES FOR OFFICE BUILDINGS	21060532	4	C	ON DEMAND		PM		IREM https:// iremnewmex.org	https:// www.irem.org/ resources/store/ product/ product/ mkl406#MKL406
IREM 112 LEADING A WINNING PROPERTY MANAGEMENT TEAM	21060541	10	T	LIVE		PM			https:// www.irem.org/ resources/store/ product/ product/ hrs402#HRS402
IREM 112a LEADING A WINNING PROPERTY MANAGEMENT TEAM	21060542	6	T	ON DEMAND		PM		IREM https:// iremnewmex.org	https:// www.irem.org/ resources/store/ product/ product/ hrs402#HRS402
IREM 113 MANAGING MAINTENANCE OPERATIONS AND PROPERTY RISK	21060551	10	C	LIVE		PM			https:// www.irem.org/ resources/store/ product/ product/ mnt402#MNT402
IREM 113a MANAGING MAINTENANCE OPERATIONS AND PROPERTY RISK	21060552	4	C	ON DEMAND		PM		IREM https:// iremnewmex.org	https:// www.irem.org/ resources/store/ product/ product/ mnt402#MNT402

IREM 114 FINANCING AND LOAN ANALYSIS FOR INVESTMENT REAL ESTATE	21060561	10	C	LIVE		PM		https://www.irem.org/resources/store/product/asm603#ASM603
IREM 114a FINANCING AND LOAN ANALYSIS FOR INVESTMENT REAL ESTATE	21060562	3	ED	ON DEMAND		PM	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/asm603#ASM603
IREM 115 PERFORMANCE AND VALUATION OF INVESTMENT REAL ESTATE	21060571	10	C	LIVE		PM		https://www.irem.org/resources/store/product/asm604#ASM604
IREM 115a PERFORMANCE AND VALUATION OF INVESTMENT REAL ESTATE	21060572	3	ED	ON DEMAND		PM	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/asm604#ASM604
IREM 116 ASSET ANALYSIS OF INVESTMENT REAL ESTATE	21060581	8	C	LIVE		PM		https://www.irem.org/resources/store/product/asm605#ASM605
IREM 116a ASSET ANALYSIS OF INVESTMENT REAL ESTATE	21060582	3	ED	ON DEMAND		PM	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/asm605#ASM605
IREM 117 ETHICS FOR THE REAL ESTATE MANAGER	21060591	7	ETH	LIVE	VIRGINIA GONZALES ABQ PENDING	PM		https://www.irem.org/resources/store/product/eth800#ETH800
IREM 118a REAL ESTATE MANAGEMENT ETHICS	21060592	2	ETH	ON DEMAND		PM	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/eth001#ETH001
IREM 119a MANAGING COMMERCIAL PROPERTIES	21060602	10	C	ON DEMAND		PM	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/cml201#CML201
IREM 220 SUSTAINABLE REAL ESTATE MANAGEMENT	21060612	8	C	ON DEMAND		PM	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/srm001#SRM001
IREM 221 ENHANCING PROPERTY VALUE WITH DEEP RETROFITS	21060622	1	ED	ON DEMAND		PM	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/srm801#SRM801
IREM 222 IDENTIFYING AND PRESENTING A DEEP RETROFIT OPPORTUNITY	21060632	1	ED	ON DEMAND		PM	IREM https://iremnewmex.org	

IREM 223 CALCULATING DEEP RETROFIT VALUE	21060642	1	ED	ON DEMAND		PM		IREM https:// iremnewmex.org	
IREM 224 FINANCING ENERGY EFFICIENT PRODUCTS	21060652	1	ED	ON DEMAND		PM		IREM https:// iremnewmex.org	
IREM 225 ACCESSING AND USING ENERGY DATA TO IMPROVE PROPERTY OPERATIONS	21060662	1	ED	ON DEMAND		PM		IREM https:// iremnewmex.org	
IREM 226 ATTRACTING AND RETAINING RESIDENTS	21060672	2	ED	ON DEMAND		PM		IREM https:// iremnewmex.org	https:// www.irem.org/ resources/store/ product/ mkl001#MKL001
IREM 227 CONFLICT MANAGEMENT SEMINAR	21060751	1,2,3	T	LIVE		PM		IREM https:// iremnewmex.org	No Link
IREM 228 UNDERSTANDING LEVERAGE AND DEBT STRUCTURE	21060692	1	ED	ON DEMAND		PM		IREM https:// iremnewmex.org	https:// www.irem.org/ resources/store/ product/ asm302#ASM302
IREM 229 DEVELOPING A CAPITAL STRATEGY	21060702	1	ED	ON DEMAND		PM		IREM https:// iremnewmex.org	https:// www.irem.org/ resources/store/ product/ asm303#ASM303
IREM 230 STARTING A PROPERTY MANAGEMENT COMPANY	21060712	1	T	ON DEMAND		PM		IREM https:// iremnewmex.org	https:// www.irem.org/ resources/store/ product/ bdm301#BDM301
IREM 231 FINDING YOUR COMPANY'S NICHE	21060722	1	T	ON DEMAND		PM		IREM https:// iremnewmex.org	https:// www.irem.org/ resources/store/ product/ bdm303#BDM303
IREM 232 INTRODUCTION TO PROPERTY MANAGEMENT	21060731	4	T	LIVE	ANDREW GAVIN LEACH ABQ 9/5/21	PM		IREM https:// iremnewmex.org	https:// www.irem.org/ resources/store/ product/ irem01#IREM01
IREM 232a INTRODUCTION TO PROPERTY MANAGEMENT	21060732	2	T	ON DEMAND		PM		IREM https:// iremnewmex.org	https:// www.irem.org/ resources/store/ product/ irem01#IREM01
IREM 233 OUTSTANDING FACILITATION	21060742	1	T	ON DEMAND		PM		IREM https:// iremnewmex.org	https:// www.irem.org/ resources/store/ product/ trn800#TRN800
IREM ASM-603 - INVESTMENT REAL ESTATE FINANCE AND VALUATION PART ONE	21140061	10	C	LIVE		PM	COMMERCIAL		No Link
IREM ASM-604 - INVESTMENT REAL ESTATE FINANCE AND VALUATION PART TWO	21140071	10	C	LIVE		PM	COMMERCIAL		No Link

IREM ASM-605 - INVESTMENT REAL ESTATE FINANCE AND VALUATION PART THREE	22140081	5	C	LIVE		PM	COMMERCIAL		No Link
IRWA - EMINENT DOMAIN LAW BASICS FOR ROW PROFESSIONALS (2018)	30020801	10	ED	LIVE					
IRWA - LEGAL ASPECTS OF EASEMENTS C802 (2018)	30020811	8	ED	LIVE					
IT'S HIGH TIDE YOU GOT THE FACTS ABOUT HOMEOWNER'S FLOOD INSURANCE (ONLINE)	21010942	3	ED	ON DEMAND	PAUL LORENZEN NAMPA, IDAHO 11/30/21		RE LAW	MC KISSOCK https:// www.mckissock.com /real-estate/ continuing- education/new- mexico/	NO OUTLINE AVAILABLE
KEY TO A SMOOTH CLOSING - MANAGE IT	21020781	2	ED	LIVE	CRYSTAL LE MASTER ABQ 6/30/21		PRINCIPLES & PRACTICE		http:// www.rld.state.nm. us/uploads/files/ 00%20Key%20to%20 a%20Smooth%20Clo sing%20- %20Manage%20It%2 0Outlines%20(LeMa ster).pdf
KNOWING THE CODE: REAL ESTATE ETHICS	21120042	4	ETH	ON DEMAND			ETHICS		
LAND GRANTS IN NORTHERN NEW MEXICO	30010731	1	ED	LIVE					
LAND SURVEYS AND THEIR ROLE INSURING TITLE IN NEW MEXICO	21020721	2	ED	LIVE	SCOTT FLOREZ ABQ 1/1/21 MARY ANN HOWARD ABQ 12/31/20		PRINCIPLES & PRACTICE		http:// www.rld.state.nm. us/uploads/files/ Land%20Surveys%2 0and%20their%20R ole%20Insuring%2 Title%20In%20New %20Mexico2014.pd f
LAND USE LAW: CURRENT ISSUES IN SUBDIVISION, ANNEXATION AND ZONING	30010911	6	ED	LIVE					
LAND USE LAW: CURRENT ISSUES IN ZONING AND SUBDIVISION	30010721	6	ED	LIVE					
LANDLORD TENANT RIGHTS, OBLIGATIONS AND REMEDIES	21060121	5	ED	LIVE	SUSAN TURETSKY SANTA FE 1/1/21	PM	PROPERTY MGMT		http:// www.rld.state.nm. us/uploads/files/ LandlordTenantRig hts2014.pdf
LAW OF THE RIO GRANDE 2015	30010951	10	ED	LIVE					
LEAD GENERATION (ALSO MINING FOR GOLD I)	21130491	2	T	LIVE	MIKE CARTER ABQ 2/28/22		SALES		
LEAD PAINT DISCLOSURE: IT'S THE LAW	21070031	3	ED	LIVE	WILLIAM MC COY ABQ 11/30/19		DISCLOSURE		http:// www.rld.state.nm. us/uploads/files/ Lead%20Paint%20Di sclosure%20- %20It's%20the%20L aw%20CE%20outl ine%20June%20201 0.pdf

LEAD PAINT INSPECTIONS	21070111	3	ED	LIVE			DISCLOSURE		
LEAD PAINT RENOVATION, REPAIR AND PAINTING CERTIFICATION	21070121	3	ED	LIVE			DISCLOSURE		
LEAD SAFETY: WHAT REAL ESTATE AGENTS NEED TO KNOW	21070191	1	ED	LIVE	ISTVAN ZSAKO ABQ PENDING		ENVIRONMENTAL		PREFERRED SYSTEMS INC.
LEAD SAFETY: WHAT REAL ESTATE AGENTS NEED TO KNOW (2 HOUR VERSION)	21080201	2	ED	LIVE	ISTVAN ZSAKO ABQ PENDING		ENVIRONMENTAL		PREFERRED SYSTEMS INC.
LEADING A WINNING PROPERTY MANAGEMENT TEAM (HRS 402)	30060281	10	T	LIVE					
LEASING AND MANAGING RESIDENTIAL REAL ESTATE	21060111	8	ED	LIVE	MARCIA RUSSELL ABQ 11/30/19	PM	PROPERTY MGMT		http://www.rld.state.nm.us/uploads/files/Leasing%20Managing%20Res%20RE2014.pdf
LEASING STRATEGIES FOR DIFFICULT SPACES (ICSC 2017 CONFERENCE)	30141131	1	ED	LIVE					
LEGAL DESCRIPTIONS AND SURVEY MAPS	21020271	4	C	LIVE	WILLIAM MC COY ABQ 11/30/19		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/LegalDescriptionsSurveyMaps.pdf
LEGAL DESCRIPTIONS, TITLE INSURANCE AND SURVEYS IN RE TRANSACTIONS	30010781	6	ED	LIVE					
LEGAL ISSUES IN COMMERCIAL LEASING (CARNM)	30141271	4	C	LIVE					
LEGAL ISSUES ON COMMERCIAL LEASES, LOIs AND TIs	30141041	4	C	LIVE					
LEGAL RESPONSIBILITIES AND RISK MANAGEMENT	30060221	7	ED	LIVE					
LIARS, CHEATERS, AND THIEVES: AVERTING A CLIENT CATASTROPHE	20150012	4	ED	ON DEMAND	RICHARD GALLEGOS ABQ 11/30/19			KAPLAN https://www.kapre.com	NO OUTLINE AVAILABLE
LISTING EXPLOSION	30130551	2	T	LIVE					
LOAN TYPES AND INSTRUMENTS OF FINANCE	21050052	3	ED	ON DEMAND			FINANCE		http://www.rld.state.nm.us/uploads/files/NM-Loan%20Types%20and%20Instruments%20of%20Finance-Course%20Description2014.pdf
MANUFACTURED HOME TITLE PROCESSING	21020281	3	ED	LIVE	SCOTT FLOREZ ABQ 1/1/21 MARY ANN HOWARD ABQ 12/31/20		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/Manufactured%20Home%20Title%20Processing%20NMREC2014.pdf
MARKETING (NARPM)	30060271	6	ED	LIVE					
MARKETING AND LEASING STRATEGIES FOR OFFICE BUILDINGS	30141111	10	ED	LIVE					

