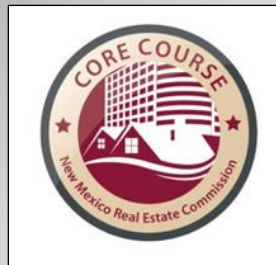




NMREC Core Course Planning Guide



New Mexico Real Estate Commission

The mission of the New Mexico Real Estate Commission is to protect the public and enhance the professional competence of real estate brokers. The New Mexico Real Estate Commission was created by state law in 1959 and charged with enforcing the Real Estate License Law and the Real Estate Commission Rules.

New Mexico Real Estate
Commission

5500 San Antonio Drive NW
Albuquerque, NM 87109

(505)222-9820

[NMREC Web Page \(click\)](#)

5/1/2017



Core Course Planning Guide

All licensees are subject to (1) 36 total hours CE each 3 year cycle, (2) 4 hour of ethics, (3) 4 hour “core elective,” and the annual NMREC Core Course requirement. The NMREC Core Course requirement is 4 hours each year (annual) of a licensee’s cycle. The word “annual” is always defined strictly within the context of a three year licensee cycle – i.e. the day that cycle begins and the day it expires. Accumulates to 12 CEU hours per full 3 year cycle.

The following tables attempt to outline NMREC Core Course requirements for both the present cycle and future cycles. [The Date for the Beginning of a Cycle is in the color **Green** and the Date for the Expiration of cycles is in the color **Red**.]

- Table 1: By Current Cycle **Expiration Date** (Page 1)
- Table 2: Core Courses by Full 3-year cycles beginning 2017 (Page 5)
- Table 3: Core Electives List (Page 15)
- Table 4: Ethics Courses List (Page 17)
- Table 4: List of Approved Core Course Instructors (subj. to amendment) page 18

Table 1: Current Cycle Expiration

| Current cycle Expiration Date | Core Course Requirement | Time Window |
|--------------------------------------|--|--|
| 2017 | | |
| May 31, 2017 | 2017 NMREC Core Course | Jan 1 – May 31 |
| June 30, 2017 | 2017 NMREC Core Course | Jan 1 – June 30 |
| July 31, 2017 | 2017 NMREC Core Course | Jan 1 – July 31 |
| August 31, 2017 | 2017 NMREC Core Course | Jan 1 – Aug 31 |
| September 30, 2017 | 2017 NMREC Core Course | Jan 1 – Sept 30 |
| October 31, 2017 | 2017 NMREC Core Course | Jan 1 – Oct 31 |
| November 30, 2017 | 2017 NMREC Core Course | Jan 1 – Nov 30 |
| December 31, 2017 | 2017 NMREC Core Course | Jan 1 – Dec 31 |
| 2018 | | |
| January 31, 2018 | 2017 NMREC Core Course 2018 NMREC Core Course | 1/1/17 – 12/31/17 1/1/18 – 1/31/18* |

| Current cycle Expiration Date | Core Course Requirement | Time Window |
|--|--|---|
| February 28, 2018 | 2017 NMREC Core Course 2018 NMREC Core Course | 1/1/17 – 12/31/17 1/1/18 – 2/28/18* |
| March 31, 2018 | 2017 NMREC Core Course 2018 NMREC Core Course | 1/1/17 – 12/31/17 1/1/18 – 3/31/18* |
| April 30, 2018 | 2017 NMREC Core Course 2018 NMREC Core Course | 1/1/17 – 12/31/17 1/1/18 – 4/30/18* |
| May 31, 2018 | 2017 NMREC Core Course 2018 NMREC Core Course | 1/1/17 – 12/31/17 1/1/18 – 5/31/18 |
| June 30, 2018 | 2017 NMREC Core Course 2018 NMREC Core Course | 1/1/17 – 12/31/17 1/1/18 – 6/30/18 |
| July 31, 2018 | 2017 NMREC Core Course 2018 NMREC Core Course | 1/1/17 – 12/31/17 1/1/18 – 7/31/18 |
| August 31, 2018 | 2017 NMREC Core Course 2018 NMREC Core Course | 1/1/17 – 12/31/17 1/1/18 – 8/31/18 |
| September 30, 2018 | 2017 NMREC Core Course 2018 NMREC Core Course | 1/1/17 – 12/31/17 1/1/18 – 9/30/18 |
| October 31, 2018 | 2017 NMREC Core Course 2018 NMREC Core Course | 1/1/17 – 12/31/17 1/1/18 – 10/31/18 |
| November 30, 2018 | 2017 NMREC Core Course 2018 NMREC Core Course | 1/1/17 – 12/31/17 1/1/18 – 11/30/18 |
| December 31, 2018 | 2017 NMREC Core Course 2018 NMREC Core Course | 1/1/17 – 12/31/17 1/1/18 – 12/31/18 |
| 2019 | | |
| January 31, 2019 | 2017 NMREC Core Course 2018 NMREC Core Course 2019 NMREC Core Course | 1/1/17 – 12/31/17 1/1/18 – 12/31/18 1/1/19 – 1/31/19* |

