

New Mexico Real Estate Appraisers Approved Courses List

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Sponsor and Approved Courses	Qualifying Education	Continuing Education	# of hours Approved
Allterra			
2008 Keynote /Valuation Visionaries		X	7
2008 Legislature and Regulatory Updates		X	7
2009 Keynote/Valuation Visionaries		X	7
2009 Regulatory Updates/Re-Engineering the Appraisal Process		X	7
AVM Fundamentals		X	7
Keynote/Chief Appraiser Panel		X	7
Valuation Expo 2005		X	7
Valuation Expo 2005		X	7
Valuation Visionaries/Appraisal Fraud		X	7
American Society of Farm Managers & Rural Appraisers			
7 Hour USPAP		X	7
78th Annual Convention		X	14
Advanced Approaches to Value for Rural Appraisal (A-300)	X	X	41.5 CE, 45.5 QE
Advance Conservation Easement App. Issues		X	10.5
Administrative Review of Appraisal		X	16
Advanced Appraisal Review (A-390)		X	16
Advanced Appraisal Review Case Studies (A-390)		X	16
Advanced Rural Case Studies (A-400)		X	36
All Topo Maps - General Software Training		X	8
Appraisal Review Under USPAP (A-370)	X	X	22 (24 w/exam*)
Appraisal Review Under Uniform (A-380)		X	16
Appraising Agricultural Chattels		X	16
Appraising Agricultural Land in Transition		X	8
Appraising Rural Residential Properties		X	8
ASFMRA 76th Annual Convention		X	14
Basic Appraisal Principles (A-101)	X	X	28 (30 w/exam)
Computer Plotting of Legal Description for the Layman		X	8
Conservation Easement Valuation & Case Studies		X	24
Cost Approach Applications		X	8
Cost Estimating		X	8
Eminent Domain (A-25)	X	X	20hrs CE/ 22 QE w/exam
Fractional Interests			7
Fundamentals of Rural Appraisal (A-10)		X	40 (44 w/exam)
Fundamentals of Rural Appraisal (A-10-G2)		X	36 (40 w/exam)
Gateway to the Future (Conference)		X	7.25
General Market Analysis and Highest & Best Use (A290)	X	X	29 CE/ 30 QE
Geographical Information Systems Seminar			15
Highest and Best Use (A-29)		X	15
Income Capitalization (Unleveraged) (A-27)		X	28
Intermediate Approaches to Value for Rural Appraisal (A-200)	X	X	41 CE, 45 QE
Introduction to Appraisal Review (A-360)		X	14 (16 w/exam)
Intro to the Approaches to Value for Rural Appraisal (A-110)	X	X	41 CE, 45 QE
Market Analysis in Contemporary Spreadsheets			
National USPAP Course (A-113)	X	X	14 (15 w/exam)
Non Real Property Collateral Valuation		X	11

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<u>American Society of Farm Managers & Rural Appraisers (Cont'd)</u>			
Practical GPS/GIS Navigation		X	16
7 Hour National USPAP Course (A-114)		X	7
ASFMRA 77th Annual Mtg		X	12
ASFMRA Code of Ethics		X	4
Basic Appraisal Procedures (A-102)	X	X	28 CE 30 QE
Data Analysis		X	8
Minerals Appraisal		X	12
Requirements of UASFLA - The Yellow Book		X	24
Sales Comparison Approach		X	8
Seventy-Fifth (75th) Annual Convention		X	9
Tax Deferred 1031 Exchanges		X	14
Timber Property Valuation		X	12
Understanding Conservation Easement Valuation		X	8
Uniform Agricultural Appraisal Report		X	6
Uniform Country Residential Report		X	6
Valuation of Conservation Easements and Other Partial Interests in Real Estate		X	22
Wind Power		X	8
Yellow Book - Uniform Appraisal Standards for Federal Land Acquisitions		X	8
<u>Appraisal Academy</u>			
Fundamentals of Small Business Valuation (on-line)		X	7
Introduction to Commercial Appraisal-Online		X	3.5
Limiting Appraiser Liability (on-line)		X	7
Manufactured Home Appraising (on-line)		X	7
The Cost Approach-Online		X	7
The Income Approach-Online		X	7
The Sales Comparison Approach - Online		X	7
Tough Residential Appraisal Assignments (on-line)		X	4
<u>Appraisal Institute</u>			
2007 Shared Interest Group Conference		X	7
2007 Washington Appraisal Summit		X	7