MARKETPLACE DYNAMICS IN COMMERCIAL REAL ESTATE	20141021	4	C	LIVE	VIC BRUNO ABQ 10/31/19		COMMERCIAL		
MASTER CERTIFIED NEGOTIATION EXPERTY (NCNE) ADVANCED CONCEPTS (HAYMAN)	30130781	10	T	LIVE					
MASTERING EMAIL NEGOTIATIONS IN REAL ESTATE	21130571	6	T	LIVE			SALES		
MECHANICS LIENS: LAW & STRATEGY	21010241	4	C	LIVE	STEVEN RIEMANN SANTA FE 1/31/20		RE LAW		http://www.rld.state.nm.us/uploads/files/MechanicsLiensLawAndStrategy2014.pdf
MEDICINAL MARIJUANA: RISK MANAGEMENT FOR RE PROFESSIONALS	21080151	2	ED	LIVE			ENVIRONMENTAL		http://www.rld.state.nm.us/uploads/files/Medicinal_Marijuana2014.pdf
MILITARY RELOCATION PROFESSIONAL	30020831	7	T	LIVE				GAAR	
MILLENNIALS ARE CHANGING REAL ESTATE: ARE YOU READY?(ONLINE)	21030342	4	T	ON DEMAND	RICHARD GALLEGOS ABQ 11/30/19		TRAINING	MC KISSOCK https://www.mckissock.com/real-estate/continuing-education/new-mexico/	http://www.rld.state.nm.us/uploads/files/00%20Millennials%20Are%20Changing%20Real%20Estate%20Are%20You%20Ready%20(Online)%20Mckissock.pdf
MILLENNIALS CHALLENGING THE TRADITIONAL RE MODEL	21030352	4	T	ON DEMAND			TRAINING	KAPLAN https://www.kapre.com	http://www.rld.state.nm.us/uploads/files/Millennials%20Challenging%20the%20Traditional%20RE%20Model%20on%20demand%20(Brightword).pdf
MODERN URBANISM	22090011	4	ED	LIVE	RICHARD GALLEGOS ABQ 11/30/19		CONSTRUCTION & DEVELOPMENT		http://www.rld.state.nm.us/uploads/files/Modern%20Urbanism%20Course%20Outline.pdf
MOLD A GROWING CONCERN	21070051	4	ED	LIVE	LOU TULGA ABQ 2/28/22		DISCLOSURE		http://www.rld.state.nm.us/uploads/files/Mold%20a%20Growing%20Concern%20Lou's%20Outline%20July%202014.pdf
Mold: What You Need to Know About Mold and Air Sampling Reports	21080191	2	ED	LIVE	ISTVAN ZSAKO ABQ		ENVIRONMENTAL	PREFERRED SYSTEMS INC.	

MORTGAGES, LOANS, AND LAWS - HOW THEY HELP YOUR CLIENT (ONLINE)	21050422	3	ED	ON DEMAND	PAUL LORENZEN NAMPA, IDAHO 11/30/21		FINANCE	MC KISSOCK https:// www.mckissock.com /real-estate/ continuing- education/new- mexico/	http:// www.rld.state.nm. us/uploads/files/ NM- Mortgages%20Loan s%20and%20Laws- How%20They%20He lp%20Your%20Clien t- Course%20Descripti on2014.pdf
NAIOP - DEALS, CONNECTIONS, TRENDS (NATIONAL NAIOP CONFERENCE 2018)	30141291	5	ED	LIVE					
NAIOP - DEVELOPMENT 101: REGULATORY CHANGES & BEST PRACTICES	30141281	5	ED	LIVE					
NAIOP - THE NEW LOCALISM: HOW CITIES CAN THRIVE IN THE AGE OF POPULISM	30140121	1	ED	LIVE					
NAIOP April 2019 Forum - Governor Michelle Grisham	30090301	1	ED	LIVE				NAIOP	
NAIOP Development 102: Industrial Property + Regulatory Changes & Best Practices	30090311	5	ED	LIVE				NAIOP	
NAIOP HOME GROWN PROGRESS - OFFICE & INDUSTRIAL SIOR REPORT (NAIOP)	30141311	1	ED	LIVE					
NAIOP March 2019 Forum - Let's Talk Water	30080151	1	ED	LIVE				NAIOP	
NAIOP NATIONAL COMMERCIAL REAL ESTATE CONFERENCE: TRENDS	30141101	4	ED	LIVE					
NAIOP'S NEW REAL ESTATE DEVELOPMENT PLAYBOOK	30141011	5	ED	LIVE					
NAIOP/SIOR PREPARED COMMUNITIES WIN CONFERENCE	30141211	1	ED	LIVE					
NAR 127 CRB Exit Strategies for Real Estate Brokerage Owners	21131121	8	T	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http:// gaar.com/	
NAR - AT HOME WITH DIVERSITY	21130011	6	ED	LIVE	BARO SHALIZI SANTA FE 1/31/20		SALES		http:// www.rld.state.nm. us/uploads/files/ AtHomewithDiversi ty2014.pdf
NAR - EXPANDING HOUSING OPPORTUNITIES	21010691	4	ED	LIVE			RE LAW		
NAR - SRES	20130291	10	ED	LIVE	JIMMY DAGUE HENDERSON, NV 9/30/20		SALES	THE CE SHOP https:// www.theceshop.com /online- education/ new- mexico/ real- estate/ associate- broker-and- qualifying-broker/ continuing- education/ courses.html	https:// www.theceshop.co m/ online- education/ new- mexico/ real- estate/ associate- broker-and- qualifying-broker/ continuing- education/ courses.html

NAR ABR CORE DESIGNATION COURSE	22020601	10	ED	LIVE	JIMMY DAGUE HENDERSON, NV 9/30/20 RICH HART MARIETTA, GA 3/31/21 JAMES STRINGFIELD RIO RANCHO 11/30/21		PRINCIPLES & PRACTICE	THE CE SHOP https:// www.theceshop.com /online-education/ new-mexico/real- estate/associate- broker-and- qualifying-broker/ continuing- education/ courses.html	http:// www.rld.state.nm. us/uploads/files/ NAR_ABR_Core_Co urse_Timed_Outlin e_2013.pdf
NAR CODE OF ETHICS & ENFORCEMENT	21120051	4	ETH/NAR	LIVE	LARRY ASHWOOD ABQ 3/31/21 RICHARD CEDERBERG ABQ 2/28/20 MARKETTA DAMONTE ABQ 11/30/19 STEVE FOSTER FARMINGTON 1/26/20 MARY ANN HOWARD ABQ 12/31/20 JACK SHEEHAN PLACITAS 10/31/19		ETHICS		http:// www.rld.state.nm. us/uploads/files/ NARCodeofEthicsA ndEnforcement201 4.pdf
NAR CODE OF ETHICS AND ENFORCEMENT	21120052	4	ETH/NAR	WEBINAR	JACK SHEEHAN PLACITAS 10/31/19		ETHICS		http:// www.rld.state.nm. us/uploads/files/ NARCodeofEthicsA ndEnforcement201 4.pdf
NAR E-BUYER	21030092	6	T	LIVE			TECH		
NAR E-PRO INTERNET PROFESSIONAL	22030082	10	T	ON DEMAND			TECH	THE CE SHOP https:// www.theceshop.com /online-education/ new-mexico/real- estate/associate- broker-and- qualifying-broker/ continuing- education/ courses.html	NO OUTLINE AVAILABLE
NAR E-PRO LIVE	22030091	7	T	LIVE	DOUG DE VITRE ST CHARLES, MO 10/24/20		TECH	DEVITRE	http:// www.rld.state.nm. us/uploads/files/ ePRO_Day1_timed outline.pdf

NAR GRIEVANCE COMMITTEE TRAINING	22120141	4	ETH	LIVE	MARKETTA DAMONTE ABQ 11/30/19 ROBERT TREECE ABQ 2/28/22		ETHICS		http://www.rld.state.nm.us/uploads/files/NARGrievanceCommitteeTraining2014.pdf
NAR PROFESSIONAL STANDARDS CASE STUDIES EXAMINATION	21120311	4	ETH	LIVE	Deborah Davis ABQ 9/30/2020		ETHICS	CARNM	
NAR PROFESSIONAL STANDARDS COMMITTEE TRAINING	22120161	4	ETH	LIVE	MARKETTA DAMONTE ABQ 11/30/19 ROBERT TREECE ABQ 2/28/22		ETHICS		http://www.rld.state.nm.us/uploads/files/ProStandardsBasicTraining2014.pdf
NAR PROFESSIONAL STANDARDS REVIEW DIRECTOR TRAINING	22120151	2	ETH	LIVE	MARKETTA DAMONTE ABQ 11/30/19		ETHICS		http://www.rld.state.nm.us/uploads/files/NARProStandardsReviewDirectors2014.pdf
NAR- 100 At Home With Diversity	21130851	7	C	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR- 101 E-pro Certification	21130861	10	T	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR- 102 MRP Military Relocation Professional	21130871	6	E	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR- 103 Pricing Strategy Advisor	21130881	5	T	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR- 104 Real Estate Negotiation Expert (RENE)	21130891	10	T	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR- 105 Home Sweet Second Home	21130901	7	T	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR- 106 Short Sales and Foreclosures	21130911	7	C	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR- 107 Accredited Buyers Representative	21130921	10	E	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR- 108 Generating Buyer and Seller Leads	21130931	5	T	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR- 109 Generation Buy	21130941	6	T	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR- 110 New Home Construction and Buyer Representative	21130951	6	C	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR- 111 Real Estate Marketing Reboot	21130961	6	T	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR- 112 Real Estate Investing	21130971	6	C	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR- 113 NARS Green Designation 2 Days	21130981	10	E	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR- 114 Senior's Real Estate Specialist (SRES)	21130991	10	E	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR- 115 Seller's Representative Specialist (SRS)	21131001	10	E	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	