| Current cycle Expiration Date | Core Course Requirement | Time Window |
|--|--|---|
| February 28 2019 | 2017 NMREC Core Course 2018 NMREC Core Course 2019 NMREC Core Course | 1/1/17 – 12/31/17 1/1/18 – 12/31/18 1/1/19 – 2/28/19* |
| March 31, 2019 | 2017 NMREC Core Course 2018 NMREC Core Course 2019 NMREC Core Course | 1/1/17 – 12/31/17 1/1/18 – 12/31/18 1/1/19 – 3/31/19* |
| April 30, 2019 | 2017 NMREC Core Course 2018 NMREC Core Course 2019 NMREC Core Course | 1/1/17 – 12/31/17 1/1/18 – 12/31/18 1/1/19 – 4/30/19* |
| May 31, 2019 | 2017 NMREC Core Course 2018 NMREC Core Course 2019 NMREC Core Course | 1/1/17 – 12/31/17 1/1/18 – 12/31/18 1/1/19 – 5/31/19 |
| June 30, 2019 | 2017 NMREC Core Course 2018 NMREC Core Course 2019 NMREC Core Course | 1/1/17 – 12/31/17 1/1/18 – 12/31/18 1/1/19 – 6/30/19 |
| July 31, 2019 | 2017 NMREC Core Course 2018 NMREC Core Course 2019 NMREC Core Course | 1/1/17 – 12/31/17 1/1/18 – 12/31/18 1/1/19 – 7/31/19 |
| August 31, 2019 | 2017 NMREC Core Course 2018 NMREC Core Course 2019 NMREC Core Course | 1/1/17 – 12/31/17 1/1/18 – 12/31/18 1/1/19 – 8/31/19 |
| September 30, 2019 | 2017 NMREC Core Course 2018 NMREC Core Course 2019 NMREC Core Course | 1/1/17 – 12/31/17 1/1/18 – 12/31/18 1/1/19 – 9/30/19 |
| October 31, 2019 | 2017 NMREC Core Course 2018 NMREC Core Course 2019 NMREC Core Course | 1/1/17 – 12/31/17 1/1/18 – 12/31/18 1/1/19 – 10/31/19 |
| November 30, 2019 | 2017 NMREC Core Course 2018 NMREC Core Course 2019 NMREC Core Course | 1/1/17 – 12/31/17 1/1/18 – 12/31/18 1/1/19 – 11/30/19 |

| Current cycle Expiration Date | Core Course Requirement | Time Window |
|--|--|---|
| December 31, 2019 | 2017 NMREC Core Course 2018 NMREC Core Course 2019 NMREC Core Course | 1/1/17 – 12/31/17 1/1/18 – 12/31/18 1/1/19 – 12/31/19 |
| 2020 | | |
| January 31, 2020 | 2017 NMREC Core Course 2018 NMREC Core Course 2019 NMREC Core Course | 1/1/17 – 12/31/17 1/1/18 – 12/31/18 1/1/19 – 12/31/19 |

***Narrow Windows**

Table 2: Planning for the Future

| New Cycle | Requirement | Time Windows |
|--|------------------------|-------------------------------|
| 2017 | | |
| January 1, 2017 – Dec 31, 2019 | Option 1 | |
| | 2017 NMREC Core Course | 1/1/17 – 12/31/17 |
| | 2018 NMREC Core Course | 1/1/18 – 12/31/18 |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | Option 2 - None | |
| February 1, 2017 – Jan 31, 2020 | Option 1 | |
| | 2017 NMREC Core Course | 2/1/17 – 12/31/17 [11 months] |
| | 2018 NMREC Core Course | 1/1/18 – 12/31/18 |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | Option 2 | |
| | 2018 NMREC Core Course | 1/1/18 – 12/31/18 |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 1/31/20 [30 days] |
| March 1, 2017 – Feb 28, 2020 | Option 1 | |
| | 2017 NMREC Core Course | 3/1/17 – 12/31/17 [10 months] |
| | 2018 NMREC Core Course | 1/1/18 – 12/31/18 |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | Option 2 | |
| | 2018 NMREC Core Course | 1/1/18 – 12/31/18 |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 2/28/20 [2 months] |
| April 1, 2017 – March 31, 2020 | Option 1 | |
| | 2017 NMREC Core Course | 4/1/17 – 12/31/17 [9 months] |
| | 2018 NMREC Core Course | 1/1/18 – 12/31/18 |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | Option 2 | |
| | 2018 NMREC Core Course | 1/1/18 – 12/31/18 |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 3/31/20 [3 months] |
| May 1, 2017 – April 31, 2020 | Option 1 | |
| | 2017 NMREC Core Course | 5/1/17 – 12/31/17 [8 months] |
| | 2018 NMREC Core Course | 1/1/18 – 12/31/18 |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | Option 2 | |
| | 2018 NMREC Core Course | 1/1/18 – 12/31/18 |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 4/30/20 [4 months] |