310 Basic Income Capitalization		X	36 (39 w/exam)
320 General Applications		X	36 (39 w/exam)
330 Apartment Appraisal: Concepts & Applications		X	15 (16 w/exam)
410 National USPAP Equivalent - Online (not for USPAP credit)		X	14
510 Advance Income Capitalization		X	36 (40 w/exam)
520 Highest & Best Use & Market Analysis		X	36 (40 w/exam)
530 Advanced Sales Comparison & Cost Approaches		X	36 (40 w/exam)
540 Report Writing & Valuation Analysis		X	26 (40 w/exam)
550 Advanced Applications		X	36 (40 w/exam)
600 Income Valuation of Small, Mixed-Use Properties		X	15 (16 w/exam)
620 Sales Comparison Valuation of Small Mixed-Use Properties		X	15 (16 w/exam)
700 The Appraiser as an Expert Witness: Preparation & Testimony		X	15 (16 w/exam)
705 Litigation Appraising: Specialized Topics & Applications		X	15 (16 w/exam)

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Appraisal Institute (Cont'd.)			
710 Condemnation Appraising: Basic Principles & Applications		X	15 (16 w/exam)
720 Condemnation Appraising: Advanced Topics & Applications		X	15 (16 w/exam)
75th Anniversary Conference, July 15-17, 2007:			
810 Computer Enhanced Cash Flow Modeling		X	15 (16 w/exam)
A Prof. Guide for Conservation Easement Appraisals		X for L/R/G	4
RE Investing & Development: A Valuation Perspective		X for L/R/G	7
The Client Perspective on the Appraisal Profession		X for L/R/G	4
The RE Economy: What's in Store for 2008		X for L/R/G	4
Making Sense of the Changing Landscape of Valuation: Cool Tools-Cool Trends		X for L/R/G	4
Advanced Residential Applications & Case Studies, Part 1		X	14 (15 w/exam)
Advanced Residential Applications & Case Studies, Part 1	X	X	14 (15w/exam CE) 15 QE R
Advanced Residential Report Writing, Part 2	X	X	28 (30 w/exam CE) 30 QE R
An Introduction to valuing commercial green buildings		X	7
Analytics with the Site to do Business		X	7
Advanced Applications	X	X	40 QE, 36 (40 w/exam) CE
Advanced Income Capitalization	X	X	40 QE, 36 (40 w/exam) CE
Advanced Residential Applications and Case Studies Part I	X	X	15 QE / 14 CE
Advanced Residential Report Writing, Part II	X	X	30 QE 28 CE
Advanced Sales Comparison & Cost Approaches	X	X	40 QE, 36 (40 w/exam) CE
Alternative Uses and Cost Valuation of Small, Mixed-Use Properties	X	X	16 QE, 15 (16 w/exam) CE
Analyzing Operating Expenses (on-line)		X	7
Apartment Appraisal, Concepts & Applications (on-line)		X	14
Apartment Appraisal Concepts and Applications	X	X	16 QE, 15 (16 w/exam) CE
Appraisal Curriculum Overview (General)		X	15
Appraising Distressed Commercial Real Estate		X	7
Appraisal Challenges: Declining Markets and Sales Concessions		X	7
Appraising Manufactured Housing		X	7
Appraisal Curriculum Overview (Residential)		X	8
Appraisal Review Seminar - General		X	7
Appraising Agricultural Land in Transition		X	14
Appraising Convenience Stores		X	7
Appraising Historic Preservation Easements	X	X	23 QE / 21 CE
Appraising the tough ones: Case studies in complex residential Valuation		X	7
Appraising Manufactured Housing*		X	7
Attacking & Defending an Appraisal in Litigation		X	15
Basic Appraisal Procedures	X	X	30
Business Practices and Ethics (on-line)		X	5
Business Practices & Ethics		X	7
Case Studies in Residential Highest and Best Use		X	7
Computer Enhanced Cash Flow Modeling	X	X	22
Convincing Residential Appraisals		X	4
Condemnation Appraising Principles & Applications	X	X	22
Condominiums, Co-ops and PUDs		X	7
FHA and the New Residential Appraisal Forms		X	7
Forecasting Revenue		X	7
General Appraiser Income Approach, Part 1	X	X	27 w/o exam 30 w/exam

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Appraisal Institute (Cont'd.)			