NAR- 116 C-RETS Designing and Sustaining Successful Teams	21131011	7	T	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR- 117 C-RETS HR Solutions for Teams	21131021	6	T	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR- 118 C-RETS Position Your Team for Profit	21131031	6	T	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR- 119 C-RETS Team Leadership for Max Performance	21131041	6	T	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR- 120 CRB Recruiting for Success	21131051	7	T	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR- 121 CRB Show Me the Money	21131061	6	T	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR- 122 CRB Building a Business Plan	21131071	8	T	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR- 123 CRB Managing a Multi-Generational Business	21131081	7	T	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR- 124 CRB Performance Leadership	21131091	7	T	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR- 125 CRB Creating a Profitable Real Estate Company	21131101	7	T	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR- 126 CRB The Firm Rules	21131111	6	T	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR- 128 Corporate Relocation - The Next Move	21131131	6	T	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	
NAR: GREEN DESIGNATION COURSE	21090032		ED	ON DEMAND			CONSTRUCTION & DEVELOPMENT	THE CE SHOP https://www.theceshop.com/online-education/new-mexico/real-estate/associate-broker-and-qualifying-broker/continuing-education/courses.html	
NAR: GREEN DESIGNATION COURSE	21090031	10	ED	LIVE			CONSTRUCTION & DEVELOPMENT		
NAR: GREEN DESIGNATION RESIDENTIAL ELECTIVE COURSE	22090041	8	ED	LIVE			CONSTRUCTION & DEVELOPMENT		
NAR: INNOVATIVE MARKETING TECHNIQUES FOR BUYERS REP.	21130241	6	T	LIVE	JAMES STRINGFIELD RIO RANCHO 11/30/21		SALES		
NAR: SRS (SELLER REPRESENTATIVE SPECIALIST)	21130661	10	T	LIVE	RICH HART MARIETTA, GA 3/31/21		PRINCIPLES & PRACTICE		
NAR: TRANSNATIONAL REFERRAL CERTIFICATION	21130251	3	T	LIVE			SALES		
NARPM - MARKETING YOUR MANAGEMENT BUSINESS	21060191	6	T	LIVE	DAVID HOLT MINNEAPOLIS, MN 7/31/19	PM	PROPERTY MGMT		
NARPM - RISK MANAGEMENT FOR PROPERTY MANAGERS	20060091	10	ED	LIVE		PM	PROPERTY MGMT		
NARPM 101 MARKETING	21060191	6	T	LIVE		PM	PROPERTY MGMT		
NARPM 102 TENANCY	21060201	6	ED	LIVE		PM	PROPERTY MGMT		

NARPM 103 MANAGING SINGLE-FAMILY HOMES AND SMALL INVESTMENT PROPERTIES	21060211	8	ED	LIVE		PM	PROPERTY MGMT		
NARPM 104 DEVELOPING REWARDING OWNER RELATIONSHIPS	21060221	6	ED	LIVE		PM	PROPERTY MGMT		
NARPM 105 ESSENTIALS OF RISK MANAGEMENT	21060231	6	ED	LIVE		PM	PROPERTY MGMT		
NARPM 106 PERSONNEL PROCEDURES ESSENTIALS - HIRING YOUR FIRST ASSISTANT	21060241	6	T	LIVE		PM	PROPERTY MGMT		
NARPM 107 INTRODUCTION TO MAINTENANCE: COVERING THE BASICS OF STANDARDS, CODES & SAFETY	21060251	6	ED	LIVE		PM	PROPERTY MGMT		
NARPM 108 IN-HOUSE MAINTENANCE: HOW TO RUN A SUCCESSFUL AND PROFITABLE MAINTENANCE OPERATION ALONGSIDE YOUR PROPERTY MANAGEMENT COMPANY	21060261	6	T	LIVE		PM	PROPERTY MGMT		
NARPM 109 MAINTENANCE: BASICS AND BEYOND	21060271	6	ED	LIVE		PM	PROPERTY MGMT		
NARPM 110 OFFICE OPERATIONS - POLICY & PROCEDURES	21060281	6	ED	LIVE		PM	PROPERTY MGMT		
NARPM 111 RISK MANAGEMENT ESSENTIALS	21060291	6	ED	LIVE		PM	PROPERTY MGMT		
NARPM 112 RISK MANAGEMENT ADVANCED	21060301	6	ED	LIVE		PM	PROPERTY MGMT		
NARPM 113 ESSENTIALS OF PERSONNEL PLANNING AND PRACTICES	21060311	6	ED	LIVE		PM	PROPERTY MGMT		
NARPM 117 ETHICS	21060181	3	ETH	LIVE	DAVID HOLT MINNEAPOLIS, MN 7/31/19	PM	PROPERTY MGMT		
NARPM 118 LEAD BASED PAINT LAW	21060331	2	ED	LIVE		PM	PROPERTY MGMT		
NARPM 119 FAIR HOUSING	21060341	3	C	LIVE		PM	PROPERTY MGMT		
NARPM 120 FINANCE AND PROPERTY MANAGEMENT	21060351	3	ED	LIVE		PM	PROPERTY MGMT		
NARPM 121 HR START TO FINISH	21060361	3	ED	LIVE		PM	PROPERTY MGMT		
NARPM 122 CASHFLOW	21060371	6	ED	LIVE		PM	PROPERTY MGMT		
NAVIGATING THE FORK IN THE ROAD I: NAR TRAINING FOR GRIEVANCE COMMITTEES	21120251	4	ETH	LIVE	RICK HARRIS TALENT, OR 12/30/19		ETHICS		http://www.rld.state.nm.us/uploads/files/Navigating%20the%20Fork%20in%20the%20Road%20I%20-%20NAR%20Training%20for%20Grievance%20Committees%20and%20Outline.pdf
NAVIGATING THE FORK IN THE ROAD II: NAR TRAINING FOR PROFESSIONAL STANDARDS COMMITTEES	21120261	4	ETH	LIVE	RICK HARRIS TALENT, OR 12/30/19		ETHICS		http://www.rld.state.nm.us/uploads/files/Navigating%20the%20Fork%20in%20the%20Road%20II%20-%20NAR%20Training%20for%20Professional%20Standards%20Committees%20Course%20Outline.pdf

NAVIGATING THE FORK IN THE ROAD III - NAR TRAINING FOR PROFESSIONAL STANDARDS REVIEWS	21120271	2	ETH	LIVE	RICK HARRIS TALENT, OR 12/30/19		ETHICS		http://www.rld.state.nm.us/uploads/files/ Navigating%20the%20Fork%20in%20the%20Road%20III%20-%20NAR%20Training%20for%20Professional%20Standards%20Reviews%20Description%20and%20Outline.pdf
NAVIGATING THE NEW (INTERSECTION CONFERENCE 2018)	30141231	1	T	LIVE					
NAVIGATING THE TILA/RESPA INTEGRATED DISCLOSURE	21050491	3	ED	LIVE	MARY ANN HOWARD ABQ 12/31/20		FINANCE		
NAVIGATING THE TITLE COMMITMENT (AND 1031 EXCHANGES) (PANEL DISCUSSION) GAAR	30100221	2	ED	LIVE					
NEGOTIATING & COMPLETING AN EXCHANGE	21020301	8	ED	LIVE	WILLIAM MC COY ABQ 11/30/19		PRINCIPLES & PRACTICE		
NEGOTIATING CONTRACTS ON TRIBAL LANDS (NBI)	30010981	6	ED	LIVE					
NEGOTIATION SKILLS	30130421	3	T	LIVE					
NEGOTIATIONS: THE GAMES PEOPLE PLAY	30130361	6	T	LIVE					
NET OUTS	21020311	6	ED	LIVE	MARKETTA DAMONTE ABQ 11/30/19		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/ NetOuts2014.pdf
NEW & NOTEWORTHY 2009-2010	21010521	3	ED	LIVE			RE LAW		
NEW & NOTEWORTHY 2012-2013	21010661	3	ED	LIVE			RE LAW		

NEW BROKER BUSINESS PRACTICES	21020641	10	ED	LIVE	<p>LARRY ASHWOOD ABQ 3/31/21</p> <p>MARKETTA DAMONTE ABQ 11/30/19</p> <p>Donna Felker Rio Rancho 3/31/20</p> <p>STEVE FOSTER FARMINGTON 1/26/20</p> <p>MICHAEL GLASS ABQ 1/30/21</p> <p>ROSIE HARMON LOS LUNAS 10/31/19</p> <p>WILLIAM MC COY ABQ 11/30/19</p> <p>Steven Riemann Santa Fe 1/31/20</p> <p>BARO SHALIZI SANTA FE 1/31/20</p> <p>JACK SHEEHAN PLACITAS 10/31/19</p> <p>ROBERT TREECE ABQ 2/28/22</p> <p>SUSAN WILLIAMS LAS CRUCES 4/30/19</p> <p>LOU TULGA ABQ 2/28/22</p>		PRINCIPLES & PRACTICE		
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NEW FHA HANDBOOK FOR REAL ESTATE	21050502	4	ED	ON DEMAND	PAUL LORENZEN NAMPA, IDAHO 11/30/21			MC KISSOCK https:// www.mckissock.com /real-estate/ continuing- education/new- mexico/	http:// www.rld.state.nm. us/uploads/files/ 09%203%20McKissock%20The%20New%20FHA%20Handbook%20for%20Real%20Estate%20Professionals%20-%20Exp%208-22-18. pdf
NEW LOAN ESTIMATES AND CLOSING COSTS	21050471	2	ED	LIVE	TERESA BROWN RIO RANCHO 5/31/18 ALAN FOWLER ABQ 2/28/18 CRYSTAL LE MASTERS ABQ 6/30/21		FINANCE		http:// www.rld.state.nm. us/uploads/files/ NewLoanEstimates CourseOutline2014 .pdf
NEW MEMBER ORIENTATION CODE OF ETHICS	21120061	4	ETH/NAR	LIVE	LARRY ASHWOOD ABQ 3/31/21 MARKETTA DAMONTE ABQ 11/30/19 JACK SHEEHAN PLACITAS 10/31/19		ETHICS		http:// www.rld.state.nm. us/uploads/files/ NewMemberOrient ation2014.pdf
NEW MEXICO AMERICANS WITH DISABILITIES ACT (ADA)	21010882	3	ED	ON DEMAND	PAUL LORENZEN NAMPA, IDAHO 11/30/21		PRINCIPLES & PRACTICE	MC KISSOCK https:// www.mckissock.com /real-estate/ continuing- education/new- mexico/	http:// www.rld.state.nm. us/uploads/files/ 04%201%20McKissock%20Americans%20with%20Disabilities%20Act%20Course%20Description.pdf
NEW MEXICO COMMUNITY PROPERTY INTERESTS	21010911	1	ED	LIVE			RE LAW		
NEW MEXICO ECONOMIC MOMENTUM: INCENTIVES & CHALLENGES	30090231	1	ED	LIVE					
NEW MEXICO ETHICS IN REAL ESTATE	21120272	4	ETH/NAR	ON DEMAND	RICHARD GALLEGOS ABQ 11/30/19		ETHICS	MC KISSOCK https:// www.mckissock.com /real-estate/ continuing- education/new- mexico/	http:// www.rld.state.nm. us/uploads/files/ New%20Mexico%20Ethics%20in%20Real%20Estate%20Online%20(McKissock) %20Outline.pdf
NEW MEXICO ONSITE LIQUID WASTE REGISTRATIONS	22080101	8	ED	LIVE			ENVIRONMENTAL		
NEW MEXICO WATER LAW CONFERENCE	30010491	10	ED	LIVE					

NEW MEXICO'S PROPERTY TAX SYSTEM - AN OVERVIEW	21020641	4	C	LIVE	TODD CLARKE ABQ 6/30/20		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/UnderstandingNMPropertyTax_4hr2014.pdf
NEW SELLER FINANCING RULES AND RANM FORM 2405	21020581	2	ED	LIVE	RIC THOM ABQ 3/31/19		PRINCIPLES & PRACTICE		
NINJA INSTALLATION	30130541	10	T	LIVE					
NINJA INSTALLATION	21130631	10	T	LIVE	PETER PARNEGG FORT COLLINS 2/28/19		SALES		
NINJA SELLING	30130501	6	T	LIVE					
NINTH ANNUAL APARTMENT MARKET OUTLOOK	30140921	1	ED	LIVE					
NMAR Legal Update on the Road 2019	30011111	2	ED	Live					
NMMLS - WHAT IS A MULTIPLE LISTING SERVICE?	21020821	3	ED	LIVE	MEGAN MC FARLANE SANTA FE 9/30/21		PRINCIPLES & PRACTICE		
NMREC CORE COURSE	21011001	4	NMC	LIVE	ALICE TOZER - ABQ BARO SHALIZI - SANTA FE BEVERLY HILTON - ABQ BOB ARGUELLAS - ABQ CHANNING KELLY - ABQ DAVID BARKER - SANTA FE DAVID HILL - ABQ DEBBIE HARMS - ABQ JACK SHEEHAN - ABQ JAMES STRINGFIELD - RIO RAN JIM MC ELROY - TUCUMCARI JOE FARR - ABQ JOHN KYNOR - ABQ JULIA GELBART - SANTA FE JULIE GREENWOOD - ABQ KARA SCHUG - EDGEWOOD KARIE TAYLOR - ABQ KATRINA CASWELL - SANTA FE LINN REECE - ABQ LOU TULGA - ABQ LOIS SURY - SANTA FE MARKETTA DAMONTE - ABQ MICHAEL GLASS - ABQ PAUL WILSON - ABQ PETE TAYLOR - ABQ RICHARD CEDERBERG - ABQ ROBERT TREECE - ABQ SARA RICH - ABQ SARAH O'BRIEN - ABQ TODD CLARKE - ABQ VALERIE MARTINEZ - ABQ VIC BRUNO - ABQ WILLIAM MC COY - ABQ (33)		CORE COURSE		