| New Cycle | Requirement | Time Windows |
|--|------------------------|-------------------------------|
| June 1, 2017 – May 31, 2020 | Option 1 | |
| | 2017 NMREC Core Course | 6/1/17 – 12/31/17 [7 months] |
| | 2018 NMREC Core Course | 1/1/18 – 12/31/18 |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | Option 2 | |
| | 2018 NMREC Core Course | 1/1/18 – 12/31/18 |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 5/31/20 [5 months] |
| July 1, 2017 – June 30, 2020 | Option 1 | |
| | 2017 NMREC Core Course | 7/1/17 – 12/31/17 [6 months] |
| | 2018 NMREC Core Course | 1/1/18 – 12/31/18 |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | Option 2 | |
| | 2018 NMREC Core Course | 1/1/18 – 12/31/18 |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 6/30/20 [6 months] |
| August 1, 2017 – July 31, 2020 | Option 1 | |
| | 2017 NMREC Core Course | 8/1/17 – 12/31/17 [5 months] |
| | 2018 NMREC Core Course | 1/1/18 – 12/31/18 |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | Option 2 | |
| | 2018 NMREC Core Course | 1/1/18 – 12/31/18 |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 7/31/20 [7 months] |
| Sept 1, 2017 – August 31, 2020 | Option 1 | |
| | 2017 NMREC Core Course | 9/1/17 – 12/31/17 [4 months] |
| | 2018 NMREC Core Course | 1/1/18 – 12/31/18 |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | Option 2 | |
| | 2018 NMREC Core Course | 1/1/18 – 12/31/18 |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 8/31/20 [8 months] |
| October 1, 2017 – Sept 30, 2020 | Option 1 | |
| | 2017 NMREC Core Course | 10/1/17 – 12/31/17 [3 months] |
| | 2018 NMREC Core Course | 1/1/18 – 12/31/18 |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | Option 2 | |
| | 2018 NMREC Core Course | 1/1/18 – 12/31/18 |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 9/31/20 [9 months] |

| New Cycle | Requirement | Time Windows |
|-------------------------------------|--|---|
| Nov. 1, 2017 – Oct 31, 2020 | Option 1 | |
| | 2017 NMREC Core Course 2018 NMREC Core Course 2019 NMREC Core Course | 11/1/17 – 12/31/17 [2 months] 1/1/18 – 12/31/18 1/1/19 – 12/31/19 |
| | Option 2 | |
| | 2018 NMREC Core Course 2019 NMREC Core Course 2020 NMREC Core Course | 1/1/18 – 12/31/18 1/1/20 – 12/31/19 1/1/20 – 10/31/20 [10 months] |
| Dec 1, 2017 – Nov 30, 2020 | Option 1 | |
| | 2017 NMREC Core Course 2018 NMREC Core Course 2019 NMREC Core Course | 12/1/17 – 12/31/17 [1 month] 1/1/18 – 12/31/18 1/1/19 – 12/31/19 |
| | Option 2 | |
| | 2018 NMREC Core Course 2019 NMREC Core Course 2020 NMREC Core Course | 1/1/18 – 12/31/18 1/1/19 – 12/31/19 1/1/20 – 11/30/20 [11 months] |
| 2018 | | |
| Jan 1, 2018 – Dec 31, 2020 | Option 1 | |
| | 2018 NMREC Core Course 2019 NMREC Core Course 2020 NMREC Core Course | 1/1/18 – 12/31/18 1/1/19 – 12/31/19 1/1/20 – 12/31/20 |
| | Option 2 - None | |
| Feb 1, 2018 – Jan 31, 2021 | Option 1 | |
| | 2018 NMREC Core Course 2019 NMREC Core Course 2020 NMREC Core Course | 2/1/18 – 12/31/18 [11 months] 1/1/19 – 12/31/19 1/1/20 – 12/31/20 |
| | Option 2 | |
| | 2019 NMREC Core Course 2020 NMREC Core Course 2021 NMREC Core Course | 1/1/19 – 12/31/19 1/1/20 – 12/31/20 1/1/21 – 1/31/21 [30 days] |
| March 1, 2018 – Feb 28, 2021 | Option 1 | |
| | 2018 NMREC Core Course 2019 NMREC Core Course 2020 NMREC Core Course | 3/1/18 – 12/31/18 [10 months] 1/1/19 – 12/31/19 1/1/20 – 12/31/20 |
| | Option 2 | |
| | 2019 NMREC Core Course 2020 NMREC Core Course 2021 NMREC Core Course | 1/1/19 – 12/31/19 1/1/20 – 12/31/20 1/1/21 – 2/28/21 [2 months] |

| New Cycle | Requirement | Time Windows |
|---------------------------------------|------------------------|------------------------------|
| April 1, 2018 – March 31, 2021 | Option 1 | |
| | 2018 NMREC Core Course | 4/1/18 – 12/31/18 [9 months] |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 12/31/20 |
| | Option 2 | |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 12/31/20 |
| | 2021 NMREC Core Course | 1/1/21 – 3/31/21 [3 months] |
| May 1, 2018 – April 30, 2021 | Option 1 | |
| | 2018 NMREC Core Course | 5/1/18 – 12/31/18 [8 months] |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 12/31/20 |
| | Option 2 | |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 12/31/20 |
| | 2021 NMREC Core Course | 1/1/21 – 4/30/21 [4 months] |
| June 1, 2018 – May 31, 2021 | Option 1 | |
| | 2018 NMREC Core Course | 6/1/18 – 12/31/18 [7 months] |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 12/31/20 |
| | Option 2 | |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 12/31/20 |
| | 2021 NMREC Core Course | 1/1/21 – 5/31/21 [5 months] |
| July 1, 2018 – June 30, 2021 | Option 1 | |
| | 2018 NMREC Core Course | 7/1/18 – 12/31/18 [6 months] |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 12/31/20 |
| | Option 2 | |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 12/31/20 |
| | 2021 NMREC Core Course | 1/1/21 – 6/30/21 [6 months] |
| August 1, 2018 – July 31, 2021 | Option 1 | |
| | 2018 NMREC Core Course | 8/1/18 – 12/31/18 [5 months] |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 12/31/20 |
| | Option 2 | |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 12/31/20 |
| | 2021 NMREC Core Course | 1/1/21 – 7/31/21 [7 months] |