General Appraiser Income Approach, Part 2	X	X	27 w/o exam 30 w/exam
General Appraiser Market Analysis and Highest and Best Use	X	X	30
General Appraiser Report Writing and Case Studies	x	X	30 QE 28 CE
General Appraisal Market Analysis and Highest & Best Use	X	X	30 QE 28 CE
General Appraiser Sales Comparison Approach	X	X	30 QE 27 CE
General Appraiser Site Valuation and Cost Approach	X	X	30 QE / 28 CE
General Demonstration Appraisal Report Writing Seminar		X	7
Income Valuation of Small, Mixed-Use Properties	X	X	16 QE, 15 (16 w/exam) CE
Introduction to Conservation Easement Valuation		X	7
Introduction to FHA Appraising		X	7
Introduction to GIS Applications for Real Estate Appraisal (on-line)		X	7
Introduction to Valuation for Financial Reporting		X	7
Liability Management for Residential Appraisers		X	7
Litigation Appraising : Specialized Topics & Applications		X	16
Litigation Skills for the Appraiser: An Overview		X	7
Mathematically Modeling Real Estate Data		X	7
National USPAP Equivalent Update Course (on-line)		X	7
National USPAP Course, 7-hour Update		X	7
Office Building Valuation		X	7
Online 15 Hour National USPAP Equivalent Course	x	X	15
Online Analyzing Distressed Real Estate		X	4
Online 7hr USPAP		X	7
Online Advanced Internet Search Strategies		X	7
Online An Introduction to Valuation of Green Commercial Buildings		X	7
Online, Analyzing Operating Expenses		X	7
Online Apartment Appraisal: Concepts & Applications		X	14
Online, Appraising Convenience Stores		X	7
Online, Appraising Manufactured Housing		X	7
Online Appraising From Blueprints & Specifications		X	7
Online Appraisal Curriculum Overview -Residential		X	8
Online. Appraisal of Nursing Facilities		X	9
Online, Appraising from Blueprints and Specifications		X	7
Online-Basic Appraisal Principles	X	X	28 CE 30 QE
Online-Basic Appraisal Procedures	x	X	28 CE 30 QE
Online- Business Practice & Ethics		X	5
Online-Cool Tools: New Tech for Real Estate Appraisers		X	7
Online Data Verification Methods		X	5
Online Eminent Domain & Condemnation		X	7
Online, Feasibility, Market Value Investment Timing: Option Value		X	7
Online FHA & the Appraisal Process		X	7
Online, Forecasting Revenue		X	7
Online General Site Valuation & c Approach	X	X	30 QE 28 CE
Online GIS The Novice Case Study		X	7
Online, Internet Search Strategies for Real Estate Appraisers		X	7
Online, Introduction to GIS Applications for Real Estate Appraisal		X	7
Online, Introductions to International Valuation Standards		X	8
Online Marshall and Swift Residential Cost Training		X	10

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Sponsor and Approved Courses	Qualifying Education	Continuing Education	# of hours Approved
Online Professional's Guide to the Fannie Mae 2-4 Unit Form 1025		X	10
Online Rates & Ratios: Making Sense of FIMS, OARs and DCF		X	7
Online Real Estate Appraisal Operations		X	4
Online-Real Estate Finance, Statistics & Valuation Modeling		X	14
Online Residential Design & Functional Utility		X	7
Online, Residential Design & Functional Utility		X	7
Online, Residential Property Construction & Inspection		X	7
Online Residential Market Analysis and Highest and Best use	x	X	14 CE 15 QE
Online, Residential Property Construction and Inspection		X	7
Appraisal Institute (Cont'd.)			
