

Core Electives List as of July 31, 2017

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| <u>1031 Tax Deferred Exchanges UPDATED</u> | | ✓ | 4E | 21100011 |
| A to Z of Investment Basics | | ✓ | 4E | 21050431 |
| <u>ADA and Fair Housing Online CE Alternatives</u> | | ✓ | 4E | 21010012 |
| ADA and Related Handicap Discrimination Law | | ✓ | 4E | 21010021 |
| <u>Advanced Income Property Analysis</u> (Meyers) | | ✓ | 8E | 22140131 |
| <u>Advanced Map Reading and Surveys for the RE Professional</u> | | ✓ | 8E | 22020011 |
| Advanced Real Estate Transactions | | ✓ | 6E | 30020771 |
| <u>Agency Law Online UPDATED McKissock Web Link</u> | | ✓ | 4E | 21010042 |
| <u>Agency Law</u> | | ✓ | 4E | 21010051 |
| American National Standards Institute (ANSI): Square Footage Method of Measuring | | ✓ | 4E | 21040111 |
| <u>Anatomy of a Commercial Lease UPDATED</u> | | ✓ | 8E | 20140931 |
| <u>Anatomy of A Commercial Lease Online</u> (AVR+CE Gallegos) <u>AVR+CE Web Link</u> | | ✓ | 8E | 20140932 |
| <u>Anatomy of a Purchase Contract UPDATED</u> | | ✓ | 4E | 21020031 |
| Basics of Real Estate Taxation (online) <u>The CE Shop Webpage</u> | | ✓ | 4E | 21100022 |
| Best Practices for Commercial Real Estate | | ✓ | 5E | 30140741 |
| <u>Brokerage Relationships</u> | | ✓ | 4E | 21010091 |
| <u>Brokerage Relationships*Webinar*</u> | | ✓ | 4E | 21010092* |
| Buyer Representation in Real Estate (online) Kaplan <u>Kaplan Web Site</u> | | ✓ | 4E | 21010112 |
| <u>Clear the Confusion: Offers (Counters, Multiples etc.) UPDATED</u> | | ✓ | 4E | 21020081 |
| Commercial Leases (Harms) | | ✓ | 4E | 21140571 |
| <u>Commercial Letter of Intent (LOI)/APOD Investment Analysis</u> | | ✓ | 3E | 22140091 |
| <u>Commercial Real Estate & Municipal Planning I: The Basics UPDATED</u> | | ✓ | 4E | 21140371 |
| <u>Commercial Real Estate & Municipal Planning II: Government Domain UPDATED</u> | | ✓ | 4E | 21140381 |
| <u>Commercial Real Estate & Municipal Planning III: Zoning UPDATED</u> | | ✓ | 4E | 21140431 |
| <u>Commercial Real Estate & Municipal Planning IV: Architecture UPDATED</u> | | ✓ | 4E | 21140451 |
| <u>Commercial Real Estate & Municipal Planning V: Construction UPDATED</u> | | ✓ | 4E | 21140541 |
| <u>Commercial Real Estate Property Management UPDATED</u> | | ✓ | 2E | 20140701 |
| <u>Commercial Real Estate Property Management Online (Gallegos) AVR+CE Web Link</u> | | ✓ | 2E | 20140702 |
| Commercial Real Estate: Understanding Investments* | | ✓ | 8E | 20140572* |
| <u>Contract Negotiations UPDATED</u> | | ✓ | 4E | 21020121 |
| <u>Deed of Trust: The New Reality UPDATED</u> | | ✓ | 4E | 21050301 |
| <u>Easements and Access for the Non-Lawyer UPDATED</u> | | ✓ | 4E | 21010151 |
| <u>Environmental Liability in Real Estate UPDATED</u> | | ✓ | 4E | 22080041 |
| <u>Ethics Beyond the Code</u> (Bruno) | ✓ | ✓ | 4E | 21120151 |
| <u>Fair Housing On-Line (Empire) Empire Learning NM Web Link</u> | | ✓ | 3E | 21010922 |
| <u>Fair Housing Online UPDATED (Kaplan) Kaplan Web Site</u> | | ✓ | 4E | 21010182 |
| <u>Fair Housing UPDATED</u> (live) | | ✓ | 4E | 21010181 |
| <u>Fair Housing & Beyond UPDATED</u> | | ✓ | 4E | 21010591 |
| <u>Fair Housing: The Next Generation UPDATED</u> | | ✓ | 4E | 21010201 |
| <u>Fair Housing Made Easy UPDATED</u> | | ✓ | 4E | 21010221 |
| How to Make Dollars in Real Estate – Infill New Development & Repurposing Existing Properties | | ✓ | 5E | 30090261 |