| New Cycle | Requirement | Time Windows |
|---------------------------------------|------------------------|-------------------------------|
| Sept 1, 2018 – August 31, 2021 | Option 1 | |
| | 2018 NMREC Core Course | 9/1/18 – 12/31/18 [4 months] |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 12/31/20 |
| | Option 2 | |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 12/31/20 |
| | 2021 NMREC Core Course | 1/1/21 – 8/31/21 [8 months] |
| Oct 1, 2018 – Sept 30, 2021 | Option 1 | |
| | 2018 NMREC Core Course | 10/1/18 – 12/31/18 [3 months] |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 12/31/20 |
| | Option 2 | |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 12/31/20 |
| | 2021 NMREC Core Course | 1/1/21 – 9/30/21 [9 months] |
| Nov 1, 2018 – Oct 31, 2021 | Option 1 | |
| | 2018 NMREC Core Course | 11/1/18 – 12/31/18 [2 months] |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 12/31/20 |
| | Option 2 | |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 12/31/20 |
| | 2021 NMREC Core Course | 1/1/21 – 10/31/21 [10 months] |
| Dec 1, 2018 – Nov 30, 2021 | Option 1 | |
| | 2018 NMREC Core Course | 12/1/18 – 12/31/18 [1 months] |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 12/31/20 |
| | Option 2 | |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 12/31/20 |
| | 2021 NMREC Core Course | 1/1/21 – 11/30/21 [11 months] |
| 2019 | | |
| Jan 1, 2019 – Dec 31, 2021 | Option 1 | |
| | 2019 NMREC Core Course | 1/1/19 – 12/31/19 |
| | 2020 NMREC Core Course | 1/1/20 – 12/31/20 |
| | 2021 NMREC Core Course | 1/1/21 – 12/31/21 |
| | Option 2 - None | |
| | | |
| | | |

| New Cycle | Requirement | Time Windows |
|---------------------------------------|--|---|
| Feb 1, 2019 – Jan 31, 2022 | Option 1 | |
| | 2019 NMREC Core Course 2020 NMREC Core Course 2021 NMREC Core Course | 2/1/19 – 12/31/19 [11 months] 1/1/20 – 12/31/20 1/1/21 – 12/31/21 |
| | Option 2 | |
| | 2020 NMREC Core Course 2021 NMREC Core Course 2022 NMREC Core Course | 1/1/20 – 12/31/20 1/1/21 – 12/31/21 1/1/22 – 1/31/22 [30 days] |
| March 1, 2019 – Feb 28, 2022 | Option 1 | |
| | 2019 NMREC Core Course 2020 NMREC Core Course 2021 NMREC Core Course | 3/1/19 – 12/31/19 [10 months] 1/1/20 – 12/31/20 1/1/21 – 12/31/21 |
| | Option 2 | |
| | 2020 NMREC Core Course 2021 NMREC Core Course 2022 NMREC Core Course | 1/1/20 – 12/31/20 1/1/21 – 12/31/21 1/1/22 – 2/28/22 [2 months] |
| April 1, 2019 – March 31, 2022 | Option 1 | |
| | 2019 NMREC Core Course 2020 NMREC Core Course 2021 NMREC Core Course | 4/1/19 – 12/31/19 [9 months] 1/1/20 – 12/31/20 1/1/21 – 12/31/21 |
| | Option 2 | |
| | 2020 NMREC Core Course 2021 NMREC Core Course 2022 NMREC Core Course | 1/1/20 – 12/31/20 1/1/21 – 12/31/21 1/1/22 – 3/31/22 [3 months] |
| May 1, 2019 – April 30, 2022 | Option 1 | |
| | 2019 NMREC Core Course 2020 NMREC Core Course 2021 NMREC Core Course | 5/1/19 – 12/31/19 [8 months] 1/1/20 – 12/31/20 1/1/21 – 12/31/21 |
| | Option 2 | |
| | 2020 NMREC Core Course 2021 NMREC Core Course 2022 NMREC Core Course | 1/1/20 – 12/31/20 1/1/21 – 12/31/21 1/1/22 – 4/30/22 [4 months] |
| June 1, 2019 – May 31, 2022 | Option 1 | |
| | 2019 NMREC Core Course 2020 NMREC Core Course 2021 NMREC Core Course | 6/1/19 – 12/31/19 [7 months] 1/1/20 – 12/31/20 1/1/21 – 12/31/21 |
| | Option 2 | |
| | 2020 NMREC Core Course 2021 NMREC Core Course 2022 NMREC Core Course | 1/1/20 – 12/31/20 1/1/21 – 12/31/21 1/1/22 – 5/31/22 [5 months] |