Online Residential Site Valuation & Cost Approach	X	X	15 QE 14 CE
Online Renewing Residential Appraisal & Using Fannie Mae Form 2000		X	7
Online Residential Report Writing & Case Studies	X	X	15 QE 14 CE
Online-Scope of Work Expanding Your Range of Services		X	7
Online-Small Hotel/Motel: Limited Service Lodging		X	7
Online Subdivision Valuation		X	7
Online Supervising Appraisal Trainees		X	4
Online Professional's Guide to the Fannie Mae 2-4 Unit Form 1025		X	10
Online, The FHA and the Appraisal Process		X	7
Online-The Professionals Guide to the Uniform Residential Appraisal Report		X	7
Online-Using your HP12C Calculator		X	7
Online, Valuation of Green Residential Properties		X	7
Opportunities for Appraiser-Consultants Under the Brownfield's Act of 2002		X	7
Quality Assurance in Residential Appraisers		X	7
Rates & Ratios: Making Sense of FIMS, OARS and DCF		X	7
Real Estate Finance, Statistics and Valuation	X	X	14 CE, (15 w/exam QE)
Real Estate Finance, Statistics and Valuation Modeling		X	14 (15 w/exam)
Real Estate Finance, Value and Investment Performance		X	7
Residential Highest and Vest Use and Market Analysis ONLINE	X**	X	15 QE 14 CE
Residential Market Analysis and Highest and Best Use ONLINE	X**	X	15 QE 14 CE
Residential Sales Comparison and Income Approach ONLINE	X	X	30
Sales Comparison Valuation of Small Mixed Use Properties	X	X	16 QE, 15 (16 w/exam) CE
Statistics, Modeling and Finance	X	X	15 QE 14 CE
Valuation of Conservation Easements		X	33
Residential Design: The Makings of Good House		X	7
Residential Market Analysis & Highest & Best Use	X	X	14 CE, 14 (15w/exam) QE
Residential Report Writing and Case Studies	X	X	15
Residential Sales Comparison and Income Approaches	X		30 QE 28 CE
Residential Site Valuation and Cost Approach	X	X	15 QE 14 CE
Reviewing Residential Appraisal Reports		X	7
Report Writing & Valuation Analysis		X	40
Sales Comparison Valuation of Small, Mixed Use Properties	X	X	16
Scope of work Expanding your range of service		X	7
Subdivision Valuation: A Comprehensive Guide to Valuing Improved Subdivisions		X	7
The Appraiser as an Expert Witness:Preparation & Testimony		X	16
The Discounted Cash Flow Model: Concepts, Issues, and Applications		X	7

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The FHA & the Appraisal Process (on-line)		X	7
The Professionals Guide to the Uniform Residential Appraisal Report		X	7
Uniform Appraisal Standards for Federal Land Acquisition		X	16
Using Spreadsheet Programs in Real Estate Appraisals- The Basics		X	7
Washington Appraisal Summit 2006		X	6
What Clients Would Like Their Appraisers to Know: How to Meet Their Expectations		X	7
<u>Appraisal Institute - Rio Grande Chapter</u>			
ABA/Appraisal Institute Telephone Briefing		X	2
AI Reports: The New Appraisal Report Option		X	3.5
Albuquerque Impact Fees		X	2
<u>Appraisal Institute - Rio Grande Chapter (Cont'd)</u>			
Cool Tools: New Technology for Real Estate Appraisers		X	7
Evaluating Commercial Construction		X	16
Evaluating Residential Construction		X	8
FHA and the New Residential Appraisal Forms		X	7
Liability Management for Residential Appraisers		X	7
Local and Regional Economic Forecast (2/3/04)		X	2
NM Real Estate Disclosure Panel Discussion (8/27/04)		X	3
Regional Economic Forecast (2/18/2005)		X	2
Scope of Work: Expanding your Range of Services		X	7
Uniform Residential Appraisal Report		X	7