NMREC MANDATORY COURSE	21010401	8	ED	LIVE	MARKETTA DAMONTE ABQ 11/30/19 ROBERT DUNN SANTA FE 8/31/19 MICHAEL GLASS ABQ 1/30/21 RICHARD MARES SANTA FE 5/31/19 WILLIAM MC COY ABQ 11/30/19 SARAH O'BRIEN BARO SHALIZI SANTA FE 1/31/20 STEVEN RIEMANN SANTA FE 1/31/20 MARCIA RUSSELL ABQ 11/30/19 JACK SHEEHAN PLACITAS 10/31/19 ROBERT TREECE ABQ 2/28/22 LOU TULGA ABQ 2/28/22		RE LAW		http://www.rld.state.nm.us/uploads/files/NMREC%20Mandatory%20Course%20Outline.pdf
NMREC SURVEY*	30010902	1	ED	LIVE					
NO DOWN LOW DOWN (FIDELITY)	30050531	2	ED	LIVE					
NUTS AND BOLTS OF COMMERCIAL REAL ESTATE	20141082	2	ED	ON DEMAND	PAUL LORENZEN NAMPA, IDAHO 11/30/21		COMMERCIAL	MC KISSOCK https://www.mckissock.com/real-estate/continuing-education/new-mexico/	NO OUTLINE AVAILABLE
NUTS AND BOLTS OF ECONOMIC DEVELOPEMENT	30090211	5	ED	LIVE					
OFFICE AND INDUSTRIAL MARKET OVERVIEW	21140131	1	ED	LIVE	WILLIAM MC COY ABQ 11/30/19		COMMERCIAL		

OIL AND GAS....THE ECONOMIC IMPACT ON NEW MEXICO AND REAL ESTATE	30110541	5	ED	LIVE					
ON TIME CLOSINGS: COMMUNICATION, COOPERATION & ACCOUNTABILITY	21130821	3	T	LIVE	ALAN FOWLER ABQ 2/28/18 EXPIRED KELLIE TINNIN GAAR 1/31/20		SALES		http://www.rld.state.nm.us/uploads/files/On%20Time%20Closings%20-%20Communication%20Cooperation%20and%20Accountability.pdf
OPPORTUNITIES AND ADVANTAGES OF HOME WARRANTY DISCLOSURE	21020611	1	ED	LIVE	DIANE DAVIS ROWLETT, TX 2/28/18 EXPIRED CHRISTINA DOMINGUEZ EL PASO, TX 6/30/18 EXPIRED MARTHA MALDONADO EL PASO, TX 8/24/20		PRINCIPLES & PRACTICE		
OPTIONS, LEASE OPTIONS AND LEASE PURCHASES	22020651	4	C	LIVE			PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/OptionLeaseOptionsOutline2014.pdf
PARAGON SOFTWARE PROFICIENCIES CLASS	30030281	6	T	LIVE					
PATTERNS OF SUCCESS	30130591	1	T	LIVE					
PESTS THAT AFFECT REAL ESTATE TRANSFER, AND LEASED AND MANAGED PROPERTIES	21070181	4	C	LIVE	ALAN FEUER RIO RANCHO 10/31/19	PM	DISCLOSURE		http://www.rld.state.nm.us/uploads/files/Pests%20that%20Affect%20RE%20Transfer%20and%20Leased%20and%20Managed%20Properties%20(feuer)(1).pdf
PLAYING NICE IN YOUR SANDBOX (PART 1)	20150011	2	T	LIVE	RON PRICE - pending		SALES		
PLAYING NICE IN YOUR SANDBOX (PART 2)	20150021	2	T	LIVE	RON PRICE - pending		SALES		
POLICIES AND PROCEDURES FOR TODAY'S QUALIFYING BROKER	22020701	6	ED	LIVE	JACK SHEEHAN PLACITAS 10/31/19		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/PoliciesAndProceduresQB.pdf
POLICIES AND PROCEDURES FOR TODAY'S QUALIFYING BROKER	22020702	6	ED	WEBINAR	JACK SHEEHAN PLACITAS 10/31/19		PRINCIPLES & PRACTICE		
POST-RECESSION STRATEGIES FOR CONTRUCTION	30140851	1	ED	LIVE					
POWER OF PROSPECTING	21130462	2	T	WEBINAR	JACK SHEEHAN PLACITAS 10/31/19		SALES		http://www.rld.state.nm.us/uploads/files/PowerofProspecting.pdf

POWER OF PROSPECTING	21130461	2	T	LIVE	STEVE FOSTER FARMINGTON 1/26/20 JACK SHEEHAN PLACITAS 10/31/19		SALES		http:// www.rld.state.nm. us/uploads/files/ PowerofProspectin g.pdf
POWER TO BE DISCIPLINED	30130431	1	T	LIVE			TRAINING		
Powered Productivity: Tech Tools to Get Stuff Done (Intersections 2019 CARNM)	30141381	2	T	LIVE	CARNM		TECHNOLOGY		
PRACTICAL APPLICATIONS OF REAL ESTATE CONTRACTS	21020321	4	ED	LIVE	RIC THOM ABQ 3/31/19		PRINCIPLES & PRACTICE		http:// www.rld.state.nm. us/uploads/files/ PracticalApplicatio nsofREContracts20 14.pdf
PRE-CLOSING PROCESS AND CHECKLIST OF ISSUES	21020331	2	ED	LIVE	STEVEN RIEMANN SANTA FE 1/31/20		PRINCIPLES & PRACTICE		http:// www.rld.state.nm. us/uploads/files/ PreClosingProcessA ndChecklist2014.p df
PREPARING A MARKET ANALYSIS – BEST PRACTICES	20020022	4	ED	ON DEMAND	JILL MALLOY CULPEPER, VA 03/19/2022		PRINCIPLES & PRACTICE	THE CE SHOP https:// www.theceshop.com /online-education/ new-mexico/real- estate/associate- broker-and- qualifying-broker/ continuing- education/ courses.html	https:// www.theceshop.co m/online- education/new- mexico/real- estate/associate- broker-and- qualifying-broker/ continuing- education/ courses.html
PRESENTATIONS THAT WIN/NEGOTIATIONS	30130741	3	T	LIVE					
PREVENTING IDENTITY THEFT	21030332	3	T	ON DEMAND	JOHN WHEELER SAN DIEGO, CA 9/27/19		TRAINING	EMPIRE LEARNING https:// www.empirelearning. com/NM-ce-courses	http:// www.rld.state.nm. us/uploads/files/ Preventing%20Iden tity%20Theft%20- %20Course%20Outli ne%20(Empire).pdf
PRINCIPLES AND TECHNIQUES OF SALES AND NEGOTIATION	21130681	3	T	LIVE	EKS AYN ANDERSON LEHI, UT 8/4/19		SALES		http:// www.rld.state.nm. us/uploads/files/ Principles%20And% 20Techniques%20of %20Sales%20And%2 0Negotiation%20Co urse%20Application %20Outline.pdf
PRINCIPLES OF CONSTRUCTION LENDING	21050102	8	ED	ON DEMAND			FINANCE		
PROCURING CAUSE: THE BASICS AND BEYOND	21010261	4	ETH	LIVE	MARKETTA DAMONTE ABQ 11/30/19		RE LAW		http:// www.rld.state.nm. us/uploads/files/ ProcuringCause201 4.pdf

PROFESSIONAL AND ETHICAL PRACTICES IN REAL ESTATE	21120071	8	ETH/NAR	LIVE	STEVE FOSTER FARMINGTON 1/26/20 LOU TULGA ABQ 2/28/22		ETHICS		http://www.rld.state.nm.us/uploads/files/Professional%20%20Ethical%20Practices%20in%20Real%20Estate%20Lou%20Outline%20July%202014.pdf
PROFESSIONAL STANDARDS BASIC TRAINING	21120081	8	ETH	LIVE	JIMMY DAGUE HENDERSON, NV 9/30/20 MARKETTA DAMONTE ABQ 11/30/19		ETHICS		
PROFESSIONALISM IN REAL ESTATE	21120091	4	ETH	LIVE	STEVE FOSTER FARMINGTON 1/26/20 ANITA GALLAGHER PLACITAS 3/31/18 BARO SHALIZI SANTA FE 1/31/20 ROBERT TREECE ABQ 2/28/22 LOU TULGA ABQ 2/28/22		ETHICS		http://www.rld.state.nm.us/uploads/files/ProfessionalisminREBobTreece2014.pdf
PROPERTY DISCLOSURES: THE RE PROFESSIONALS GUIDE TO REDUCING RISK	21070131	6	ED	LIVE	MARCIA RUSSELL ABQ 11/30/19		DISCLOSURE		http://www.rld.state.nm.us/uploads/files/Property%20Disclosures%206hrOutlines.pdf
PROPERTY EVALUATION AND DUE DILIGENCE	30060201	7	ED	LIVE					
PROPERTY MANAGEMENT	21060011	10	C	LIVE	DAVID STEELE ABQ 11/30/19	PM	PROPERTY MGMT		
PROPERTY MANAGEMENT - VENDOR CONTRACTOR AGREEMENTS	30060152	1	ED	LIVE		PM			
PROPERTY MANAGEMENT AND 3-WAY RECONCILIATION	20060101	2	ED	LIVE	CAROLYN HALLETT CEDAR CREST, NM 7/31/21	PM			
PROPERTY MANAGEMENT AND MANAGING RISK	21060032	4	C	ON DEMAND		PM	PROPERTY MGMT	KAPLAN https://www.kapre.com	http://www.rld.state.nm.us/uploads/files/PropertyManagementAndManagingRisk.pdf

PROPERTY MANAGEMENT ESSENTIALS - RESIDENTIAL	21060021	4	C	LIVE	RICHARD MARES SANTA FE 5/31/19 MARCIA RUSSELL ABQ 11/30/19 DAVID STEELE ABQ 11/30/19	PM	PROPERTY MGMT		http://www.rld.state.nm.us/uploads/files/Property%20Management%20Essentials2014.pdf
PROPERTY MANAGEMENT FUNDAMENTALS	21060012	8	C	ON DEMAND	JOHN WHEELER SAN DIEGO, CA 9/27/19	PM	PROPERTY MGMT	EMPIRE LEARNING https://www.empirelearning.com/NM-ce-courses	http://www.rld.state.nm.us/uploads/files/Property%20Management%20Fundamentals%20(Empire%20Learning)%20Outline.pdf
PROPERTY MANAGEMENT RULES CHANGES	21060141	2	ED	LIVE	JACK SHEEHAN PLACITAS 10/31/19	PM	PROPERTY MGMT		
PROPERTY MANAGEMENT TRUST ACCOUNTS	21060041	4	C	LIVE		PM	PROPERTY MGMT		
PROPERTY PERFORMANCE MANAGEMENT	30060211	7	ED	LIVE					
PROPERTY RED FLAGS	21020671	4	C	LIVE	KATRINA CASWELL SANTA FE 2/28/21 WILLIAM MC COY ABQ 11/30/19 MARCIA RUSSELL ABQ 11/30/19		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/Property%20Red%20Flags_MR.pdf
PROPERTY RED FLAGS A USERS GUIDE TO REAL ESTATE LICENSEES	21020342	4	C	ON DEMAND			PRINCIPLES & PRACTICE	KAPLAN https://www.kapre.com	http://www.rld.state.nm.us/uploads/files/Property%20Red%20Flags_MR.pdf
PUBLIC/PRIVATE PARTNERSHIPS: BEST PRACTICES AND OPPORTUNITIES	30140911	1	ED	LIVE					