| New Cycle | Requirement | Time Windows |
|---------------------------------------|--|---|
| July 1, 2019 – June 30, 2022 | Option 1 | |
| | 2019 NMREC Core Course 2020 NMREC Core Course 2021 NMREC Core Course | 7/1/19 – 12/31/19 [6 months] 1/1/20 – 12/31/20 1/1/21 – 12/31/21 |
| | Option 2 | |
| | 2020 NMREC Core Course 2021 NMREC Core Course 2022 NMREC Core Course | 1/1/20 – 12/31/20 1/1/21 – 12/31/21 1/1/22 – 6/30/22 [6 months] |
| Aug 1, 2019 – July 31, 2022 | Option 1 | |
| | 2019 NMREC Core Course 2020 NMREC Core Course 2021 NMREC Core Course | 8/1/19 – 12/31/19 [5 months] 1/1/20 – 12/31/20 1/1/21 – 12/31/21 |
| | Option 2 | |
| | 2020 NMREC Core Course 2021 NMREC Core Course 2022 NMREC Core Course | 1/1/20 – 12/31/20 1/1/21 – 12/31/21 1/1/22 – 7/31/22 [7 months] |
| Sept 1, 2019 – August 31, 2022 | Option 1 | |
| | 2019 NMREC Core Course 2020 NMREC Core Course 2021 NMREC Core Course | 9/1/19 – 12/31/19 [4 months] 1/1/20 – 12/31/20 1/1/21 – 12/31/21 |
| | Option 2 | |
| | 2020 NMREC Core Course 2021 NMREC Core Course 2022 NMREC Core Course | 1/1/20 – 12/31/20 1/1/21 – 12/31/21 1/1/22 – 8/31/22 [8 months] |
| Oct 1, 2019 – Sept 31, 2022 | Option 1 | |
| | 2019 NMREC Core Course 2020 NMREC Core Course 2021 NMREC Core Course | 10/1/19 – 12/31/19 [3 months] 1/1/20 – 12/31/20 1/1/21 – 12/31/21 |
| | Option 2 | |
| | 2020 NMREC Core Course 2021 NMREC Core Course 2022 NMREC Core Course | 1/1/20 – 12/31/20 1/1/21 – 12/31/21 1/1/22 – 9/31/22 [9 months] |
| Nov 1, 2019 – Oct 31, 2022 | Option 1 | |
| | 2019 NMREC Core Course 2020 NMREC Core Course 2021 NMREC Core Course | 11/1/19 – 12/31/19 [2 months] 1/1/20 – 12/31/20 1/1/21 – 12/31/21 |
| | Option 2 | |
| | 2020 NMREC Core Course 2021 NMREC Core Course 2022 NMREC Core Course | 1/1/20 – 12/31/20 1/1/21 – 12/31/21 1/1/22 – 10/31/22 [10 months] |

| New Cycle | Requirement | Time Windows |
|---------------------------------------|------------------------|-------------------------------|
| Dec 1, 2019 – Nov 30, 2022 | Option 1 | |
| | 2019 NMREC Core Course | 12/1/19 – 12/31/19 [1 month] |
| | 2020 NMREC Core Course | 1/1/20 – 12/31/20 |
| | 2021 NMREC Core Course | 1/1/21 – 12/31/21 |
| | Option 2 | |
| | 2020 NMREC Core Course | 1/1/20 – 12/31/20 |
| | 2021 NMREC Core Course | 1/1/21 – 12/31/21 |
| | 2022 NMREC Core Course | 1/1/22 – 11/30/22 [11 months] |
| 2020 | | |
| Jan 1, 2020 – Dec 31, 2022 | Option 1 | |
| | 2020 NMREC Core Course | 1/1/20 – 12/31/20 |
| | 2021 NMREC Core Course | 1/1/21 – 12/31/21 |
| | 2022 NMREC Core Course | 1/1/22 – 12/31/22 |
| | Option 2 - None | |
| Feb 1, 2020 – Jan 31, 2023 | Option 1 | |
| | 2020 NMREC Core Course | 2/1/20 – 12/31/20 [11 months] |
| | 2021 NMREC Core Course | 1/1/21 – 12/31/21 |
| | 2022 NMREC Core Course | 1/1/22 – 12/31/22 |
| | Option 2 | |
| | 2021 NMREC Core Course | 1/1/21 – 12/31/21 |
| | 2022 NMREC Core Course | 1/1/22 – 12/31/22 |
| | 2023 NMREC Core Course | 1/1/23 – 1/31/23 [30 days] |
| March 1, 2020 – Feb 28, 2023 | Option 1 | |
| | 2020 NMREC Core Course | 3/1/20 – 12/31/20 [10 months] |
| | 2021 NMREC Core Course | 1/1/21 – 12/31/21 |
| | 2022 NMREC Core Course | 1/1/22 – 12/31/22 |
| | Option 2 | |
| | 2021 NMREC Core Course | 1/1/21 – 12/31/21 |
| | 2022 NMREC Core Course | 1/1/22 – 12/31/22 |
| | 2023 NMREC Core Course | 1/1/23 – 2/28/23 [2 months] |
| April 1, 2020 – March 31, 2023 | Option 1 | |
| | 2020 NMREC Core Course | 4/1/20 – 12/31/20 [9 months] |
| | 2021 NMREC Core Course | 1/1/21 – 12/31/21 |
| | 2022 NMREC Core Course | 1/1/22 – 12/31/22 |
| | Option 2 | |
| | 2021 NMREC Core Course | 1/1/21 – 12/31/21 |
| | 2022 NMREC Core Course | 1/1/22 – 12/31/22 |
| | 2023 NMREC Core Course | 1/1/23 – 3/31/23 [3 months] |