<u>Appraisal Mastery Center</u>			
7 hour USPAP update e		X	7
421-Residential Appraisal Mastery		X	16
422- Perfecting the URAR (FNMA) Form 1004		X	8
440 - HVCC and You		X	8
721- Residential Field Review		X	8
Developing and Reporting a Drfensible 1004 Form Report		X	8
<u>CLE International</u>			
<u>Career Webschool a dba of Cengage Learning, inc.</u>			
Online 7 hour USPAP		X	7
Online 15 hour USPAP	X		15
Online A URAR Form Review		X	7
Online Residential Report Writing and Case Studies	X	X	15 QE / 14 CE
Online Residential Appraiser Site Valuation and Cost Approach	X	X	15 QE / 14 CE
Online Residential Market Analysis and Highest and Best Use	X	X	15 QE / 14 CE
<u>Columbia Institute</u>			
#012 - Analyzing the Subject		X	4
#013 - Recerts, Updates & You		X	4

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#019 - Identifying Relevant Characteristics		X	5
#036 - Scope of Work & Appraiser Due Diligence		X	4
#101 - National USPAP Update		X	7
#103 - Using the New Forms		X	8
#105 - Fundamentals of Appraisal		X	8
#106 - Survey of the Cost Approach		X	8
#109 - Review Appraisal Update		X	8
#114 FHA Today		X	8
#116 - Fannie Mae Today		X	8
#121 - Inspecting the Subject		X	8
#125 - Appraising REO/Foreclosures		X	8
#201 - National USPAP		X	15
#209 - Practice of Condemnation Appraisal On-line		X	15
<u>Columbia Institute (Cont'd)</u>			
#104 - FHA, the URAR & the 1025		X	8
Online #830 - 2008 7 hour USPAP update course On-Line		X	7
Online #833 - Sales Income Approach On-line		X	7
Online #834 Income Approach: An Overview On-line		X	7
Online #835 - Residential Cost Approach On-line		X	7
#929- Residential Report Writing & Case Studies On-line		X	14
#818 - Environmental Issues (on-line)		X	6
#820 - Red Flags Inspection Guide (on-line)		X	6
<u>Institute for Real Estate & Appraisal Studies</u>			
Applied Residential Appraisal Techniques I		X	15
Appraisal Foundation's National USPAP Module		X	7
Appraiser Law in New Mexico		X	4
Cost Approach Revisited		X	7
Fundamentals of Real Estate Appraisal		X	30
Highest & Best Use Analysis I "An Older Neighborhood Prospective"		X	14
Impact of Real Estate Financing on Appraisal		X	7
Income Approach Revisited		X	7
Income Capitalization Techniques I		X	7
Income Capitalization Techniques II		X	7
Income Capitalization Techniques III		X	7
New Appraisal ERA "Appraisal into the New Millennium"		X	7
Professional & Technical Compliance with USPAP I & II		X	14
Professional & Technical Compliance with USPAP III		X	7
Professional & Technical Compliance with USPAP VII		X	3
Small Residential Income Property Appraisal		X	14
<u>International Assoc. of Assessing Appraisers Officers</u>			
Fundamentals of Real Property Appraisal		X	30
Income Approach to Valuation		X	30
Principles & Techniques of Cadastral Mapping		X	30
Residential Modeling Concepts		X	30

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<u>International Right of Way Association</u>			
104 - Standards of Practice for the R-O-W Professional		X	8
214 - The Skills of Expert Testimony		X	8
400 - The Principles of Real Estate Appraisal	X	X	14 (15 w/exam)
402 - Introduction to the Income Capitalization Approach		X	6 (7 w/exam)
403 - Easement Valuation		X	8
406B - 7-Hour National USPAP		X	7
407 - Valuation of Contaminated Properties		X	8
409 - Integrating Appraisal Standards		X	8
