

## Core Electives List as of July 31, 2017

<a href="#"><u>1031 Tax Deferred Exchanges UPDATED</u></a>		✓	4E	21100011
A to Z of Investment Basics		✓	4E	21050431
<a href="#"><u>ADA and Fair Housing Online CE Alternatives</u></a>		✓	4E	21010012
ADA and Related Handicap Discrimination Law		✓	4E	21010021
<a href="#"><u>Advanced Income Property Analysis</u></a> (Meyers)		✓	8E	22140131
<a href="#"><u>Advanced Map Reading and Surveys for the RE Professional</u></a>		✓	8E	22020011
Advanced Real Estate Transactions		✓	6E	30020771
<a href="#"><u>Agency Law Online UPDATED</u></a> <a href="#"><u>McKissock Web Link</u></a>		✓	4E	21010042
<a href="#"><u>Agency Law</u></a>		✓	4E	21010051
American National Standards Institute (ANSI): Square Footage Method of Measuring		✓	4E	21040111
<a href="#"><u>Anatomy of a Commercial Lease UPDATED</u></a>		✓	8E	20140931
<a href="#"><u>Anatomy of A Commercial Lease Online</u></a> (AVR+CE Gallegos) <a href="#"><u>AVR+CE Web Link</u></a>		✓	8E	20140932
<a href="#"><u>Anatomy of a Purchase Contract UPDATED</u></a>		✓	4E	21020031
Basics of Real Estate Taxation (online) <a href="#"><u>The CE Shop Webpage</u></a>		✓	4E	21100022
Best Practices for Commercial Real Estate		✓	5E	30140741
<a href="#"><u>Brokerage Relationships</u></a>		✓	4E	21010091
<a href="#"><u>Brokerage Relationships*Webinar*</u></a>		✓	4E	21010092*
Buyer Representation in Real Estate (online) Kaplan <a href="#"><u>Kaplan Web Site</u></a>		✓	4E	21010112
<a href="#"><u>Clear the Confusion: Offers (Counters, Multiples etc.) UPDATED</u></a>		✓	4E	21020081
<a href="#"><u>Commercial Letter of Intent (LOI)/APOD Investment Analysis</u></a>		✓	3E	22140091
<a href="#"><u>Commercial Real Estate &amp; Municipal Planning I: The Basics UPDATED</u></a>		✓	4E	21140371
<a href="#"><u>Commercial Real Estate &amp; Municipal Planning II: Government Domain UPDATED</u></a>		✓	4E	21140381
<a href="#"><u>Commercial Real Estate &amp; Municipal Planning III: Zoning UPDATED</u></a>		✓	4E	21140431
<a href="#"><u>Commercial Real Estate &amp; Municipal Planning IV: Architecture UPDATED</u></a>		✓	4E	21140451
<a href="#"><u>Commercial Real Estate &amp; Municipal Planning V: Construction UPDATED</u></a>		✓	4E	21140541
<a href="#"><u>Commercial Real Estate Property Management UPDATED</u></a>		✓	2E	20140701
<a href="#"><u>Commercial Real Estate Property Management Online (Gallegos)</u></a> <a href="#"><u>AVR+CE Web Link</u></a>		✓	2E	20140702
Commercial Real Estate: Understanding Investments*		✓	8E	20140572*
<a href="#"><u>Contract Negotiations UPDATED</u></a>		✓	4E	21020121
<a href="#"><u>Deed of Trust: The New Reality UPDATED</u></a>		✓	4E	21050301
<a href="#"><u>Easements and Access for the Non-Lawyer UPDATED</u></a>		✓	4E	21010151
<a href="#"><u>Environmental Liability in Real Estate UPDATED</u></a>		✓	4E	22080041
<a href="#"><u>Ethics Beyond the Code</u></a> (Bruno)	✓	✓	4E	21120151
<a href="#"><u>Fair Housing On-Line (Empire)</u></a> <a href="#"><u>Empire Learning NM Web Link</u></a>		✓	3E	21010922
<a href="#"><u>Fair Housing Online UPDATED (Kaplan)</u></a> <a href="#"><u>Kaplan Web Site</u></a>		✓	4E	21010182
<a href="#"><u>Fair Housing UPDATED</u></a> (live)		✓	4E	21010181
<a href="#"><u>Fair Housing &amp; Beyond UPDATED</u></a>		✓	4E	21010591
<a href="#"><u>Fair Housing: The Next Generation UPDATED</u></a>		✓	4E	21010201
<a href="#"><u>Fair Housing Made Easy UPDATED</u></a>		✓	4E	21010221
How to Make Dollars in Real Estate – Infill New Development & Repurposing Existing Properties		✓	5E	30090261