| New Cycle | Requirement | Time Windows |
|-------------------------------------|------------------------|------------------------------|
| May 1, 2020 – April 30, 2023 | Option 1 | |
| | 2020 NMREC Core Course | 5/1/20 – 12/31/20 [8 months] |
| | 2021 NMREC Core Course | 1/1/21 – 12/31/21 |
| | 2022 NMREC Core Course | 1/1/22 – 12/31/22 |
| | Option 2 | |
| | 2021 NMREC Core Course | 1/1/21 – 12/31/21 |
| | 2022 NMREC Core Course | 1/1/22 – 12/31/22 |
| | 2023 NMREC Core Course | 1/1/23 – 4/30/23 [4 months] |
| June 1, 2020 – May 31, 2023 | Option 1 | |
| | 2020 NMREC Core Course | 6/1/20 – 12/31/20 [7 months] |
| | 2021 NMREC Core Course | 1/1/21 – 12/31/21 |
| | 2022 NMREC Core Course | 1/1/22 – 12/31/22 |
| | Option 2 | |
| | 2021 NMREC Core Course | 1/1/21 – 12/31/21 |
| | 2022 NMREC Core Course | 1/1/22 – 12/31/22 |
| | 2023 NMREC Core Course | 1/1/23 – 5/31/23 [5 months] |
| July 1, 2020 – June 30, 2023 | Option 1 | |
| | 2020 NMREC Core Course | 7/1/20 – 12/31/20 [6 months] |
| | 2021 NMREC Core Course | 1/1/21 – 12/31/21 |
| | 2022 NMREC Core Course | 1/1/22 – 12/31/22 |
| | Option 2 | |
| | 2021 NMREC Core Course | 1/1/21 – 12/31/21 |
| | 2022 NMREC Core Course | 1/1/22 – 12/31/22 |
| | 2023 NMREC Core Course | 1/1/23 – 6/30/23 [6 months] |
| Aug 1, 2020 – July 31, 2023 | Option 1 | |
| | 2020 NMREC Core Course | 8/1/20 – 12/31/20 [5 months] |
| | 2021 NMREC Core Course | 1/1/21 – 12/31/21 |
| | 2022 NMREC Core Course | 1/1/22 – 12/31/22 |
| | Option 2 | |
| | 2021 NMREC Core Course | 1/1/21 – 12/31/21 |
| | 2022 NMREC Core Course | 1/1/22 – 12/31/22 |
| | 2023 NMREC Core Course | 1/1/23 – 7/31/23 [7 months] |
| Sept 1, 2020 – Aug 31, 2023 | Option 1 | |
| | 2020 NMREC Core Course | 9/1/20 – 12/31/20 [4 months] |
| | 2021 NMREC Core Course | 1/1/21 – 12/31/21 |
| | 2022 NMREC Core Course | 1/1/22 – 12/31/22 |
| | Option 2 | |
| | 2021 NMREC Core Course | 1/1/21 – 12/31/21 |
| | 2022 NMREC Core Course | 1/1/22 – 12/31/22 |
| | 2023 NMREC Core Course | 1/1/23 – 8/31/23 [8 months] |

| New Cycle | Requirement | Time Windows |
|------------------------------------|--|---|
| Oct 1, 2020 – Sept 30, 2023 | Option 1 | |
| | 2020 NMREC Core Course 2021 NMREC Core Course 2022 NMREC Core Course | 10/1/20 – 12/31/20 [3 months] 1/1/21 – 12/31/21 1/1/22 – 12/31/22 |
| | Option 2 | |
| | 2021 NMREC Core Course 2022 NMREC Core Course 2023 NMREC Core Course | 1/1/21 – 12/31/21 1/1/22 – 12/31/22 1/1/23 – 9/30/23 [9 months] |
| Nov 1, 2020 – Oct 31, 2023 | Option 1 | |
| | 2020 NMREC Core Course 2021 NMREC Core Course 2022 NMREC Core Course | 11/1/20 – 12/31/20 [2 months] 1/1/21 – 12/31/21 1/1/22 – 12/31/22 |
| | Option 2 | |
| | 2021 NMREC Core Course 2022 NMREC Core Course 2023 NMREC Core Course | 1/1/21 – 12/31/21 1/1/22 – 12/31/22 1/1/23 – 10/31/23 [10 months] |
| Dec 1, 2020 – Nov 30, 2023 | Option 1 | |
| | 2020 NMREC Core Course 2021 NMREC Core Course 2022 NMREC Core Course | 12/1/20 – 12/31/20 [1 month] 1/1/21 – 12/31/21 1/1/22 – 12/31/22 |
| | Option 2 | |
| | 2021 NMREC Core Course 2022 NMREC Core Course 2023 NMREC Core Course | 1/1/21 – 12/31/21 1/1/22 – 12/31/22 1/1/23 – 11/30/23 [11 months] |