<u>International Right of Way Association (Cont'd)</u>			
410 - Reviewing Appraisals in Eminent Domain		X	8
600 - Environmental Awareness		X	8
603 - Understanding Environmental Contamination In Real Estate		X	8
700 - Introduction to Property Management		X	16
701 - Property Management: Leasing		X	16
703 - Real Property Asset Management		X	8
800 - Principle of Real Estate Law		X	15 (16 w/exam)
802 - Legal Aspects of Easements		X	7 (8 w/exam)
<u>JVI Appraisal Division</u>			
Appraising REO Properties		X	7
Introduction to HUD REO Appraisals		X	12
JVI Appraising Residential REO Properties		X	6
<u>Kaplan Real Estate Institute</u>			
1004MC and HVCC Code of Conduct		X	7
7-hour USPAP		X	7
15-hour USPAP		X	15
Advance Map Reading & Surveys		X	8
Advanced URAR & Fannie Mae Guidelines Update		X	7
Appraising FHA		X	7
Appraisal Fraud... One Step Over the Line		X	7
Basic Appraisal Procedures	X	X	30
Basic Appraisal Principles	X		30 (31 w/exam)
Data Analysis in a Declining Market		X	7
From Dreams to Beams: Why New Construction Inspections Work		X	7
How to Prepare the New URAR Form		X	7
Lead Based Paint Disclosure		X	2
Lead Hazards & Liabilities		X	4
Legal Descriptions & Survey Maps		X	4
Mold Myth or Menace?		X	7
New FHA Appraisal Forms and Guidelines		X	7
Property Disclosures		X	4
Property Red Flags Inspection		X	4
Reducing Radon Risk		X	4

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Residential Appraiser Site Valuation & Cost Approach	X	X	15 (16 w/exam) CE, 16 QE
Residential Market Analysis & Highest and Best Use	X	X	14 (15 w/exam) CE, 15 QE
Residential Sales Comparison and Income Approach	X	X	30 hrs QE & CE
Residential Report Writing and Case Studies	X	X	15 hrs QE & CE
The Phraseology of Appraisal Report Writing		X	7
The Truth About Mold		X	6
<u>Lincoln Graduate Center</u>			
<u>Lincoln Graduate Center (Cont'd)</u>			
#113 Scope of Work		X	7.5
#114 Understanding Fannie Mae's Requirements		X	7.5
#115 Valuation Conditions Report		X	7
#120 Appraiser Liability		X	7
#121 The Truth About Mold		X	7.5
#172 National USPAP Update Course		X	7
#193 Real Estate Environmental Screening		X	7
#196 Residential Environmental Screening		X	7
#401 Basic Appraisal Principles	X for A/L		30
#402 Basic Appraisal Procedures	X for A/L		30
#403 Residential Market Analysis & Highest Best Use	X for A/L/R	X	14 (15 w/exam)
#404 Residential Appraiser Site Valuation & Cost Approach	X for A/L/R	X	14 (15 w/exam)
#405 Residential Sales Comparison and Income Approaches	X for A/L/R	X	28 (30 w/exam)
#406 Residential Report Writing and Case Studies	X for A/L/R	X	14 (15 w/exam)
#504 Principles of Property Inspection		X	15
#620 Appraiser Liability		X	15
#627 Principles of Real Estate Appraisal		X	15
#636 Practice of Real Estate Appraisal		X	15
#649 Commercial Investment Appraisal		X	6
#659 Residential Cost Approach-Marshall & Swift		X	14 (15 w/exam)
#660 Writing the Narrative Appraisal Report		X	14 (15 w/exam)
#665 Effective Court Testimony		X	15
#667 Advanced Commercial Appraisal		X	15
#772 National USPAP	X		15
#674 Advanced Farm and Land Appraisal		X	14
#680 Principles of Business Appraisal		X	15
#685 Financial Analysis of Income Property		X	15
#686 Direct Capitalization of Income Property		X	15
#687 Yield Capitalization of Income Property		X	15
#693 Environmental Site Assessment		X	15
#699 Environmental Assessment of Ag. Prop.		X	15
#772 National USPAP Course		X	15