QUALIFYING BROKER REFRESHER COURSE	21010271	0		LIVE	MARKETTA DAMONTE ABQ 11/30/19 MICHAEL GLASS ABQ 1/30/21 RICHARD MARES SANTA FE 5/31/19 WILLIAM MC COY ABQ 11/30/19 MARCIA RUSSELL ABQ 11/30/19 JACK SHEEHAN PLACITAS 10/31/19 JAMES STRINGFIELD RIO RANCHO 11/30/21 ROBERT TREECE ABQ 2/28/22 LOU TULGA ABQ 2/28/22		RE LAW		http://www.rld.state.nm.us/uploads/files/QBRefresherCourseOutline.pdf
RADON IN REAL ESTATE	31070141	4	ED	LIVE					
RANM (NMAR) 2019 WINTER-SPRING LEGAL UPDATE	30011091	3	ED	LIVE					
RANM 2012 FALL LEGAL UPDATE	30010701	1	ED	LIVE					
RANM 2012 WINTER LEGAL UPDATE	30010671	1	ED	LIVE					
RANM 2013 FALL LEGAL UPDATE	30010811	1	ED	LIVE					
RANM 2013 WINTER LEGAL UPDATE	30010771	2	ED	LIVE					
RANM 2014 FALL LEGAL UPDATE	30010881	1	ED	LIVE					
RANM 2014 WINTER LEGAL UPDATE	30010861	2	ED	LIVE					
RANM 2015 FALL LEGAL UPDATE	30010961	2	ED	LIVE					
RANM 2015 WINTER LEGAL UPDATE	30010931	2	ED	LIVE					
RANM 2016 FALL LEGAL UPDATE	30010991	2	ED	LIVE					
RANM 2016 WINTER LEGAL UPDATE	30011001	2	ED	LIVE					
RANM 2017 LEGAL UPDATE	30011021	2	ED	LIVE					
RANM 2017 WINTER LEGAL UPDATE	30011031	2	ED	LIVE					
RANM 2018 FALL LEGAL UPDATE	30011081	2	ED	LIVE					
RANM FORMS UPDATE (NMAR)	20120221	4	C	LIVE	RICHARD CEDERBERG ABQ 8/24/20		PRINCIPLES & PRACTICE		

RANM'S MANY MISCELLANEOUS FORMS (NMAR)	21020351	4	C	LIVE	MARKETTA DAMONTE ABQ 11/30/19 RICHARD CEDERBERG ABQ 8/24/20 BEVERLY HILTON ABQ		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/RANM%20Many%20Misc%20Forms_Outline.pdf
RANM'S RECENT FORMS CHANGES (NMAR)	21020731	2	ED	LIVE	MARKETTA DAMONTE ABQ 11/30/19		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/RANMs%20Recent%20Forms%20Changes%20Rev%2020021714.pdf
REAL ESTATE AND TAXES, WHAT EVERY LICENSEE SHOULD KNOW	21100042	6	ED	ON DEMAND			TAXATION	KAPLAN https://www.kapre.com	http://www.rld.state.nm.us/uploads/files/RealEstateAndTaxesWhatEveryLicenseeShouldKnow.pdf
REAL ESTATE AND TAXES: WHAT EVERY AGENT SHOULD KNOW	21100061	6	ED	LIVE	WILLIAM MC COY ABQ 11/30/19		TAXATION	KAPLAN https://www.kapre.com	NO OUTLINE AVAILABLE
REAL ESTATE APPRAISAL	21040041	10	ED	LIVE	WILLIAM MC COY ABQ 11/30/19		APPRAISAL		
REAL ESTATE CONSTRUCTION/ BUSINESS/ CANDIDATE FORUM (NAIOP)	30090251	1	ED	LIVE					
REAL ESTATE CONTRACT AMENDMENTS AND REINSTATEMENTS	21050291	2	ED	LIVE	TERRY WHITE ABQ 3/31/20		FINANCE		http://www.rld.state.nm.us/uploads/files/REContractsAmendmentsandReinstatements.pdf
REAL ESTATE CONTRACT TERMINATIONS	21050261	2	ED	LIVE	TERRY WHITE ABQ 3/31/20		FINANCE		http://www.rld.state.nm.us/uploads/files/REContractTerminations.pdf
REAL ESTATE CONTRACTS (INSTALLMENT CONTRACT)	21050111	8	ED	LIVE			FINANCE		
REAL ESTATE CONTRACTS/SELLER FINANCING "THE BASICS"	21050121	4	ED	LIVE	STEVEN RIEMANN SANTA FE 1/31/20 TERRY WHITE ABQ 3/31/20				http://www.rld.state.nm.us/uploads/files/REContractsAndSellerFinancingTheBasics2014.pdf

REAL ESTATE DECISION MAKING WITH HP 10B FINANCIAL CALCULATOR	21030031	4	ED	LIVE	WILLIAM MC COY ABQ 11/30/19 LOU TULGA ABQ 2/28/22		TECH		http://www.rld.state.nm.us/uploads/files/Real%20Estate%20Decision%20Making%20with%20the%20HP%2010B%20Financial%20Calculator%20Lou's%20Outline%20July%202014.pdf
REAL ESTATE ECONOMIC OUTLOOK 2015	30110351	1	ED	LIVE					
REAL ESTATE ECONOMIC OUTLOOK 2016	30110381	1	ED	LIVE					
REAL ESTATE FINANCE	21050131	10	ED	LIVE	WILLIAM MC COY ABQ 11/30/19		FINANCE		
REAL ESTATE FINANCE TODAY	21050142	4	C	ON DEMAND			FINANCE	KAPLAN https://www.kapre.com	http://www.rld.state.nm.us/uploads/files/Real%20Estate%20Finance%20Today%20Outline.pdf
REAL ESTATE GUIDE FOR SEPTIC FRAUD PROTECTION	21080121	2	ED	LIVE			ENVIRONMENTAL		
REAL ESTATE INVESTMENT	21110402	3	ED	ON DEMAND	JOHN WHEELER SAN DIEGO, CA 9/27/19		PRINCIPLES & PRACTICE	EMPIRE LEARNING https://www.empirelearning.com/NM-ce-courses	NO OUTLINE AVAILABLE
REAL ESTATE INVESTMENT	21020361	8	ED	LIVE	LOU TULGA ABQ 2/28/22		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/REInvestment2014.pdf
REAL ESTATE INVESTORS AND YOUR BUSINESS	21020612	4	ED	ON DEMAND	MICHAEL MC ALLISTER GREENWOOD VILLAGE, CO 3/31/21			THE CE SHOP https://www.theceshop.com/online-education/new-mexico/real-estate/associate-broker-and-qualifying-broker/continuing-education/courses.html	http://www.rld.state.nm.us/uploads/files/REInvestorsAndYourBusiness2014.pdf
REAL ESTATE LAW - ONLINE (PRE-LICENSING)	11010282	10	ED	ON DEMAND	DONNA FELKER RIO RANCHO 3/31/20		RE LAW		http://www.rld.state.nm.us/uploads/files/Real%20Estate%20Law%20-%20Outline.pdf

REAL ESTATE LAW (PRE-LICENSING)	11010281	10	ED	LIVE	<p>HENRY ALANIZ ABQ 10/31//19</p> <p>LARRY ASHWOOD ABQ 505-898-7002 3/31/21</p> <p>BRANDON CURTIS ABQ 1/31/22</p> <p>Donna Felker Rio Rancho 3/31/20</p> <p>Michael Glass Albuquerque 1/30/21</p> <p>William McCoy Abq 11/30/19</p> <p>Richard Newbill Belen 12/28/19</p> <p>Steven Riemann Santa Fe 1/31/20</p> <p>Jack Sheehan Placitas 10/31/19</p> <p>David Steele Abq 11/30/19</p> <p>James Stringfield Jr Rio Rancho 11/30/21</p> <p>ROBERT TREECE ABQ 2/28/22</p> <p>Louis Tulga Abq 2/28/22</p> <p>SUSAN WILLIAMS LAS CRUCES 4/30/19</p>		RE LAW		http://www.rld.state.nm.us/uploads/files/Real%20Estate%20Law%20Outline.pdf
REAL ESTATE NEGOTIATION	30130751	3	T	LIVE					
REAL ESTATE NUTS AND BOLTS OF ECONOMIC DEVELOPMENT	30090211	5	ED	LIVE					
REAL ESTATE PRINCIPLES & PRACTICE -ONLINE (PRE-LICENSING)	11020382	10	ED	ON DEMAND	<p>DONNA FELKER RIO RANCHO 3/31/20</p>		PRINCIPLES & PRACTICE		

REAL ESTATE PRINCIPLES & PRACTICE (PRE-LICENSING)	11020381	10	ED	LIVE	HENRY ALANIZ ABQ 10/31//19 LARRY ASHWOOD ABQ 3/31/21 BRANDON CURTIS ABQ 1/31/22 Donna Felker 3/31/20 Michael Glass ABQ 1/30/21 William McCoy ABQ 11/30/19 Richard Newbill BELEN 12/28/19 Steven Riemann SANTA FE 1/31/20 Jack Sheehan PLACITAS 10/31/19 David Steele ABQ 11/30/19 James Stringfield Jr Rio Rancho 11/30/21 Robert Treece ABQ 2/28/22 Louis Tulga Abq 2/28/22 Susan Williams Las Cruces 4/30/19		PRINCIPLES & PRACTICE		
REAL ESTATE SAFE PRACTICES: WORK SAFELY AND PROTECT YOUR CLIENTS	30110591	3	T	LIVE					
REAL ESTATE SAFETY MATTERS: SAFE BUSINESS = SMART BUSINESS	30120271	3	ED	LIVE					