<a href="#">Introduction to Commercial Real Estate On Line (AVR+CE)</a> <a href="#">AVR+CE Web Link</a>		✓	4E	21140562
<a href="#">Introduction to Commercial Real Estate Sales (Kaplan)</a> <a href="#">Kaplan Web Site</a>		✓	4E	21020232
<a href="#">Legal Descriptions and Survey Maps</a>		✓	4E	21020271
Legal Issues on Commercial Leases, LOIs and TIs		✓	4E	30141051
<a href="#">Mechanics Liens: Law &amp; Strategy UPDATED</a>		✓	4E	21010241
<a href="#">New Mexico's Property Tax System - An Overview UPDATED</a>		✓	4E	21020641
<a href="#">Options, Lease Options and Lease Purchases UPDATED</a>		✓	4E	22020651
Property Management		✓	10E	21060011
Pests that Affect Real Estate Transfer, and Leased and Managed Properties		✓	4E	21070181
<a href="#">Property Management and Managing Risk (Kaplan On-Line)</a> <a href="#">Kaplan Web Site</a>		✓	4E	21060032
<a href="#">Property Management Essentials - Residential UPDATED</a>		✓	4E	21060021
Property Management Trust Accounts		✓	4E	21060041
<a href="#">Property Red Flags</a>		✓	4E	21020671
<a href="#">Property Red Flags A Users Guide to Real Estate Licenses online (Kaplan)</a> <a href="#">Kaplan Web Site</a>		✓	4E	21020342
<a href="#">Real Estate Finance Today online (Kaplan)</a> <a href="#">Kaplan Web Site</a>		✓	4E	21050142
<a href="#">Real Estate Trust Accounts on line (AVR+CE, Inc.)</a> <a href="#">AVR+CE Web Link</a>		✓	2E	21140572
<a href="#">Reducing Violations: A Case Study UPDATED</a>		✓	4E	21010291
Residential On-Site Wastewater Treatment		✓	4E	21080061
Risk Management (online) (Kaplan) <a href="#">Kaplan Web Site</a>		✓	4E	21020432
Rules & Regulations of the Real Estate Commission		✓	4E	21010301
Rules & Regulations of the Real Estate Commission (online)*		✓	4E	21010572*
<a href="#">Septic Systems and Property Transfers UPDATED</a>		✓	4E	22080161
<a href="#">Surveys from A to Z UPDATED</a>		✓	4E	21020751
Tax Free Exchanges (online) <a href="#">CE Alternatives</a>		✓	4E	21100112
The Appraisal Process for Agents & Brokers*		✓	4E	21040062*
<a href="#">Titles and Closings UPDATED</a>		✓	4E	21020521
Uniform Owner-Resident Relation Act		✓	6E	21010361
<a href="#">Understanding Wood Destroying Pests*</a>		✓	4E	21070151
<a href="#">Wells and Septics - a Broker's Guide to Regulation UPDATED</a>		✓	4E	21080071

## Ethics Electives

Applied Professional Standards (CARNM)	✓			30141061
Business Ethics for Business People	✓		3E	30120231
<a href="#">Business Ethics in Real Estate UPDATED</a>	✓		4E	21120021
<a href="#">Cracking the Code of Ethics (Online) UPDATED (CE Shop)</a> <a href="#">The CE Shop Webpage</a>	✓		3E	21120032
<a href="#">Ethical Use of Social Networking &amp; Technology in the Real Estate Industry</a>	✓		8T	21030121
<a href="#">Ethical Use of Drones, Social Networking &amp; Technology in the RE Industry (short version)</a>	✓		4T	21030331
Ethics	✓		3E	30120241
Ethics in Real Estate <a href="#">Continuing Education Alternatives</a>	✓		4E	21122042
<a href="#">GRI - REALTORS Ethical Road Map UPDATED</a>	✓		8E	21120131
Knowing the Code: Real Estate Ethics*	✓		4E	21120042*
<a href="#">NAR Code of Ethics and Enforcement UPDATED</a>	✓		4E	21120051
<a href="#">NAR Code of Ethics and Enforcement UPDATED Webinar*</a>	✓		4E	21120052*

<u>NAR Grievance Committee Training UPDATED</u>	✓		4E	22120141
<u>NAR Professional Standards Committee Training UPDATED</u>	✓		4E	22120161
<u>NAR Professional Standards Review Director Training UPDATED</u>	✓		2E	22120151
NARPM - Ethics	✓		3E	21060181
<u>Navigating the Fork in the Road I - NAR Training for Grievance Committees (GAAR)</u>	✓		4E	21120251
<u>Navigating the Fork in the Road II - NAR Training for Professional Standards Committees (GAAR)</u>	✓		4E	21120261
<u>Navigating the Fork in the Road III – NAR Training for Professional Standards Reviews</u>	✓		2E	21120271
<u>New Member Orientation Code of Ethics UPDATED</u>	✓		4E	21120061
<u>New Mexico Ethics in Real Estate Online (McKissock)</u> <a href="#">McKissock Web Link</a>	✓		4E	21120272
<u>Procuring Cause: The Basics and Beyond UPDATED (ethics)</u>	✓		4E	21010261
<u>Professional and Ethical Practices in Real Estate UPDATED</u>	✓		8E	21120071
Professional Standards Basic Training	✓		8E	21120081
<u>Professionalism in Real Estate UPDATED</u>	✓		4E	21120091
Realtor Code of Ethics	✓		3E	21120241
REALTOR's Code of Ethics Training Online (CE Shop) <a href="#">The CE Shop Webpage</a>	✓		2E	20120212
<u>The Code Meets the Rules UPDATED</u>	✓		2E	20120201
<u>Understanding the Code of Ethics Online (Empire)</u> <a href="#">Empire Learning NM Web Link</a>	✓		4E	21120282
<u>When You Come to the Fork in the Road, Take It! Ethics for RE Professionals (GAAR)</u>	✓		4E	30120251
<u><a href="#">When You Come to the Fork in the Road, Take It! Ethics for RE Professionals</a> (Harris)</u>	✓		4E	21120281