<u>Mandatory and More</u>			
Z-765 Methods for Calculating Square Footage		X	4
<u>McKissock, LP</u>			

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2-4 Family Finesse: Appraising Multi-Family Properties		X	7
2-4 Family Finesse-Virtual Classroom		X	7
2008-2009 USPAP Update		X	7
Ad Valorem Tax Consultation		X	3
Appraisal Review		X	7
Appraising for the Secondary Market: Getting Along with Fannie & Freddie *			
Appraising FHA Today		X	7
Appraising High-Value Residential Properties		X	7
Appraising the Oddball: Nonconforming & Difficult Properties		X	7
<u>McKissock, LP (Cont'd)</u>			
Appraising REO & Foreclosure Properties		X	7
Appraisal Trends		X	7
Appraisal Trends - Virtual Classroom		X	7
Appraising Historic Properties		X	4
Construction Details and Trends		X	7
Current Issues in Appraising		X	7
Disclosures & Disclaimers		X	3
Does my Report Comply with USPAP		X	7
Environmental Issues for Appraisers		X	5
Environmental Pollution: Mold & Air Quality		X	4
Even Odder: More Oddball Appraisals		X	7
Factory Built Housing		X	7
Fair Housing		X	7
Fannie Mae Form 1004MC, HVCC, & More		X	7
Fannie Mae Revisions		X	7
FHA Appraising Today *		X	7
FHA Exam Preparation		X	7
Income Capitalization *		X	7
Information Technology & the Appraiser *		X	7
Introduction to Green Building for Real Estate Appraisers		X	2
Introduction to the Residential Appraisal Process, Economic Principles			15
Intro to Expert Witness Testimony		X	7
Land and Site Valuation		X	7
Limited Appraisals & the Scope of Work Decision		X	7
Made in America - Appraising Factory Built Housing *		X	7
Mortgage Fraud: Protect Yourself		X	7
Mortgage Fraud: Protect Yourself - Virtual Classroom		X	7
NADA Appraisal Guidelines		X	4
New Fannie Mae Form 1004MC, HVCC, & More!!!!		X	7
Online How to Analyze & Value Income Properties		X	7
Private Appraisal Assignments- Virtual Classroom		X	7
Recap of REO Appraisal Guidelines		X	6
Recap of REO Appraisal Guidelines		X	6
Relocation Appraising is Different		X	7
Relocation Appraisal is Different - Virtual Classroom		X	7
REO and Foreclosures		X	5
Residential Construction		X	7
Residential Report Writing		X	7

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Sponsor and Approved Courses	Qualifying Education	Continuing Education	# of hours Approved
The Evolution of Finance and the Mortgage Market- Virtual Classroom		X	4
Residential Report Writing: A Study of Compliance in Written Communication			15
Scope of Work		X	7
Studies & Analysis in the Residential Valuation Process			15
Technology for Today's Appraiser-Virtual Classroom		X	5
The art of the agenda		X	4
The Art of Residential Appraisal Review-virtual Classroom		X	7
The Cost Approach		X	7
The Cost Approach - Virtual Class		X	7
The Dirty Dozen (...Eleven Now) - Virtual Class		X	3
The Residential Appraisal Process - Economic Principles			
Understanding conservation Easement Valuation		X	7
Yield Capitalization & Discounted Cash Flow Analysis			15
<u>National Association of Independent Fee Appraisers</u>			
1.5C Small Income Property Appraisals		X	8
2.0 Financial Analysis of Income Properties		X	15
2.1 Introduction to Income Property Appraising			30
2.3A Litigation Valuation: The Appraiser's Role as an Expert Witness		X	15
4.6 Reviewing Residential Appraisals		X	8
4.6A Reviewing Residential Appraisals		X	7
4.6B Advanced Reviewing Techniques		X	7