REAL ESTATE SAFETY: PROTECT YOURSELF AND YOUR CLIENTS	21020102	3	T	ON DEMAND	RICHARD GALLEGOS ABQ 11/30/19			MC KISSOCK https:// www.mckissock.com /real-estate/ continuing- education/new- mexico/	http:// www.rld.state.nm. us/uploads/files/ Real%20Estate%20S afety%20Course%20 Description%20- %20Outline%20(Mc Kissock).pdf
REAL ESTATE TAX PLANNING CONSIDERATIONS	30100192	2	ED	LIVE					
REAL ESTATE TECHNOLOGY ON THE GO	21030151	4	T	LIVE			TECH		
REAL ESTATE TRUST ACCOUNTS	21140572	2	C	ON DEMAND	RICHARD GALLEGOS ABQ 11/30/19	PM	PROPERTY MGMT	AVR+CE http:// www.avrce.com	http:// www.rld.state.nm. us/uploads/files/ 11%20Richard%20G allegos%20Distance %20Learning%20Ap plication%20RE%20 Trust%20Accts(MAI N).pdf
REAL ESTATE, CONSUMER AND DIGITAL TRENDS IN REAL ESTATE	30030331	3	T	LIVE					
REAL ESTATE: GREEN 101	21090071	4	ED	LIVE	STEVEN RIEMANN SANTA FE 1/31/20		CONSTRUCTION & DEVELOPMENT		http:// www.rld.state.nm. us/uploads/files/ RealEstateGreen10 12014.pdf
REAL ESTATE: THE IRA ALTERNATIVE	22100071	4	ED	LIVE	LYN CARTER ABQ 8/31/19 TERRY WHITE ABQ 3/31/20		TAXATION		http:// www.rld.state.nm. us/uploads/files/ RETheIRAAlternati ve.pdf
REALITIES AND MISCONCEPTIONS OF LISTING SYNDICATION	30130621	1	T	LIVE					
REALTOR CODE OF ETHICS	21120241	3	ETH/NAR	LIVE			ETHICS		
REALTOR CODE OF ETHICS (ONE TIME STREAMING WEBINAR)	30120242	3	ETH	LIVE					
REALTOR CONSUL, ETHICS & ARBITRATION HEARING	20120231	4	ETH	LIVE	LARRY ASHWOOD ABQ 3/31/21		ETHICS		
REALTOR.COM & THE HOTTEST NEW TECHNOLOGIES THAT COULD IMPACT THE REAL ESTATE INDUSTRY	30030321	2	T	LIVE					
REALTOR'S CODE OF ETHICS TRAINING	20120212	2	ETH/NAR	ON DEMAND			ETHICS	THE CE SHOP https:// www.theceshop.com /online-education/ new-mexico/real- estate/associate- broker-and- qualifying-broker/ continuing- education/ courses.html	NO OUTLINE AVAILABLE

REALTORS BENEFITING NEW MEXICO CONSUMERS	21110291	2	T	LIVE	ROBERT TREECE ABQ 2/28/22 LOU TULGA ABQ 2/28/22		BUSINESS & DEVELOPMENT		
REALTORS LAND INSTITUTE NATIONAL LAND CONFERENCE 2015	30020601	10	ED	LIVE					
RECAPTURING GREY FIELDS	30141171	1	ED	LIVE					
REDUCING RADON RISK IN REAL ESTATE	21070081	4	ED	LIVE	BRADLEY TURK LAS VEGAS, NM 2/28/20 WILLIAM MC COY ABQ 11/30/19		DISCLOSURE		http://www.rld.state.nm.us/uploads/files/ReducingRadonRisk2014.pdf
REDUCING VIOLATIONS: A CASE STUDY WORKSHOP	21010291	4	C	LIVE	MARKETTA DAMONTE ABQ 11/30/19 LOU TULGA ABQ 2/28/22		RE LAW		http://www.rld.state.nm.us/uploads/files/Reducing%20Violations%20A%20Case%20Study%20Workshop%20Lou's%20Outline%20July%202014.pdf
REGIONAL PLANNING DIRECTORS . . . WHAT'S THE LANDSCAPE FOR DEVELOPMENT?	30140731	1	ED	LIVE					
REINVENTION: PROPERTY REDEVELOPMENT AND REPOSITIONING (ICSM 2017 CONFERENCE)	30141141	1	ED	LIVE					
RENE - REAL ESTATE NEGOTIATION EXPERT	21130691	10	T	LIVE	RICH HART MARIETTA, GA 3/31/21		TRAINING		http://www.rld.state.nm.us/uploads/files/06%20Rich%20Hart%20LCAR%20Real%20Estate%20Negotiation%20Expert%20New%20Course%20Application%20and%20MAIN%20supporting%20documents.pdf
REPORT ON TWO ECONOMIC DEVELOPMENT SUMMITS - WHAT'S THE PLAN?	30140711	1	ED	LIVE					
RESIDENTIAL MORTGAGE LENDING IN DEPTH: PREQUALIFYING TO CLOSING AND FUNDING	21050521	3	ED	LIVE	HEATHER JONES TULAROSA, NM 9/30/21		FINANCE		
RESIDENTIAL ON-SITE WASTEWATER TREATMENT	21080061	4	C	LIVE			ENVIRONMENTAL		
RESORT AND SECOND-HOME PROPERTY SPECIALIST	21130081	10	T	LIVE			SALES		
RETAIL REAL ESTATE FINANCE FOR NON-FINANCIAL PROFESSIONALS (ICSM 2017 CONFERENCE)	30141151	1	ED	LIVE					
RETAIL TRIPLE NET LEASE (NNN) REAL ESTATE: STEP BY STEP (ICSM 2017 CONFERENCE)	30141161	1	ED	LIVE					

RICE INSURANCE AND THE NON-PARANOID BROKER	21010501	4	ED	LIVE	CAROLYN HALLETT CEDAR CREST, NM 7/31/21		RE LAW		http://www.rld.state.nm.us/uploads/files/Rice%20Insurance%20Outline%202014.pdf
RISK MANAGEMENT	21020432	6	C	ON DEMAND			PRINCIPLES & PRACTICE	KAPLAN https://www.kapre.com	NO OUTLINE AVAILABLE
RISK REDUCTION ISSUES	21020441	6	ED	LIVE	MARCIA RUSSELL ABQ 11/30/19 LOU TULGA ABQ 2/28/22		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/Risk%20Reduction%20Issues%20Lou's%20Outline%20July%202014.pdf
RLI - AGRICULTURAL LAND BROKERAGE AND MARKETING	21020611	10	ED	LIVE	RLI VETTED INSTRUCTORS		PRINCIPLES & PRACTICE		
RLI - LAND DEVELOPMENT	21090111	10	ED	LIVE	RLI VETTED INSTRUCTORS		CONSTRUCTION & DEVELOPMENT		
RLI - LAND INVESTMENT ANALYSIS	22020621	10	ED	LIVE	RLI VETTED INSTRUCTORS		PRINCIPLES & PRACTICE		
RLI - SITE SELECTION	21090101	10	ED	LIVE	RLI VETTED INSTRUCTORS		CONSTRUCTION & DEVELOPMENT		
RLI - TAX DEFERRED 1031 EXCHANGES	21100151	10	ED	LIVE	RLI VETTED INSTRUCTORS		TAXATION		
RLI - TRANSITIONAL LAND	21040081	10	ED	LIVE	RLI VETTED INSTRUCTORS		APPRAISAL		
RULES & REGULATIONS OF THE REAL ESTATE COMMISSION	21010301	4	C	LIVE	WAYNE CIDDIO ABQ MARKETTA DAMONTE ABQ 11/30/19 RICHARD MARES SANTA FE 5/31/19 WILLIAM MC COY ABQ 11/30/19 JACK SHEEHAN PLACITAS 10/31/19 LOU TULGA ABQ 2/28/22		RE LAW		
RULES & REGULATIONS OF THE REAL ESTATE COMMISSION - ONLINE	21010572	4	C	ON DEMAND	WAYNE CIDDIO ABQ		RE LAW		
RURAL HOUSING SERVICE LOAN PROGRAM (THE LOW DOWN ON NO DOWN)	21050151	4	ED	LIVE			FINANCE		http://www.rld.state.nm.us/uploads/files/RuralHousingLoanServices2014.pdf

SAFETY MATTERS: SAFE BUSINESS = SMART BUSINESS	30130811	3	T	LIVE					
SANDBOX RULES: LEARNING HOW TO PLAY NICE IN THE MLS	21150011	4	ED	LIVE	MEGAN MC FARLANE SANTA FE 9/30/21				
SBA 504 LOAN PROGRAM	21050501	1	ED	LIVE	LORENA CHAVEZ ABQ 10/31/20				
SECOND HOMES: PURCHASING AND FINANCING BASICS	21050161	4	ED	LIVE			FINANCE		
SECRETS TO OPEN HOUSE SUCCESS	21130641	3	T	LIVE	MIKE CARTER ABQ 2/28/22		SALES		
SECTION 184 INDIAN LOAN GUARANTEE PROGRAM	22050171	2	ED	LIVE			FINANCE		http://www.rld.state.nm.us/uploads/files/Section184Outline2014.pdf
SELLER FINANCING OF REAL ESTATE TRANSACTIONS	21050181	4	ED	LIVE			FINANCE		
SELLING IN THE SUN	20030012	3	ED	ON DEMAND				PREFERRED EDUCATION, INC http://learninglibrary.com/education	NO OUTLINE AVAILABLE
SEPTIC SYSTEMS AND PROPERTY TRANSFERS	22080161	4	C	LIVE			ENVIRONMENTAL		http://www.rld.state.nm.us/uploads/files/Septic_Systems2014.pdf
SEPTICS AND WELLS 101	21080141	2	ED	LIVE	ROSIE HARMON LOS LUNAS 10/31/19		ENVIRONMENTAL		http://www.rld.state.nm.us/uploads/files/SepticsAndWells101_2014.pdf
SERVING YOUR CLIENT - TODAY	21110051	4	ED	LIVE			BUSINESS & DEVELOPMENT		
SEVENTH ANNUAL APARTMENT MARKET FORUM	30140691	2	ED	LIVE					
SFS 1 (Santa Fe Specialist) Santa Fe History, Culture and Arts	21150021	5	T	LIVE	ANNA PACHECO/ SANTA FE		DESIGNATION	https://sfar.com/	
SFS 2 (Santa Fe Specialist) Santa Fe Property Title	21150031	3	C	LIVE	STEVE RIEMANN/ SANTA FE		DESIGNATION	https://sfar.com/	
SFS 3 (Santa Fe Specialist) Mineral Interests in Santa Fe County	21150041	2	E	LIVE	SHARON SHAHEEN/SANTA FE		DESIGNATION	https://sfar.com/	
SFS 4 (Santa Fe Specialist) Santa Fe Governance & How It Grows to Protect Its Archaeology and Architecture	21150051	3	T	LIVE	DAVID RASCH/ SANTA FE		DESIGNATION	https://sfar.com/	
SHORT SALES: THE SHORT STORY	21050191	4	ED	LIVE	LYN CARTER ABQ 8/31/19 ROBERT TREECE ABQ 2/28/22		FINANCE		

SHOW ME THE SAVINGS: ENERGY EFFICIENT CONSTRUCTION	21090231	3	ED	LIVE	ROBIN RIBBLE HARDER ABQ 3/31/20		CONSTRUCTION & DEVELOPMENT		
SILVER BULLET SOLUTIONS	30130531	7	T	LIVE					
SIOR - 2016 FALL CONFERENCE	30140991	5	ED	LIVE					
SIOR - 2017 FALL CONFERENCE	30141201	3	ED	LIVE					
SIOR - 2017 SPRING CONFERENCE	30141121	3	ED	LIVE					
SIOR - ADVANCED TOPICS IN OFFICE BROKERAGE	22110081	10	ED	LIVE			BUSINESS & DEVELOPMENT		
SIOR - 2016 SPRING CONFERENCE	30141061	4	ED	LIVE					
SIOR INTERSECTIONS 2018	30141301	4	ED	LIVE					
SITE TO DO BUSINESS	30141081	6	ED	LIVE					
SMART GROWTH IN THE 21ST CENTURY (GAAR)	30090221	4	ED	LIVE					
SOCIAL MEDIA FOR SALES SUCCESS	21030291	8	T	LIVE	CLINTON LANIER LAS CRUCES 3/19/20		TECH		
SOCIAL NETWORKING AND EMAIL MARKETING: A PATH TO MORE REFERRALS	21030261	2	T	LIVE	MICHAEL GLASS ABQ 1/30/21		TECH		
SOLAR PV VALUE	21030321	2	ED	LIVE	LARRY ASHWOOD ABQ 3/31/21				http://www.rld.state.nm.us/uploads/files/SolarPVValueOutline.pdf
Solutions to Today's Toughest Listing Objections	30020851	3	T	LIVE			PRINCIPLES & PRACTICE	http://gaar.com/	
STANDARD METHODS OF MEASUREMENT AND CALCULATING RENTABLE AREA (2010)	30140861	4	ED	LIVE					
STATE OF THE RESIDENTIAL MARKET	21020631	1	T	LIVE	WILLIAM MC COY ABQ 11/30/19		PRINCIPLES & PRACTICE		
STATE OF THE RETAIL MARKET	21020451	1	ED	LIVE	WILLIAM MC COY ABQ 11/30/19		PRINCIPLES & PRACTICE		
STATE, REGIONAL AND ECONOMIC FORECAST	30110261	1	ED	LIVE					
STEPS TO A SMOOTH CLOSING	21020461	3	ED	LIVE	SCOTT FLOREZ ABQ 1/1/21 MARY ANN HOWARD ABQ 12/31/20		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/SolarPVValueOutline.pdf
STOP SELLING! START SOLVING! "HELPING CONSUMERS MAKE GOOD DECISIONS"	30130601	3	T	LIVE					
SUCCESSFUL BUSINESS PLANNING	21110201	3	T	LIVE	JACK SHEEHAN PLACITAS 10/31/19		BUSINESS & DEVELOPMENT		http://www.rld.state.nm.us/uploads/files/SuccessfulBusinessPlanning.pdf
SUCCESSFUL BUSINESS PLANNING	21110202	3	T	WEBINAR	JACK SHEEHAN PLACITAS 10/31/19		BUSINESS & DEVELOPMENT		http://www.rld.state.nm.us/uploads/files/SuccessfulBusinessPlanning.pdf