Table 3: Core Electives List as of January 31, 2017*

| | | | | |
|---|---|---|----|-----------|
| <u>1031 Tax Deferred Exchanges UPDATED</u> | | ✓ | 4E | 21100011 |
| A to Z of Investment Basics | | ✓ | 4E | 21050431 |
| <u>ADA and Fair Housing Online</u> <u>CE Alternatives</u> | | ✓ | 4E | 21010012 |
| ADA and Related Handicap Discrimination Law | | ✓ | 4E | 21010021 |
| <u>Advanced Income Property Analysis</u> (Meyers) | | ✓ | 8E | 22140131 |
| <u>Advanced Map Reading and Surveys for the RE Professional</u> | | ✓ | 8E | 22020011 |
| <u>After Tax Analysis of Income Property</u> (Meyers) | | ✓ | 5E | 21405611 |
| <u>Agency Law Online UPDATED</u> <u>McKissock Web Link</u> | | ✓ | 4E | 21010042 |
| <u>Agency Law</u> | | ✓ | 4E | 21010051 |
| American National Standards Institute (ANSI): Square Footage Method of Measuring | | ✓ | 4E | 21040111 |
| <u>Anatomy of a Commercial Lease UPDATED</u> | | ✓ | 8E | 20140931 |
| <u>Anatomy of A Commercial Lease Online</u> (AVR+CE Gallegos) <u>AVR+CE Web Link</u> | | ✓ | 8E | 20140932 |
| <u>Anatomy of a Purchase Contract UPDATED</u> | | ✓ | 4E | 21020031 |
| Basics of Real Estate Taxation (online) <u>The CE Shop Webpage</u> | | ✓ | 4E | 21100022 |
| Best Practices for Commercial Real Estate | | ✓ | 5E | 30140741 |
| <u>Brokerage Relationships</u> | | ✓ | 4E | 21010091 |
| <u>Brokerage Relationships*Webinar*</u> | | ✓ | 4E | 21010092* |
| Buyer Representation in Real Estate (online) Kaplan <u>Kaplan Web Site</u> | | ✓ | 4E | 21010112 |
| <u>Clear the Confusion: Offers (Counters, Multiples etc.) UPDATED</u> | | ✓ | 4E | 21020081 |
| <u>Commercial Letter of Intent (LOI)/APOD Investment Analysis</u> | | ✓ | 3E | 22140091 |
| <u>Commercial Real Estate & Municipal Planning I: The Basics UPDATED</u> | | ✓ | 4E | 21140371 |
| <u>Commercial Real Estate & Municipal Planning II: Government Domain UPDATED</u> | | ✓ | 4E | 21140381 |
| <u>Commercial Real Estate & Municipal Planning III: Zoning UPDATED</u> | | ✓ | 4E | 21140431 |
| <u>Commercial Real Estate & Municipal Planning IV: Architecture UPDATED</u> | | ✓ | 4E | 21140451 |
| <u>Commercial Real Estate & Municipal Planning V: Construction UPDATED</u> | | ✓ | 4E | 21140541 |
| <u>Commercial Real Estate Property Management UPDATED</u> | | ✓ | 2E | 20140701 |
| <u>Commercial Real Estate Property Management Online</u> (Gallegos) <u>AVR+CE Web Link</u> | | ✓ | 2E | 20140702 |
| Commercial Real Estate: Understanding Investments* | | ✓ | 8E | 20140572* |
| <u>Contract Negotiations UPDATED</u> | | ✓ | 4E | 21020121 |
| <u>Deed of Trust: The New Reality UPDATED</u> | | ✓ | 4E | 21050301 |
| <u>Easements and Access for the Non-Lawyer UPDATED</u> | | ✓ | 4E | 21010151 |
| <u>Environmental Liability in Real Estate UPDATED</u> | | ✓ | 4E | 22080041 |
| <u>Ethics Beyond the Code</u> (Bruno) | ✓ | ✓ | 4E | 21120151 |
| Fair Housing On-Line (Empire) <u>Empire Learning NM Web Link</u> | | ✓ | 3E | 21010922 |
| <u>Fair Housing Online UPDATED</u> (Kaplan) <u>Kaplan Web Site</u> | | ✓ | 4E | 21010182 |
| <u>Fair Housing UPDATED</u> (live) | | ✓ | 4E | 21010181 |
| <u>Fair Housing & Beyond UPDATED</u> | | ✓ | 4E | 21010591 |

| | | | | |
|---|--|---|-----|-----------|
| <u>Fair Housing: The Next Generation UPDATED</u> | | ✓ | 4E | 21010201 |
| <u>Fair Housing Made Easy UPDATED</u> | | ✓ | 4E | 21010221 |
| <u>Income Property Analysis</u> (Meyers) | | ✓ | 10E | 21140551 |
| <u>Introduction to Commercial Real Estate On Line</u> (AVR+CE) AVR+CE Web Link | | ✓ | 4E | 21140562 |
| <u>Introduction to Commercial Real Estate Sales (Kaplan)</u> Kaplan Web Site | | ✓ | 4E | 21020232 |
| <u>Legal Descriptions and Survey Maps</u> | | ✓ | 4E | 21020271 |
| Legal Issues on Commercial Leases, LOIs and TIs | | ✓ | 4E | 30141051 |
| <u>Mechanics Liens: Law & Strategy UPDATED</u> | | ✓ | 4E | 21010241 |
| <u>New Mexico's Property Tax System - An Overview UPDATED</u> | | ✓ | 4E | 21020641 |
| <u>Options, Lease Options and Lease Purchases UPDATED</u> | | ✓ | 4E | 22020651 |
| Property Management | | ✓ | 10E | 21060011 |
| <u>Property Management Fundamentals On-Line (Empire)</u> Empire Learning NM Web Link | | ✓ | 8E | 21060012 |
| <u>Property Management and Managing Risk (Kaplan On-Line)</u> Kaplan Web Site | | ✓ | 4E | 21060032 |
| <u>Property Management Essentials - Residential UPDATED</u> | | ✓ | 4E | 21060021 |
| Property Management Trust Accounts | | ✓ | 4E | 21060041 |
| <u>Property Red Flags</u> | | ✓ | 4E | 21020671 |
| <u>Property Red Flags</u> A Users Guide to Real Estate Licenses online (Kaplan) Kaplan Web Site | | ✓ | 4E | 21020342 |
| <u>Real Estate Finance Today</u> online (Kaplan) Kaplan Web Site | | ✓ | 4E | 21050142 |
| <u>Real Estate Trust Accounts on line</u> (AVR+CE, Inc.) AVR+CE Web Link | | ✓ | 2E | 21140572 |
| <u>Reducing Violations: A Case Study UPDATED</u> | | ✓ | 4E | 21010291 |
| Residential On-Site Wastewater Treatment | | ✓ | 4E | 21080061 |
| Risk Management (online) (Kaplan) Kaplan Web Site | | ✓ | 4E | 21020432 |
| Rules & Regulations of the Real Estate Commission | | ✓ | 4E | 21010301 |
| Rules & Regulations of the Real Estate Commission (online)* | | ✓ | 4E | 21010572* |
| <u>Septic Systems and Property Transfers UPDATED</u> | | ✓ | 4E | 22080161 |
| <u>Surveys from A to Z UPDATED</u> | | ✓ | 4E | 21020751 |
| Tax Free Exchanges (online) CE Alternatives | | ✓ | 4E | 21100112 |
| The Appraisal Process for Agents & Brokers* | | ✓ | 4E | 21040062* |
| <u>Titles and Closings UPDATED</u> | | ✓ | 4E | 21020521 |
| Uniform Owner-Resident Relation Act | | ✓ | 6E | 21010361 |
| <u>Water Rights UPDATED</u> | | ✓ | 4E | 21020701 |
| <u>Wells and Septics - a Broker's Guide to Regulation UPDATED</u> | | ✓ | 4E | 21080071 |