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| Introduction to Commercial Real Estate On Line (AVR+CE) AVR+CE Web Link | | ✓ | 4E | 21140562 |
| Introduction to Commercial Real Estate Sales (Kaplan) Kaplan Web Site | | ✓ | 4E | 21020232 |
| Legal Descriptions and Survey Maps | | ✓ | 4E | 21020271 |
| Legal Issues on Commercial Leases, LOIs and TIs | | ✓ | 4E | 30141051 |
| Mechanics Liens: Law & Strategy UPDATED | | ✓ | 4E | 21010241 |
| New Mexico's Property Tax System - An Overview UPDATED | | ✓ | 4E | 21020641 |
| Options, Lease Options and Lease Purchases UPDATED | | ✓ | 4E | 22020651 |
| Property Management | | ✓ | 10E | 21060011 |
| Pests that Affect Real Estate Transfer, and Leased and Managed Properties | | ✓ | 4E | 21070181 |
| Property Management and Managing Risk (Kaplan On-Line) Kaplan Web Site | | ✓ | 4E | 21060032 |
| Property Management Essentials - Residential UPDATED | | ✓ | 4E | 21060021 |
| Property Management Trust Accounts | | ✓ | 4E | 21060041 |
| Property Red Flags | | ✓ | 4E | 21020671 |
| Property Red Flags A Users Guide to Real Estate Licenses online (Kaplan) Kaplan Web Site | | ✓ | 4E | 21020342 |
| Real Estate Finance Today online (Kaplan) Kaplan Web Site | | ✓ | 4E | 21050142 |
| Real Estate Trust Accounts on line (AVR+CE, Inc.) AVR+CE Web Link | | ✓ | 2E | 21140572 |
| Reducing Violations: A Case Study UPDATED | | ✓ | 4E | 21010291 |
| Residential On-Site Wastewater Treatment | | ✓ | 4E | 21080061 |
| Risk Management (online) (Kaplan) Kaplan Web Site | | ✓ | 4E | 21020432 |
| Rules & Regulations of the Real Estate Commission | | ✓ | 4E | 21010301 |
| Rules & Regulations of the Real Estate Commission (online)* | | ✓ | 4E | 21010572* |
| Septic Systems and Property Transfers UPDATED | | ✓ | 4E | 22080161 |
| Surveys from A to Z UPDATED | | ✓ | 4E | 21020751 |
| Tax Free Exchanges (online) CE Alternatives | | ✓ | 4E | 21100112 |
| The Appraisal Process for Agents & Brokers* | | ✓ | 4E | 21040062* |
| Titles and Closings UPDATED | | ✓ | 4E | 21020521 |
| Uniform Owner-Resident Relation Act | | ✓ | 6E | 21010361 |
| Understanding Wood Destroying Pests* | | ✓ | 4E | 21070151 |
| Wells and Septics - a Broker's Guide to Regulation UPDATED | | ✓ | 4E | 21080071 |

Ethics Electives

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| Applied Professional Standards (CARNM) | ✓ | | | 30141061 |
| Business Ethics for Business People | ✓ | | 3E | 30120231 |
| Business Ethics in Real Estate UPDATED | ✓ | | 4E | 21120021 |
| Cracking the Code of Ethics (Online) UPDATED (CE Shop) The CE Shop Webpage | ✓ | | 3E | 21120032 |
| Ethical Use of Social Networking & Technology in the Real Estate Industry | ✓ | | 8T | 21030121 |
| Ethical Use of Drones, Social Networking & Technology in the RE Industry (short version) | ✓ | | 4T | 21030331 |
| Ethics | ✓ | | 3E | 30120241 |
| Ethics in Real Estate Continuing Education Alternatives | ✓ | | 4E | 21122042 |
| GRI - REALTORS Ethical Road Map UPDATED | ✓ | | 8E | 21120131 |
| Knowing the Code: Real Estate Ethics* | ✓ | | 4E | 21120042* |
| NAR Code of Ethics and Enforcement UPDATED | ✓ | | 4E | 21120051 |
| NAR Code of Ethics and Enforcement UPDATED Webinar* | ✓ | | 4E | 21120052* |

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| <u>NAR Grievance Committee Training UPDATED</u> | ✓ | | 4E | 22120141 |
| <u>NAR Professional Standards Committee Training UPDATED</u> | ✓ | | 4E | 22120161 |
| <u>NAR Professional Standards Review Director Training UPDATED</u> | ✓ | | 2E | 22120151 |
| NARPM - Ethics | ✓ | | 3E | 21060181 |
| <u>Navigating the Fork in the Road I - NAR Training for Grievance Committees (GAAR)</u> | ✓ | | 4E | 21120251 |
| <u>Navigating the Fork in the Road II - NAR Training for Professional Standards Committees (GAAR)</u> | ✓ | | 4E | 21120261 |
| <u>Navigating the Fork in the Road III – NAR Training for Professional Standards Reviews</u> | ✓ | | 2E | 21120271 |
| <u>New Member Orientation Code of Ethics UPDATED</u> | ✓ | | 4E | 21120061 |
| <u>New Mexico Ethics in Real Estate Online (McKissock)</u> McKissock Web Link | ✓ | | 4E | 21120272 |
| <u>Procuring Cause: The Basics and Beyond UPDATED (ethics)</u> | ✓ | | 4E | 21010261 |
| <u>Professional and Ethical Practices in Real Estate UPDATED</u> | ✓ | | 8E | 21120071 |
| Professional Standards Basic Training | ✓ | | 8E | 21120081 |
| <u>Professionalism in Real Estate UPDATED</u> | ✓ | | 4E | 21120091 |
| Realtor Code of Ethics | ✓ | | 3E | 21120241 |
| REALTOR's Code of Ethics Training Online (CE Shop) The CE Shop Webpage | ✓ | | 2E | 20120212 |
| <u>The Code Meets the Rules UPDATED</u> | ✓ | | 2E | 20120201 |
| <u>Understanding the Code of Ethics Online (Empire)</u> Empire Learning NM Web Link | ✓ | | 4E | 21120282 |
| <u>When You Come to the Fork in the Road, Take It! Ethics for RE Professionals (GAAR)</u> | ✓ | | 4E | 30120251 |
| <u>When You Come to the Fork in the Road, Take It! Ethics for RE Professionals (Harris)</u> | ✓ | | 4E | 21120281 |