SUCCESSFUL BUYER REP IN NEW MEXICO HOME SALES	21020471	6	ED	LIVE	JAMES STRINGFIELD RIO RANCHO 11/30/21		PRINCIPLES & PRACTICE		
SURVEYS FROM A-Z	21020751	4	C	LIVE	MICHAEL GLASS ABQ 1/30/21		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/SurveysAtoZ2014.pdf
SWMLS 2020 CONNECTED COLLABORATIVE CONSUMERS	30030411	4	T	LIVE					
SYSTEMS FOR SUCCESS - BUILDING A BUSINESS DEVELOPMENT MACHINE	30110631	3	T	LIVE					
T FOR TROUBLE - KEEP OUT	21020481	4	ED	LIVE			PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/T%20For%20Trouble2014Outline.pdf
T.O.M. FEE NMAR FORMS	21080021	4	ED	LIVE	RICHARD CEDERERG ABQ 8/24/20		PRINCIPLES & PRACTICE	MESA RE INSTITUTE	
TAMING TECHNOLOGY, USING TECHNOLOGY AND SOCIAL MEDIA TO MAKE MONEY IN YOUR BUSINESS	30030161	5	T	LIVE					
TAX ADVANTAGES OF HOME OWNERSHIP	21100102	4	ED	ON DEMAND			TAXATION		
TAX BENEFITS OF RESIDENTIAL RENTAL PROPERTY	21060202	3	ED	ON DEMAND	JOHN WHEELER SAN DIEGO, CA 9/27/19	PM	TAXATION	EMPIRE LEARNING https://www.empirelearning.com/NM-ce-courses	http://www.rld.state.nm.us/uploads/files/Tax%20Benefits%20of%20Residential%20Rental%20Property%20(Empire%20Learning)%20Outline.pdf
TAX FACTORS AFFECTING HOMEOWNERS	21100121	4	ED	LIVE	LOU TULGA ABQ 2/28/22		TAXATION		http://www.rld.state.nm.us/uploads/files/Tax%20Factors%20Affecting%20Homeowners%20Lou%20Tulga%20Outline%20July%202014.pdf
TAX REFORM FOR INDEPENDENT REAL ESTATE BROKERS	30100201	1	ED	LIVE					
Tax Strategies for the RE Professional (CRS)	30100231	8	E	LIVE					
TAX UPDATES AND INCENTIVES BRUNCH AND LEARN	30100191	2	ED	LIVE					
TAXATION & YOUR RE BUSINESS	21100171	4	ED	LIVE	CAROLYN HALLETT CEDAR CREST, NM 7/31/21				

TECHNOLOGY TOOLS, TRENDS, AND RISK MANAGEMENT	20030012	4	T	ON DEMAND	JILL MALLOY CULPEPER, VA 03/19/2022			THE CE SHOP https:// www.theceshop.com /online-education/ new-mexico/real- estate/associate- broker-and- qualifying-broker/ continuing- education/ courses.html	NO OUTLINE AVAILABLE
TECHNOLOGY, RULES AND ETHICS	30030381	4	ETH	LIVE					
TECHNOLOGY, SOCIAL MEDIA AND SMART SAFETY (GAAR)	30030351	3	T	LIVE					
THE 80% LUNCH	30140751	1	ED	LIVE					
THE APPRAISAL PROCESS FOR AGENTS AND BROKERS	21040062	4	C	ON DEMAND			APPRAISAL		
THE CLOSING DISCLOSURE STATEMENT (THE NEW HUD)	30050501	2	ED	LIVE					
THE CODE MEETS THE RULES	20120201	2	ETH	LIVE	MARKETTA DAMONTE ABQ 11/30/19		ETHICS		http:// www.rld.state.nm. us/uploads/files/ CodeMeettheRule s2014.pdf
THE GOOGLE UNIVERSE - THE CLOUD COMPUTING SOLUTION	30030191	3	T	LIVE					
THE NEW RESPA	21010411	4	ED	LIVE	STEVEN RIEMANN SANTA FE 1/31/20		RE LAW		http:// www.rld.state.nm. us/uploads/files/ NewRESPA2014.pdf
THE POWER OF NON-SELLING	30130571	3	T	LIVE					
THE REAL ESTATE DEVELOPMENT PROCESS	30140811	8	ED	LIVE					
The Realtor's Nightmare, Didn't Look at the Title Commitment	21021031	1	E	LIVE	CRYSTAL LE MASTER ABQ 6/30/21		TITLE		
THE REALTOR'S ESSENTIAL TECHNOLOGY TOOLBOX	30030371	3	T	LIVE					
THE RESPA REFORM: WHAT YOU DON'T KNOW WILL HURT YOU	30011101	4	ED	LIVE					
THE TINY HOUSE: IS IT A PHASE OR A CRAZE?	21090222	4	ED	ON DEMAND				KAPLAN https:// www.kapre.com	http:// www.rld.state.nm. us/uploads/files/ The%20Tiny%20Hou se%20- %20Is%20it%20a%20 Phase%20or%20Cra ze%20on%20deman d%20(Brightwood). pdf
THE TRUTH ABOUT MOLD	21070092	4	ED	ON DEMAND			DISCLOSURE	KAPLAN https:// www.kapre.com	NO OUTLINE AVAILABLE
THE WHY, THE HOW AND THE WHAT: DELIVERING EXCELLENT CUSTOMER SERVICE	30130611	1	T	LIVE					

TILA/RESPA INTEGRATED DISCLOSURE RULE	20141092	3	ED	ON DEMAND	PAUL LORENZEN NAMPA, IDAHO 11/30/21			MC KISSOCK https:// www.mckissock.com /real-estate/ continuing- education/new- mexico/	http:// www.rld.state.nm. us/uploads/files/ TilaRESPAOutline.p df
TIME KILLERS, DEAL KILLERS AND OTHER MINES IN THE FIELD	21020501	3	ED	LIVE	SCOTT FLOREZ ABQ 1/1/21 MARY ANN HOWARD ABQ 12/31/20 STEVE FOSTER FARMINGTON 1/26/20		PRINCIPLES & PRACTICE		http:// www.rld.state.nm. us/uploads/files/ Time%20Killers%20D eal%20Killers%20an d%20Other%20Mine s%20in%20the%20Fi eld2014.pdf
TITLE CONCEPTS & PRACTICES FOR THE REAL ESTATE PROFESSIONAL	21020511	2	ED	LIVE	MARY ANN HOWARD ABQ 12/31/20		PRINCIPLES & PRACTICE		http:// www.rld.state.nm. us/uploads/files/ Title%20Concepts% 20%20Practices%20 for%20the%20Real% 20Estate%20Profess ional%202014.pdf
TITLE EXAMINATION FROM EXAMINATION TO COMMITMENT	30020661	5	ED	LIVE					
TITLE INSURANCE	21020531	4	ED	LIVE			PRINCIPLES & PRACTICE		
TITLE INSURANCE LAW IN NEW MEXICO	21020541	2	ED	LIVE			PRINCIPLES & PRACTICE		
TITLE LAW FROM A TO Z	30020761	10	ED	LIVE					
TITLE LAW FROM START TO FINISH (2016)	30010711	6	ED	LIVE					
TITLE LAW FROM START TO FINISH (2017)	30011041	6	ED	LIVE					
TITLES AND CLOSINGS	21020521	4	C	LIVE			PRINCIPLES & PRACTICE		http:// www.rld.state.nm. us/uploads/files/ TitlesAndClosings2 014.pdf
TODAY'S BUYERS AND SELLERS: WHAT THEY NEED TO KNOW	30020741	3	ED	LIVE					
TODAY'S MLS	30020791	2	ED	LIVE					
TOP 8 TITLE DEFECTS - CURED (2016) (NBI)	30020751	6	ED	LIVE					
TOP 9 TITLE DEFECTS - CURED	31020631	6	ED	LIVE					
TOURISM MATTERS TO EVERYONE - REAL ESTATE BROKERS TOO!	30130411	1	T	LIVE					
TRANSACTION BROKERAGE	21010321	4	ED	LIVE	LOU TULGA ABQ 2/28/22		RE LAW		http:// www.rld.state.nm. us/uploads/files/ TransactionBrokera ge2014.pdf
TRANSFERRING TITLE TO REAL PROPERTY 21010331	21010331	2	ED	LIVE	JEANINE DODSON CORRALES 1/31/20		RE LAW		

TRUMP TAX CUT AND JOBS ACT AND IT'S EFFECT ON RE	20150022	4	ED	ON DEMAND	RICHARD GALLEGOS ABQ 11/30/19			KAPLAN https://www.kapre.com	NO OUTLINE AVAILABLE
TRUST ACCOUNTS	21010341	4	ED	LIVE	RICHARD MARES SANTA FE 5/31/19 MARCIA RUSSELL ABQ 11/30/19	PM	RE LAW		http://www.rld.state.nm.us/uploads/files/Trust%20Accounts2014.pdf
TRUST BASED SELLING: PROVEN WAYS TO STOP SELLING AND START ATTRACTING	30130821	3	T	LIVE				GAAR	
TRUST BASED SUCCESS: PROVEN TO STOP STRESSING AND START LIVING	30130831	3	T	LIVE				GAAR	
TURNING NEW AND EXISTING HOMES INTO SMART HOMES (RANM)	30030341	2	ED	LIVE					
TWENTY MOST COST EFFECTIVE HOME IMPROVEMENTS	21020771	4	ED	LIVE	LARRY ASHWOOD ABQ 3/31/21			KAPLAN https://www.kapre.com	http://www.rld.state.nm.us/uploads/files/Twenty%20Most%20Cost%20Effective%20Home%20Improvements%20(Kaplan%20Course%20Outline.pdf
ULI NEW MEXICO - THE TAO OF QUIRKY: UNLEASHING THE ECONOMIC POWER OF UNIQUENESS	30110561	1	ED	LIVE					
ULI NEW MEXICO ANNUAL TRENDS 2014 CONFERENCE	30110371	1	ED	LIVE					
ULI NEW MEXICO ANNUAL TRENDS 2015 CONFERENCE	30140951	1	ED	LIVE					
ULI NEW MEXICO BUILDING HEALTHY PLACES	30140841	1	ED	LIVE					
ULI NM - 2030 DISTRICTS WITH ED MAZRIA	30140941	1	ED	LIVE					
UNCLE SAM HAS HOMES FOR SALE	21050412	4	ED	ON DEMAND	MICHAEL MC ALLISTER GREENWOOD VILLAGE, CO 3/31/21		FINANCE	THE CE SHOP https://www.theceshop.com/online-education/new-mexico/real-estate/associate-broker-and-qualifying-broker/continuing-education/courses.html	http://www.rld.state.nm.us/uploads/files/UncleSamHasHomesOutline2014.pdf
UNDERSTANDING & USING LEASE WITH OPTION TO PURCHASE	21020601	4	ED	LIVE	LOU TULGA ABQ 2/28/22		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/UUwithOptiontoPurchase2014.pdf