***This list is subject to amendment with the addition of courses designated as “core electives” by the NMREC quarterly. For the most accurate list, please refer to the Official Course Catalogue available on the NMREC Web Page.**

Table 4: Ethics Electives*

| | | | | |
|--|---|---|----|-----------|
| Applied Professional Standards (CARNM) | ✓ | | | 30141061 |
| Business Ethics for Business People | ✓ | | 3E | 30120231 |
| <u>Business Ethics in Real Estate UPDATED</u> | ✓ | | 4E | 21120021 |
| <u>Cracking the Code of Ethics (Online) UPDATED (CE Shop)</u> The CE Shop Webpage | ✓ | | 3E | 21120032 |
| <u>Ethical Use of Social Networking & Technology in the Real Estate Industry</u> | ✓ | | 8T | 21030121 |
| <u>Ethics Beyond the Code</u> (Bruno) | ✓ | ✓ | 4E | 21120151 |
| Ethics | ✓ | | 3E | 30120241 |
| Ethics in Real Estate Continuing Education Alternatives | ✓ | | 4E | 21122042 |
| <u>GRI - REALTORS Ethical Road Map UPDATED</u> | ✓ | | 8E | 21120131 |
| Knowing the Code: Real Estate Ethics* | ✓ | | 4E | 21120042* |
| <u>NAR Code of Ethics and Enforcement UPDATED</u> | ✓ | | 4E | 21120051 |
| <u>NAR Code of Ethics and Enforcement UPDATED Webinar*</u> | ✓ | | 4E | 21120052* |
| <u>NAR Grievance Committee Training UPDATED</u> | ✓ | | 4E | 22120141 |
| <u>NAR Professional Standards Committee Training UPDATED</u> | ✓ | | 4E | 22120161 |
| <u>NAR Professional Standards Review Director Training UPDATED</u> | ✓ | | 2E | 22120151 |
| NARPM - Ethics | ✓ | | 3E | 21060181 |
| <u>Navigating the Fork in the Road I - NAR Training for Grievance Committees (GAAR)</u> | ✓ | | 4E | 21120251 |
| <u>Navigating the Fork in the Road II - NAR Training for Professional Standards Committees (GAAR)</u> | ✓ | | 4E | 21120261 |
| <u>Navigating the Fork in the Road III – NAR Training for Professional Standards Reviews</u> | ✓ | | 2E | 21120271 |
| <u>New Member Orientation Code of Ethics UPDATED</u> | ✓ | | 4E | 21120061 |
| <u>New Mexico Ethics in Real Estate Online (McKissock)</u> McKissock Web Link | ✓ | | 4E | 21120272 |
| <u>Procuring Cause: The Basics and Beyond UPDATED (ethics)</u> | ✓ | | 4E | 21010261 |
| <u>Professional and Ethical Practices in Real Estate UPDATED</u> | ✓ | | 8E | 21120071 |
| Professional Standards Basic Training | ✓ | | 8E | 21120081 |
| <u>Professionalism in Real Estate UPDATED</u> | ✓ | | 4E | 21120091 |
| Realtor Code of Ethics | ✓ | | 3E | 21120241 |
| REALTOR's Code of Ethics Training Online (CE Shop) The CE Shop Webpage | ✓ | | 2E | 20120212 |
| <u>The Code Meets the Rules UPDATED</u> | ✓ | | 2E | 20120201 |
| <u>Understanding the Code of Ethics Online (Empire)</u> Empire Learning NM Web Link | ✓ | | 4E | 21120282 |
| When You Come to the Fork in the Road, Take It! Ethics for RE Professionals (GAAR) | ✓ | | 4E | 30120251 |
| <u>When You Come to the Fork in the Road, Take It! Ethics for RE Professionals (Harris)</u> | ✓ | | 4E | 21120281 |

*This list is subject to amendment with the addition of courses designated as “core electives” by the NMREC quarterly. For the most accurate list, please refer to the Official Course Catalogue available on the NMREC Web Page.

Approved Core Course Instructors

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| *Vic | Bruno | Albuquerque | Commercial | vic@vicbrunoco.com | approved |
| Katrina | Caswell | Santa Fe | Residential | Katrina.Caswell@gmail.com | approved |
| Richard | Cederberg | Albuquerque | Residential | Rich.cederberg@exprealty.com | approved |
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