4.7 Basic Residential HUD Appraisal Requirements		X	7
5.0 Uniform Standards of Professional Appraisal Practice Update		X	7
<u>National Association of Independent Fee Appraisers (cont'd)</u>			
5.0E NAIFA Ethics		X	4
5.3 Scope of Work		X	8
6.7 The Cost Approach for Residential Properties		X for L/R/G	7
9.8 2005 Fannie Mae Forms		X	8
11.8A Calculating Gross Living Area Using ANSI Standards		X	4
16.0A Understanding Legal Descriptions		X	4
16.2 The Appraisal of Foreclosure Properties		X	7
19.1 An Appraiser's Guide to Environmental Issues		X for L/R/G	7
Defending, Documenting & Supporting Appraisal Reports		X	4
Easements, Profits & Licenses in Land		X	8
Institutional Fraud		X	4
Manufactured Home Guide		X for L/R/G	8
Mobile/Manufactured Home Review, 1.3B		X	8
National USPAP Update		X	7
Valuing Real Estate in a Changing Market		X	8
<u>Norris Schools, Inc.</u>			
2006-7hour USPAP Update Course		X	7
2 to 4 Family Residential Income Property Appraisal Methodology		X	16
Advanced Concepts of Home Inspection		X	15

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Advanced Residential Case Studies	X	X	14 (15 w/exam) CE/15 QE
Applied Residential Property Valuation		X	15
Appraisal Approaches		X	15
Appraiser Site Valuation and Cost Approach	X	X	14 (15 w/exam) CE/15 QE
Basic Appraisal Principles	X	X	28 (30 w/exam) CE/30 QE
Basic Appraisal Procedures	X	X	28 (30 w/exam) CE/30 QE
FHA and VA Appraisal Basics		X	7
Income Approach: An Overview		X	7
Introduction to Appraising		X	15
Introduction to Home Inspection		X	15
Market Analysis & Highest & Best Use	X	X	14 (15 w/exam) CE/15 QE
Mastering Unique & Complex Property Appraisal	X	X	20 QE 20 CE w/exam 18 CE
Methods and Materials		X	30
Mortgage Fraud: A Dangerous Business		X	7
Residential Cost Approach		X	7
Residential Improvement Analysis		X	15
Residential Report Writing	X	X	14 (15 w/exam) CE/15 QE
Residential Sales Comparison & Income Approaches	X	X	28 (30 w/exam) CE/30 QE
Sales Comparison Approach		X	7
Site Analysis		X	15
Statistics, Modeling and Finance	X	X	14 (15 w/exam) CE/15 QE
Using the Uniform Residential Appraisal Report for Single Family Appraisals		X	15
<u>Oakcrest Appraisal Academy</u>			
Using the HP 12c Calculator - the Basics		X	7
<u>One Time Approvals</u>			
ASFMRA 80 th Annual Convention		X	12.5
Santa Fe Green Building Summit		X	15
<u>Realtors Association of New Mexico</u>			
Property Valuation		X	6
<u>Santa Fe Area Home Builders Assoc. & Santa Fe Community Coll</u>			
Santa Fe Green Building Summit		X	15.5
<u>Sundance Consultants, Inc.</u>			
Cost Approach & Using Marshall & Swift in the Appraisal Process		X	8
Fannie Mae Updates		X	4
<u>Van Education Center</u>			
7hr USPAP	X	X	7
15 hr USPAP	X	X	15

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Basic Appraisal Principles	X	X	29hrs w/o exam 30hrs w/exam
Basic Appraisal Procedures	X	X	29 hrs w/o exam 30hrs w/exam
Residential Environmental Hazards Screening		X	8
Residential Report Writing & Case Studies	X	X	15
Uniform Residential Appraisal Report (URAR)		X	8
<u>Wachovia Appraisal Training</u>			
Appraising the Single Family Residence		X	30
Foundation of Real Estate Appraisal		X	30
2006 National USPAP		X	15
2005 National USPAP Update		X	7
2008 15 hour National USPAP	X		15
2008 7 hour National USPAP		X	7
<u>Worldwide ERC</u>			
The Relocation Appraisal Training Program (on-line)		X	6