UNDERSTANDING 1031 TAX DEFERRED EXCHANGES	21100161	6	C	LIVE	WILLIAM MC COY ABQ 11/30/19		TAXATION		http://www.rld.state.nm.us/uploads/files/Understanding%20the%201031%20Exchange%20course%20outline%20(2).pdf
UNDERSTANDING 1031 TAX DEFERRED EXCHANGES	22100142	6	C	ON DEMAND			TAXATION	KAPLAN https://www.kapre.com	NO OUTLINE AVAILABLE
UNDERSTANDING AND USING RANM FORMS	21020551	8	ED	LIVE	RICHARD CEDERBERG ABQ 8/24/20 MARKETTA DAMONTE ABQ 11/30/19 MICHAEL GLASS ABQ 1/30/21 JACK SHEEHAN PLACITAS 10/31/19 LOU TULGA ABQ 2/28/22		PRINCIPLES & PRACTICE	http://www.rld.state.nm.us/uploads/files/Updated%20Understanding%20and%20Using%20RANM%20Forms2014.pdf	
UNDERSTANDING ELECTRONIC TRANSACTIONS AND E-SIGNATURES	22020561	3	ED	LIVE	JACK SHEEHAN PLACITAS 10/31/19		PRINCIPLES & PRACTICE		
UNDERSTANDING ELECTRONIC TRANSACTIONS AND E-SIGNATURES	22020562	3	T	WEBINAR	JACK SHEEHAN PLACITAS 10/31/19		PRINCIPLES & PRACTICE		
UNDERSTANDING FORECLOSURE IN NEW MEXICO	21050201	8	ED	LIVE	LYN CARTER ABQ 8/31/19		FINANCE		http://www.rld.state.nm.us/uploads/files/Understanding%20Foreclosures%202014%20Outline%20Update.pdf
UNDERSTANDING INVESTMENTS	30050371	8	ED	LIVE					
UNDERSTANDING MEDIATION: A WIN-WIN STRATEGY	21010351	4	ED	LIVE	LOU TULGA ABQ 2/28/22		RE LAW		http://www.rld.state.nm.us/uploads/files/Understanding%20Mediation%20A%20Win-Win%20Solution%20Lou's%20Outline%20July%201014.pdf
UNDERSTANDING MORTGAGE INTEREST RATES	21050341	4	ED	LIVE			FINANCE		
UNDERSTANDING NEW MEXICO PROPERTY TAX SYSTEM	21020571	8	ED	LIVE	TODD CLARKE ABQ 6/30/20		PRINCIPLES & PRACTICE		

UNDERSTANDING RESIDENTIAL REAL ESTATE INVESTMENT	21050421	8	ED	LIVE	WILLIAM MC COY ABQ 11/30/19		FINANCE		
UNDERSTANDING THE CODE OF ETHICS	21120282	4	ETH/ NAR	ON DEMAND	JOHN WHEELER SAN DIEGO, CA 9/27/19			EMPIRE LEARNING https:// www.empirelearning. com/NM-ce-courses	http:// www.rld.state.nm. us/uploads/files/ Understanding%20 he%20Code%20of%2 0Ethics%20on%20Li ne%20(Empire) %20Course%20Outli ne.pdf
UNDERSTANDING THE COMMERCIAL LEASE AGREEMENT	30140561	6	ED	LIVE					
UNDERSTANDING THE LOAN PROCESS	21050221	4	ED	LIVE	DIRK GRAY SANTA FE 5/31/21 BILL HUGHES ABQ 4/30/21 RANDALL MONTOYA ABQ 2/28/19 EXPIRED ROBERT TREECE ABQ 2/28/22		FINANCE	http:// www.rld.state.nm. us/uploads/files/ Understanding%20 he%20Loan%20Ori gination%20ProcessB H2014.pdf	
UNDERSTANDING THE MH TRANSACTION (RANM)	30070011	1	ED	LIVE					
UNDERSTANDING THE MORTGAGE FORECLOSURE CONSULTANT FRAUD PREVENTION ACT	21050461	1	ED	LIVE	LYN CARTER ABQ 8/31/19		FINANCE		
UNDERSTANDING TITLE COMMITMENTS AND POLICIES	22020581	2	ED	LIVE	STEVEN RIEMANN SANTA FE 1/31/20		PRINCIPLES & PRACTICE		http:// www.rld.state.nm. us/uploads/files/ UnderstandingTitle CommitmentsAndP olicies2014.pdf
UNDERSTANDING WOOD DESTROYING PESTS	21070151	4	C	LIVE	ALAN FEUER RIO RANCHO 10/31/19	PM	DISCLOSURE		http:// www.rld.state.nm. us/uploads/files/ UnderstandingWoo dDestroyingPestsO utline2013.pdf
UNDERSTANDING YOUR OVERALL CREDIT SCORE	21050411	1	ED	LIVE	LIJU JAMES HOUSTON, TX 02/28/2022		FINANCE		http:// www.rld.state.nm. us/uploads/files/ Understanding%20Y our%20Overall%20C redit%20Profile.pdf
UNIFORM APPRAISAL DATASET AND THE REALTOR	30040091	1	ED	LIVE					

UNIFORM OWNER-RESIDENT RELATIONS ACT	21010361	6	C	LIVE	CAROLYN HALLETT CEDAR CREST 7/31/21 SHAWN JOHNSON FARMINGTON, NM PENDING WILLIAM MC COY ABQ 11/30/19 MARCIA RUSSELL ABQ 11/30/19	PM	RE LAW		
UPDATE - REGULATORY CHANGES IN TITLE INSURANCE	21010371	2	ED	LIVE	STEVEN RIEMANN SANTA FE 1/31/20		RE LAW		
UPDATE AND LIABILITY REDUCTION TOPICS	30010791	3	ED	LIVE					
USING A REVERSE MORTGAGE FOR A HOME PURCHASE	21050451	3	ED	LIVE	BRUCE ANDERSON ABQ 10/31/2021 DIRK GRAY SANTA FE 5/31/21 REBECCA KOONTZ ABQ 10/31/18 expired CINDY LEVORAH SANTA FE 4/6/19 GORDON MITCHELL ABQ 7/31/20		FINANCE		http://www.rld.state.nm.us/uploads/files/UsingARreverseMortgageCourseOutlineUpdate.pdf
USING THE 10BII TO HELP CONSUMERS SAVE MONEY	21030171	2	ED	LIVE	WILLIAM MC COY ABQ 11/30/19 PETER PARNEGG FORT COLLINS, CO 2/28/19 EXPIRED		TECH		
VA-CLOSING THE DEAL	30050511	2	ED	LIVE					
WATER RIGHTS	21020701	4	C	LIVE	KYLE HARWOOD SANTA FE 9/30/18 EXPIRED		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/WaterRights2014.pdf
WATER RIGHTS IN NEW MEXICO (NBI)	31020661	6	ED	LIVE					
WATER RIGHTS IN THE STATE OF NEW MEXICO	31020651	1	ED	LIVE					

WATER: HOW IT AFFECTS YOUR PROPERTY	21080021	4	ED	LIVE	RICHARD GALLEGOS ABQ 11/30/19		WATER		
WELLS AND SEPTICS - A BROKER'S GUIDE TO REGULATION	21080071	4	C	LIVE	CAROLYN HALLETT CEDAR CREST, NM 7/31/21		ENVIRONMENTAL		http://www.rld.state.nm.us/uploads/files/WellsSeptics2014.pdf
WHAT MAKES A PROFESSIONAL	21050551	4	ED	LIVE	VIC BRUNO ABQ 10/31/19				
WHAT REAL ESTATE PROFESSIONALS NEED TO KNOW ABOUT FHA	21050372	4	C	ON DEMAND			FINANCE		http://www.rld.state.nm.us/uploads/files/NM-What%20Real%20Estate%20Professionals%20Need%20to%20Know%20about%20FHA-Course%20Description2014.pdf
WHAT'S ON THE HUD-1 SETTLEMENT AND WHY?	21050281	2	ED	LIVE	SCOTT FLOREZ ABQ 1/1/21 MARY ANN HOWARD ABQ 12/31/20		FINANCE		
WHEN YOU COME TO THE FORK IN THE ROAD - TAKE IT	21120281	4	ETH/NAR	LIVE	RICK HARRIS TALENT, OR 12/30/19				http://www.rld.state.nm.us/uploads/files/When%20You%20Come%20to%20the%20Fork%20in%20the%20Road%20-%20Take%20It%20Course%20Outline.pdf
WHEN YOU COME TO THE FORK IN THE ROAD, TAKE IT! ETHICS FOR RE PROFESSIONALS (GAAR)	30120251	4	ETH	LIVE					
WHY TITLE INSURANCE	21010381	4	ED	LIVE	STEVEN RIEMANN SANTA FE 1/31/20 CRYSTAL LE MASTER ABQ 6/30/21		RE LAW		http://www.rld.state.nm.us/uploads/files/WhyTitleInsurance2014.pdf
WILDFIRE RISK IN REAL ESTATE	21080171	3	ED	LIVE	RICHARD GALLEGOS ABQ 11/30/19			KAPLAN https://www.kapre.com	http://www.rld.state.nm.us/uploads/files/05%20Richard%20Gallegos%20(Kaplan)%20Wildfire%20Risk%20in%20Real%20Estate%20New%20Course%20App%20(3).pdf

WILDFIRE RISK IN REAL ESTATE ONLINE	21080172	3	ED	ON DEMAND	RICHARD GALLEGOS ABQ 11/30/19			AVR+CE http://www.avrce.com	http://www.rld.state.nm.us/uploads/files/12%20Richard%20Gallegos%20Distance%20Version%20Wildfire%20Risk%20in%20Real%20Estate%20NMREC%20Application%20August%202016.pdf
WILLS AND TRUSTS, PROBATE AND ESTATES	21010871	2	ED	LIVE			RE LAW		
WIN WIN NEGOTIATIONS	30130691	8	ED	LIVE					
WINNING WITH SELLERS	30130651	8	T	LIVE					
WORKING WITH THE FIRST TIME HOME BUYER AND MFA PROGRAMS	21050241	4	ED	LIVE	TERI BACA ABQ 1/1/21		FINANCE		http://www.rld.state.nm.us/uploads/files/WorkingWithFirstTimeHomeBuyers2014.pdf
WORKING WITH TODAY'S HYPER CONNECTED CONSUMER	30130791	3	T	LIVE					
WRAP AROUND REAL ESTATE CONTRACTS	22050231	3	ED	LIVE	TERRY WHITE ABQ 3/31/20		FINANCE		http://www.rld.state.nm.us/uploads/files/WrapAroundREContracts.pdf
YES, YOUR HONOR, I DID DISCLOSE	21070101	4	C	LIVE	RICHARD CEDERBERG ABQ 8/24/20 BRANDON CURTIS (LIVE/ZOOM) ABQ 1/31/22		DISCLOSURE		http://www.rld.state.nm.us/uploads/files/YesYourHonorOutline2014.pdf
YOUR SUCCESSFUL REAL ESTATE CAREER: USING THE VALUE OF YOUR GAAR AND SWMLS MEMBERSHIP	20130321	6	T	LIVE	KELLY TINNIN ABQ 1/31/20				